# Support Documentation for the First Quarter of the Fiscal Year Ending March 31, 2025

8-Aug-24



Asanuma Corporation

## - Contents -

| 1. | Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2025     | <br>1 |
|----|---|-------|
| 2. | Non-Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2025 | <br>2 |
| 3. | Results Overview of Group Companies   | <br>3 |
| 4. | Forecast for the Fiscal year Ending March 31, 2025  | <br>4 |
| 5. | Breakdown of Orders (Non-Consolidated)  | <br>5 |
| 6. | Breakdown of Net Sales (Non-Consolidated)   | <br>6 |
| 7. | Breakdown of Projects of Process (Non-Consolidated)   | <br>7 |
| 8. | Major Projects  | <br>8 |

### 1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2025

Orders: Increased by 18.0% YoY, driven by large-scale projects such as factories and warehouses in the construction (private sector), progress to forecast also favorable (progress rate 37.3%). Civil engineering is struggling due in part to the difficult order environment.
Net sales: Increased by 6.7% YoY due to steady progress in backlog, and favorable progress compared to the plan (progress rate of 20.9%) which is also remained at the same level as FY2023 10.
Profit: Gross Profit improved (YoY + 1.2pts) due to efforts to win orders commensurate with rising materials and labor costs and steady progress in those construction works. Profit & Income increased YoY.

|     |   | FY2023      | FY2024      |             | FY2025 |                |
|-----|---|-------------|-------------|-------------|--------|----------------|
|     |   | 1 Q Results | 1 Q Results | 1 Q Results | YOY    | Rate of change |
| Or  | ders                                      | 33,265      | 44,697      | 52,723      | 8,026  | 18.0%          |
| Ne  | et sales                                  | 33,060      | 30,179      | 32,189      | 2,010  | 6.7%           |
|     | Construction contracts                    | 32,443      | 29,534      | 31,464      | 1,930  | 6.5%           |
|     | Other                                     | 617         | 644         | 725         | 80     | 12.4%          |
| Gr  | oss profit                                | 3,328       | 2,343       | 2,892       | 549    | 23.4%          |
|     | Rat                                       | 10.1%       | 7.8%        | 9.0%        | 1.2P   | -              |
|     | Construction contracts                    | 3,108       | 2,152       | 2,732       | 579    | 26.9%          |
| -   | Rat                                       | 9.6%        | 7.3%        | 8.7%        | 1.4P   | -              |
|     | Other                                     | 219         | 190         | 160         | ∆30    | △15.9%         |
|     | Rat                                       | 35.6%       | 29.5%       | 22.1%       | ∆7.4P  | -              |
|     | ling,general and<br>ninistrative expenses | 2,341       | 2,424       | 2,351       | ∆73    | ∆3.0%          |
|     | erating income                            | 986         | ∆81         | 541         | 622    | △766.3%        |
|     | Rat                                       | 3.0%        | ∆0.3%       | 1.7%        | 2.0P   | -              |
| Or  | dinary income                             | 1,205       | 103         | 693         | 589    | 568.3%         |
|     | Rat                                       | 3.6%        | 0.3%        | 2.2%        | 1.9P   | -              |
| Pro | ofit attributable to                      | 760         | 32          | 360         | 328    | 1,010.5%       |
| ٥w  | ners of parent Rat                        | 2.3%        | 0.1%        | 1.1%        | 1.0P   | -              |

| Consolidated St | atement of Income |
|-----------------|-------------------|
|-----------------|-------------------|

### ■Consolidated Balance Sheet

(million yen)

|  | FY2023      | FY2024      |             | FY2025  |                |
|--|-------------|-------------|-------------|---------|----------------|
|  | 1 Q Results | 1 Q Results | 1 Q Results | YOY     | Rate of change |
| Total assets                                 | 93,034      | 101,251     | 86,075      | △15,175 | △15.0%         |
| Current assets                               | 76,719      | 83,229      | 68,462      | △14,766 | △17.7%         |
| Fixed assets                                 | 16,315      | 18,022      | 17,612      | ∆409    | △2.3%          |
| Total liabilities                            | 48,367      | 52,545      | 43,038      | ∆9,507  | △18.1%         |
| Debt(including Corporate bond)               | 10,332      | 14,984      | 9,915       | △5,069  | ∆33.8%         |
| Current libilities                           | 35,190      | 45,181      | 35,762      | ∆9,419  | △20.8%         |
| Short-term debt                              | 1,808       | 12,126      | 7,128       | ∆4,997  | ∆41.2%         |
| Fixed libilities                             | 13,176      | 7,363       | 7,275       | ∆87     | △1.2%          |
| Long-term debt (including<br>Corporate bond) | 8,524       | 2,858       | 2,786       | △71     | △2.5%          |
| Net assets                                   | 44,667      | 48,705      | 43,037      | ∆5,668  | △11.6%         |
| Shareholders' equity                         | 42,646      | 44,251      | 39,359      | ∆4,892  | △11.1%         |
| accumulated other comprehensive<br>income    | 1,352       | 3,371       | 3,294       | △76     | △2.3%          |
| Non-controlling interests                    | 668         | 1,083       | 383         | △699    | △64.6%         |
|  |             |             |             |         |                |
|  |             |             |             |         |                |

47.0%

49.6%

47.3%

2.3P

Capital adequacy ratio

### 2. Non-Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2025

|     |  |          | FY2023      | FY2024      |             | FY2025 |                |
|-----|--|----------|-------------|-------------|-------------|--------|----------------|
|     |  |          | 1 Q Results | 1 Q Results | 1 Q Results | YOY    | Rate of change |
| Or  | rders                                    |          | 32,092      | 40,688      | 51,268      | 10,580 | 26.0%          |
|     | Building const                           | truction | 25,219      | 35,750      | 50,354      | 14,603 | 40.8%          |
|     | Civil enginee                            | ring     | 6,873       | 4,937       | 914         | ∆4,023 | ∆81.5%         |
| Ne  | et sales                                 |          | 30,883      | 27,581      | 29,899      | 2,318  | 8.49           |
|     | Construction cont                        | racts    | 30,784      | 27,487      | 29,788      | 2,301  | 8.49           |
|     | Building const                           | truction | 23,835      | 23,047      | 25,505      | 2,457  | 10.79          |
|     | Civil Enginee                            | ring     | 6,949       | 4,439       | 4,283       | △156   | riangle3.59    |
|     | Other                                    |          | 98          | 94          | 111         | 17     | 18.39          |
| Gr  | ross profit                              |          | 2,970       | 1,700       | 2,445       | 744    | 43.89          |
|     |  | Rate     | 9.6%        | 6.2%        | 8.2%        | 2.0P   | -              |
|     | Construction cont                        | racts    | 2,932       | 1,669       | 2,409       | 740    | 44.39          |
|     |  | Rate     | 9.5%        | 6.1%        | 8.1%        | 2.0P   | -              |
|     | Building const                           | truction | 1,816       | 1,145       | 1,953       | 808    | 70.69          |
|     |  | Rate     | 7.6%        | 5.0%        | 7.7%        | 2.7P   | -              |
|     | Civil Enginee                            | ring     | 1,116       | 524         | 456         | △68    | △13.09         |
|     |  | Rate     | 16.1%       | 11.8%       | 10.6%       | ∆1.2P  | -              |
|     | Other                                    |          | 38          | 30          | 35          | 4      | 15.29          |
|     |  | Rate     | 38.8%       | 32.6%       | 31.7%       | ∆0.9P  | -              |
|     | ling,general and<br>ministrative expense |          | 2,120       | 2,212       | 2,078       | △133   | △6.09          |
| aui | Personnel expense                        |          | 1,188       | 1,188       | 1,133       | △55    | ∆4.69          |
|     | Other Expenses                           |          | 931         | 1,023       | 879         | △144   | △14.19         |
| Op  | perating pro                             | fit      | 849         | △511        | 366         | 878    | △171.79        |
|     |  | 率        | 2.8%        | △1.9%       | 1.2%        | 3.1P   | -              |
| Or  | dinary profi                             | t        | 1,064       | ∆290        | 485         | 775    | △267.49        |
|     |  | 率        | 3.4%        | △1.1%       | 1.6%        | 2.7P   | -              |
| Ne  | et income                                |          | 689         | △189        | 246         | 435    | △229.79        |
|     |  | 率        | 2.2%        | △0.7%       | 0.8%        | 1.5P   | -              |

| ■Non-Consolidated                             | Balance S   | heet (Millio | ons yen)    |         | (million yen)  |
|---|-------------|--------------|-------------|---------|----------------|
|   | FY2023      | FY2024       |             | FY2025  |                |
|   | 1 Q Results | 1 Q Results  | 1 Q Results | YOY     | Rate of change |
| Total assets                                  | 85,917      | 92,463       | 80,078      | △12,384 | △13.49         |
| Current assets                                | 68,204      | 73,119       | 58,376      | △14,743 | ∆20.2%         |
| Fixed assets                                  | 17,713      | 19,343       | 21,702      | 2,358   | 12.2%          |
| Total liabilities                             | 42,871      | 47,537       | 38,463      | ∆9,074  | △19.1%         |
| Debt<br>(including Corporate bond)            | 8,100       | 13,100       | 8,100       | ∆5,000  | ∆38.2%         |
| Current liabilities                           | 31,813      | 41,932       | 32,896      | ∆9,036  | △21.5%         |
| Short-term debt<br>(including Corporate bond) | 1,460       | 11,800       | 6,800       | ∆5,000  | △42.4%         |
| Fixed liabilities                             | 11,057      | 5,604        | 5,566       | ∆37     | △0.7%          |
| Long-term debt<br>(including Corporate bond)  | 6,640       | 1,300        | 1,300       | 0       | 0.0%           |
| Net assets                                    | 43,046      | 44,926       | 41,615      | ∆3,310  | △7.4%          |
| Shareholders' equity                          | 41,942      | 42,528       | 39,504      | ∆3,024  | △7.1%          |
| Valuation and translation adjustments         | 1,103       | 2,398        | 2,111       | △286    | △11.9%         |
|   |             |              |             |         |                |
| Capital adequacy ratio                        | 50.1%       | 48.6%        | 52.0%       | 3.4P    | -              |

### ■Non-Consolidated Statement of Income

### 3. Results Overview of Group Companies

EVERGREEN: FY March 2024 Results were strong partly due to temporary factors such as large-scale construction. FY March 2025 will be on par with the average year, and it has been generally in line with the forecast. Acquired 100% ownership this Q1. (80% ownership to 100%)
Other affiliates: Remained the same level as 1Q March 2024.

#### ■Consolidated subsidiary

(million yen)

|                         | Asa              | inuma Tatem      | ono Corporat | ion        | SINGAPOR         | E PAINTS & C     | ONTRACTOR     | R PTE. LTD. | EVERGREEN ENGINEERING & CONSTRUCTION PTE. LTD.        |                  |             |        |  |  |
|-------------------------|------------------|------------------|--------------|------------|------------------|------------------|---------------|-------------|---|------------------|-------------|--------|--|--|
|                         |                  | Insuranc         | eagency      |            | Building p       | painting and i   | epair work co | ontractors  | Equipment work business、Building maintenance business |                  |             |        |  |  |
|                         |                  | Capital s        | tock:20      |            |                  | Capital s        | tock:41       |             |   | Capital st       | ock:389     |        |  |  |
|                         |                  | Investment       | ratio:100%   |            |                  | Investment       | ratio:80%     |             |   | Investment       | ratio:100%  |        |  |  |
|                         | FY2023           | FY2024           | FY2          | 025        | FY2023           | FY2024           | FY20          | )25         | FY2023  | FY2024           | FY2         | 025    |  |  |
| Statement of Income     | 1 Q Results      | 1 Q Results      | 1 Q Results  | Change     | 1 Q Results      | 1 Q Results      | 1 Q Results   | Change      | 1 Q Results   | 1 Q Results      | 1 Q Results | Change |  |  |
| Net sales               | 40               | 39               | 47           | 8          | 521              | 1,118            | 933           | riangle185  | 1,477   | 1,298            | 1,165       | △133   |  |  |
| Operating profit        | 8                | 7                | 13           | 6          | riangle 1        | 85               | 100           | 15          | 193   | 398              | 135         | △262   |  |  |
| Ordinary profit         | 8                | 7                | 13           | 6          | 10               | 89               | 119           | 30          | 217   | 428              | 177         | △251   |  |  |
| Net income              | 5                | 4                | 8            | 3          | 6                | 75               | 98            | 23          | 184   | 355              | 146         | △209   |  |  |
|                         | FY2023           | FY2024           | FY2          | 025        | FY2023           | FY2024           | FY20          | )25         | FY2023  | FY2024           | FY2         | 025    |  |  |
| Balance Sheet           | Year-end results | Year-end results | 1 Q Results  | Change     | Year-end results | Year-end results | 1 Q Results   | Change      | Year-end results                                      | Year-end results | 1 Q Results | Change |  |  |
| Total assets            | 457              | 360              | 318          | <b>318</b> |                  | 2,558            | 2,568         | 10          | 4,060   | 4,979            | 5,096       | 116    |  |  |
| Liability with interest | -                | -                | -            | -          | 30               | 135              | 47            | ∆88         | -   | -                | -           | -      |  |  |
| Net assets              | 282              | 286              | 274          | △11        | 558              | 958              | 1,097         | 139         | 2,190   | 3,833            | 4,145       | 311    |  |  |

### ■Consolidated subsidiary (PFI)

|                         | F                | PFI (3companies) Total |             |           |  |  |  |  |  |  |  |  |
|-------------------------|------------------|------------------------|-------------|-----------|--|--|--|--|--|--|--|--|
|                         | FY2023           |                        |             |           |  |  |  |  |  |  |  |  |
| Statement of Income     | 1 Q Results      | 1 Q Results            | 1 Q Results | Change    |  |  |  |  |  |  |  |  |
| Net sales               | 144              | 146                    | 145         | riangle 1 |  |  |  |  |  |  |  |  |
| Operating profit        | 7                | 7                      | 6           | 0         |  |  |  |  |  |  |  |  |
| Ordinary profit         | 6                | 5                      | 5           | 0         |  |  |  |  |  |  |  |  |
| Net income              | 4                | 4                      | 4           | 0         |  |  |  |  |  |  |  |  |
|                         | FY2023           | FY2024                 | FY2         | 025       |  |  |  |  |  |  |  |  |
| Balance Sheet           | Year-end results | Year-end results       | 1 Q Results | Change    |  |  |  |  |  |  |  |  |
| Total assets            | 2,975            | 2,597                  | 2,479       | △118      |  |  |  |  |  |  |  |  |
| Liability with interest | 2,354            | 1,994                  | 1,915       | △78       |  |  |  |  |  |  |  |  |
| Loan value              | (109)            | (109)                  | (100)       | (△9)      |  |  |  |  |  |  |  |  |
| Net assets              | 268              | 284                    | 288         | 4         |  |  |  |  |  |  |  |  |

#### <Overview of PFI>

| Name                                 | Capital | Investment<br>ratio | Relations                    |
|--------------------------------------|---------|---------------------|------------------------------|
| Utsunomiya Sato No Mori Funeral Hall | 10      | 42.5%               | Parent company lending funds |
| Sakurai School Lunch Facility        | 10      | 50.0%               | Parent company lending funds |
| Odawara Funeral Hall                 | 10      | 40.0%               | Parent company lending funds |
|                                      |         |                     |                              |

### 4. Forecast for the Fiscal year Ending March 31, 2025

- At this point, there is no change from the forecast announced on May 14, 2024

|                            |                           |          |         |             | Consolidated |         |        |               |  |   | No    | n-Consolidate                          | d   |        |       |
|----------------------------|---------------------------|----------|---------|-------------|--------------|---------|--------|---------------|--|---|-------|--|---|--------|-------|
|                            |                           |          | FY2024  |             |              | FY2     | 025    |               |  | FY2024  |       | )25                                    |   |        |       |
|                            |                           | Year-end | 1 QResi | ults        | Year-end     | d Plans | 1 Q R  | esults        | Year-end                                 | 1 QResu   | Ilts  | Year-en                                | d Plans   | 1 QRes | ults  |
|                            |                           | results  | Pr      | ogress rate |              | YOY     |        | Progress rate | results Progress rate                    |   |       | YOY                                    | Progress rate   |        |       |
| Orders                     | 5                         | 177,366  | 44,697  | 25.2%       | 141,200      | ∆36,166 | 52,723 | 37.3%         | 168,393                                  | 40,688  | 24.2% | 135,000                                | ∆33,393   | 51,268 | 38.0% |
| 1                          | Building construction     | -        | -       | -           | -            | -       | -      | -             | 146,168                                  | 35,750  | 24.5% | 111,000                                | ∆35,168   | 50,354 | 45.4% |
| 0                          | Civil engineering         | -        | -       | -           | -            | -       | -      | -             | 22,224                                   | 4,937   | 22.2% | 24,000                                 | 1,775   | 914    | 3.8%  |
| Net sa                     | les                       | 152,676  | 30,179  | 19.8%       | 153,660      | 983     | 32,189 | 20.9%         | 142,156                                  | 27,581  | 19.4% | 143,400                                | 1,243   | 29,899 | 20.9% |
| Const                      | ruction contracts         | 149,415  | 29,534  | 19.8%       | 152,500      | 3,084   | 31,464 | 20.6%         | 141,737                                  | 27,487  | 19.4% | 143,000                                | 1,262   | 29,788 | 20.8% |
|                            | Building construction     | -        | -       | -           | -            | -       | -      | -             | 121,979                                  | 23,047  | 18.9% | 122,000                                | 20  | 25,505 | 20.9% |
|                            | Civil engineering         | -        | -       | -           | -            | -       | -      | -             | 19,757                                   | 4,439   | 22.5% | 21,000                                 | 1,242   | 4,283  | 20.4% |
| Oth                        | ier                       | 3,261    | 644     | 19.8%       | 1,160        | △2,101  | 725    | 62.5%         | 419                                      | 94  | 22.4% | 400                                    | △19   | 111    | 27.8% |
| Gross                      | profit                    | 14,149   | 2,343   | 16.6%       | 16,100       | 1,950   | 2,892  | 18.0%         | 11,374                                   | 1,700   | 14.9% | 14,110                                 | 2,735   | 2,445  | 17.3% |
|                            | 率                         | 9.3%     | 7.8%    | -           | 10.5%        | 1.2P    | 9.0%   | -             | 8.0%                                     | 6.2%  | -     | 9.8%                                   | 1.8P  | 8.2%   | -     |
| Const                      | ruction contracts         | 13,161   | 2,152   | 16.4%       | 15,750       | 2,588   | 2,732  | 17.3%         | 11,246                                   | 1,669   | 14.8% | 13,980                                 | 2,733   | 2,409  | 17.2% |
|                            | 率                         | 8.8%     | 7.3%    | -           | 10.3%        | 1.5P    | 8.7%   | -             | 7.9%                                     | 6.1%  | -     | 9.8%                                   | 1.9P  | 8.1%   | -     |
| Oth                        | ier                       | 988      | 190     | 19.3%       | 350          | △638    | 160    | 45.8%         | 128                                      | 30  | 23.9% | 130                                    | 1   | 35     | 27.1% |
|                            | 率                         | 30.3%    | 29.5%   | -           | 30.2%        | ∆0.1P   | 22.1%  | -             | 30.5%                                    | 32.6%   | -     | 32.5%                                  | 2.0P  | 31.7%  | -     |
| Selling,gen<br>administrat | eral and<br>tive expenses | 10,091   | 2,424   | 24.0%       | 10,170       | 78      | 2,351  | 23.1%         | 9,068                                    | 2,212   | 24.4% | 8,890                                  | △178  | 2,078  | 23.4% |
| Operat                     | ting profit               | 4,057    | ∆81     | -           | 5,930        | 1,872   | 541    | 9.1%          | 2,305                                    | △511  | -     | 5,220                                  | 2,914   | 366    | 7.0%  |
|                            | 率                         | 2.7%     | ∆0.3%   | -           | 3.9%         | 1.2P    | 1.7%   | -             | 1.6%                                     | △1.9%   | -     | 3.6%                                   | 2.0P  | 1.2%   | _     |
| Ordina                     | ry profit                 | 4,306    | 103     | 2.4%        | 5,820        | 1,513   | 693    | 11.9%         | 2,568                                    | △290  | -     | 5,060                                  | 2,491   | 485    | 9.6%  |
|                            | 率                         | 2.8%     | 0.3%    | -           | 3.8%         | 1.0P    | 2.2%   | -             | 1.8%                                     | △1.1%   | ÷     | 3.5%                                   | 1.7P  | 1.6%   | -     |
| Net ind                    | come                      | 4,670    | 32      | 0.7%        | 4,020        | △650    | 360    | 9.0%          | 3,639                                    | △189  | -     | 3,500                                  | △139  | 246    | 7.0%  |
|                            | 率                         | 3.1%     | 0.1%    | -           | 2.6%         | ∆0.5P   | 1.1%   | -             | 2.6%                                     | △0.7%   | -     | 2.4%                                   | ∆0.2P   | 0.8%   |       |
| Dividend                   | (Resultl • Plan)          | 40.60円   |         |             | 35.00円       | ▲5.60円  |        |               | erenentetetetetetetetetetetetetetetetete | arranan aral da |       | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | an an an an Anna Anna Anna Anna Anna An |        |       |
| Dividend                   | payout ratio 🛛 率          | 70.0%    |         |             | 70.3%        | 0.3P    |        |               |  |   |       |  |   |        |       |

%Since we plan to divide the strains by 5 per common stock, using August 1, 2024 as the effective date, we are describing

the amount of the amount to be paid for in terms of the expected distribution per strain in March 2025, taking into account the effect of the split.

(million ven)

### 5. Breakdown of Orders (Non-Consolidated)

|                          |                                      |             |            |             |            | (million yen) |          |                            |             |            |             |            | (million yen) |
|--------------------------|--------------------------------------|-------------|------------|-------------|------------|---------------|----------|----------------------------|-------------|------------|-------------|------------|---------------|
|                          |                                      | FY2024      |            | F           | Y2025      |               |          |                            | FY2024      | 1          | F           | Y2025      |               |
|                          |                                      | 1 Q Results | Proportion | 1 Q Results | Proportion | YOY           |          |                            | 1 Q Results | Proportion | 1 Q Results | Proportion | YOY           |
| ∎Ву Тур                  | e of Business                        |             |            |             |            |               | ■By Clie | ents                       |             |            | _           |            |               |
|                          | Public                               | 2,505       | 7.0%       | 1,595       | 3.2%       | riangle910    |          | Central                    | 2,898       | 57.1%      | 600         | 33.7%      | ∆2,298        |
| Building<br>construction | Private                              | 33,245      | 93.0%      | 48,758      | 96.8%      | 15,513        | Public   | Local                      | 2,178       | 42.9%      | 1,181       | 66.3%      | ∆997          |
|                          |                                      | 35,750      | 100.0%     | 50,354      | 100.0%     | 14,603        |          |                            | 5,076       | 100.0%     | 1,781       | 100.0%     | ∆3,295        |
| Obuit                    | Public                               | 2,571       | 52.1%      | 186         | 20.4%      | △2,384        |          | Manufacturing industry     | 11,764      | 33.0%      | 3,352       | 6.8%       | ∆8,411        |
| Civil<br>engineering     | Private                              | 2,366       | 47.9%      | 728         | 79.6%      | △1,638        | Private  | Non-Manufacturing industry | 23,847      | 67.0%      | 46,134      | 93.2%      | 22,286        |
| 0 0                      |                                      | 4,937       | 100.0%     | 914         | 100.0%     | ∆4,023        |          |                            | 35,611      | 100.0%     | 49,487      | 100.0%     | 13,875        |
|                          | Public                               | 5,076       | 12.5%      | 1,781       | 3.5%       | ∆3,295        |          | Total                      | 40,688      |            | 51,268      |            | 10,580        |
| Total                    | Private                              | 35,611      | 87.5%      | 49,487      | 96.5%      | 13,875        |          |                            |             |            |             |            |               |
|                          |                                      | 40,688      | 100.0%     | 51,268      | 100.0%     | 10,580        |          |                            |             |            |             |            |               |
| ∎Ву Тур                  | e of Projects                        |             |            |             |            |               | ■By reg  | ion                        |             |            |             |            |               |
|                          | Office                               | 2,539       | 7.1%       | 966         | 1.9%       | △1,572        | Hokkaid  | D                          | 112         | 0.3%       | 167         | 0.3%       | 55            |
|                          | Hotel                                | 5,434       | 15.2%      | 500         | 1.0%       | ∆4,934        | Tohoku   |                            | 4,070       | 10.0%      | 1,451       | 2.8%       | △2,619        |
|                          | Shop · Amusement                     | 1,148       | 3.2%       | 2,089       | 4.1%       | 940           | Tokyo    |                            | 15,482      | 38.1%      | 19,779      | 38.6%      | 4,296         |
|                          | Factory • Warehouse                  | 4,786       | 13.4%      | 29,307      | 58.2%      | 24,520        |          | Overseas                   | 455         | 1.1%       | 265         | 0.5%       | △190          |
| Building                 | Housing                              | 9,967       | 27.9%      | 13,543      | 26.9%      | 3,575         | Nagoya   |                            | 3,641       | 8.9%       | 6,533       | 12.7%      | 2,892         |
| construction             | Education                            | 1,410       | 3.9%       | 127         | 0.3%       | △1,283        | Osaka    |                            | 11,927      | 29.3%      | 19,169      | 37.4%      | 7,241         |
|                          | $Medical \boldsymbol{\cdot} Welfare$ | 1           | 0.0%       | 0           | 0.0%       | riangle 1     | Hiroshim | าล                         | 831         | 2.0%       | 3,934       | 7.7%       | 3,102         |
|                          | Other                                | 472         | 1.3%       | 40          | 0.1%       | ∆432          | Kyushu   |                            | 4,622       | 11.4%      | 234         | 0.5%       | ∆4,388        |
|                          | Renovation                           | 9,988       | 27.9%      | 3,779       | 7.5%       | △6,209        |          | Total                      | 40,688      | 100.0%     | 51,268      | 100.0%     | 10,580        |
|                          |                                      | 35,750      | 100.0%     | 50,354      | 100.0%     | 14,603        |          |                            |             |            |             |            |               |
|                          | Erosion flood control                | 0           | 0.0%       | 96          | 10.5%      | 96            |          |                            |             |            |             |            |               |
|                          | Railway                              | 442         | 9.0%       | 175         | 19.2%      | △267          | ■By Vol  | ume of Projects            |             |            |             |            |               |
| 01.11                    | Water and Sewage                     | 232         | 4.7%       | 0           | 0.0%       | △232          |          |                            | %Only new o | rders      |             |            |               |
| Civil<br>engineering     | Develop                              | 1,379       | 27.9%      | 10          | 1.2%       | △1,368        | les      | s than 500                 | 6,408       | 17.9%      | 2,955       | 6.0%       | ∆3,453        |
|                          | Road                                 | 93          | 1.9%       | 71          | 7.8%       | △21           | 50       | 00 to 1,000                | 3,771       | 10.5%      | 500         | 1.0%       | ∆3,271        |
|                          | Other                                | 2,790       | 56.5%      | 561         | 61.4%      | △2,228        | 1,0      | 00 to 3,000                | 7,733       | 21.5%      | 6,123       | 12.4%      | △1,610        |
|                          |                                      | 4,937       | 100.0%     | 914         | 100.0%     | ∆4,023        | mor      | e than 3,000               | 17,977      | 50.1%      | 39,848      | 80.6%      | 21,870        |
|                          | Total                                | 40,688      |            | 51,268      |            | 10,580        |          | Total                      | 35,891      | 100.0%     | 49,427      | 100.0%     | 13,535        |

### 6. Breakdown of Net Sales (Non-Consolidated)

|                          |                           |             |            |             |            | (million yen) |          |                            |             |            |             |            | (million yen) |
|--------------------------|---------------------------|-------------|------------|-------------|------------|---------------|----------|----------------------------|-------------|------------|-------------|------------|---------------|
|                          |                           | FY2024      | 1          | F           | Y2025      |               |          |                            | FY2024      | ļ          | F           | Y2025      |               |
|                          |                           | 1 Q Results | Proportion | 1 Q Results | Proportion | YOY           |          |                            | 1 Q Results | Proportion | 1 Q Results | Proportion | YOY           |
| ∎Ву Ту                   | pe of Business            |             |            |             |            | -             | ■By Cli  | ents                       |             |            |             |            |               |
|                          | Public                    | 3,022       | 13.1%      | 2,705       | 10.6%      | ∆316          |          | Central                    | 3,854       | 65.1%      | 2,940       | 54.7%      | ∆913          |
| Building<br>construction | Private                   | 20,024      | 86.9%      | 22,799      | 89.4%      | 2,774         | Public   | Local                      | 2,061       | 34.9%      | 2,436       | 45.3%      | 374           |
|                          |                           | 23,047      | 100.0%     | 25,505      | 100.0%     | 2,457         |          |                            | 5,915       | 100.0%     | 5,377       | 100.0%     | △538          |
| Civil                    | Public                    | 2,893       | 65.2%      | 2,671       | 62.4%      | △221          |          | Manufacturing industry     | 5,749       | 26.7%      | 9,195       | 37.7%      | 3,446         |
| engineering              | Private                   | 1,546       | 34.8%      | 1,611       | 37.6%      | 65            | Private  | Non-Manufacturing industry | 15,821      | 73.3%      | 15,215      | 62.3%      | △606          |
|                          |                           | 4,439       | 100.0%     | 4,283       | 100.0%     | riangle156    |          |                            | 21,571      | 100.0%     | 24,411      | 100.0%     | 2,840         |
|                          | Public                    | 5,915       | 21.5%      | 5,377       | 18.1%      | △538          |          | Total                      | 27,487      |            | 29,788      |            | 2,301         |
| Total                    | Private                   | 21,571      | 78.5%      | 24,411      | 81.9%      | 2,840         |          |                            |             |            |             |            |               |
|                          |                           | 27,487      | 100.0%     | 29,788      | 100.0%     | 2,301         |          |                            |             |            |             |            |               |
| ∎Ву Ту                   | By Type of Projects       |             |            |             |            |               | ■By reg  | gion                       |             |            |             |            |               |
|                          | Office                    | 1,110       | 4.8%       | 1,960       | 7.7%       | 849           | Hokkaido |                            | 1,066       | 3.9%       | 818         | 2.7%       | △247          |
|                          | Hotel                     | 719         | 3.1%       | 394         | 1.5%       | ∆324          | Tohoku   |                            | 2,004       | 7.3%       | 1,005       | 3.4%       | ∆998          |
|                          | Shop · Amusement          | 363         | 1.6%       | 622         | 2.4%       | 259           | Tokyo    |                            | 9,183       | 33.4%      | 11,169      | 37.5%      | 1,986         |
|                          | Factory $\cdot$ Warehouse | 8,037       | 34.9%      | 10,480      | 41.1%      | 2,443         |          | Overseas                   | 13          | 0.0%       | 75          | 0.3%       | 61            |
| Building                 | Housing                   | 6,238       | 27.1%      | 6,172       | 24.2%      | △66           | Nagoya   |                            | 2,145       | 7.8%       | 2,559       | 8.6%       | 413           |
| construction             | Education                 | 2,271       | 9.9%       | 382         | 1.5%       | △1,889        | Osaka    |                            | 10,098      | 36.7%      | 9,768       | 32.8%      | ∆330          |
|                          | Medical $\cdot$ Welfare   | 497         | 2.2%       | 9           | 0.0%       | ∆487          | Hiroshin | na                         | 1,024       | 3.7%       | 2,252       | 7.6%       | 1,228         |
|                          | Other                     | 344         | 1.5%       | 412         | 1.6%       | 68            | Kyushu   |                            | 1,964       | 7.1%       | 2,213       | 7.4%       | 249           |
|                          | Renovation                | 3,466       | 15.0%      | 5,070       | 19.9%      | 1,604         |          | Total                      | 27,487      | 100.0%     | 29,788      | 100.0%     | 2,301         |
|                          |                           | 23,047      | 100.0%     | 25,505      | 100.0%     | 2,457         |          |                            |             |            |             |            |               |
|                          | Erosion flood control     | 119         | 2.7%       | 57          | 1.3%       | △62           |          |                            |             |            |             |            |               |
|                          | Railway                   | 203         | 4.6%       | 286         | 6.7%       | 83            | By Vo    | lume of Projects           |             |            |             |            |               |
| Civil                    | Water and Sewage          | 801         | 18.1%      | 830         | 19.4%      | 28            |          |                            |             |            |             |            |               |
| engineering              | Develop                   | 1,040       | 23.4%      | 784         | 18.3%      | △255          |          | ss than 500                | 3,090       | 11.2%      | 3,130       | 10.5%      | 40            |
|                          | Road                      | 1,109       | 25.0%      | 1,120       | 26.2%      | 11            |          | 00 to 1,000                | 3,329       | 12.1%      | 2,478       | 8.3%       | △850          |
|                          | Other                     | 1,165       | 26.2%      | 1,203       | 28.1%      | 37            |          | 000 to 3,000               | 13,678      | 49.8%      | 11,910      | 40.0%      | △1,768        |
|                          |                           | 4,439       | 100.0%     | 4,283       | 100.0%     | △156          | moi      | re than 3,000              | 7,388       | 26.9%      | 12,269      | 41.2%      | 4,880         |
|                          | Total                     | 27,487      |            | 29,788      |            | 2,301         |          | Total                      | 27,487      | 100.0%     | 29,788      | 100.0%     | 2,301         |

### 7. Breakdown of Projects of Process (Non-Consolidated)

|                        |             |            | (million yen) |  |  |
|------------------------|-------------|------------|---------------|--|--|
| FY2024                 | FY2025      |            |               |  |  |
| 1 Q Results Proportion | 1 Q Results | Proportion | YOY           |  |  |

#### FY2024 1 Q Results Proportio 1 Q Results Proportion

#### ■By Type of Business

|                          | Public  | 16,426  | 12.4%  | 18,234  | 10.8%  | 1,808  |
|--------------------------|---------|---------|--------|---------|--------|--------|
| Building<br>construction | Private | 115,763 | 87.6%  | 150,289 | 89.2%  | 34,526 |
| oonotraotion             |         | 132,189 | 100.0% | 168,524 | 100.0% | 36,334 |
| o                        | Public  | 17,084  | 55.5%  | 16,722  | 56.9%  | ∆361   |
| Civil<br>engineering     | Private | 13,723  | 44.5%  | 12,685  | 43.1%  | △1,038 |
|                          |         | 30,807  | 100.0% | 29,408  | 100.0% | △1,399 |
|                          | Public  | 33,510  | 20.6%  | 34,957  | 17.7%  | 1,447  |
| Total                    | Private | 129,486 | 79.4%  | 162,974 | 82.3%  | 33,488 |
|                          |         | 162,996 | 100.0% | 197,932 | 100.0% | 34,935 |

| ■By Cli | ents                       |         |        |         |        |         |
|---------|----------------------------|---------|--------|---------|--------|---------|
|         | Central                    | 21,919  | 65.4%  | 14,122  | 40.4%  | ∆7,796  |
| Public  | Local                      | 11,591  | 34.6%  | 20,834  | 59.6%  | 9,243   |
|         |                            | 33,510  | 100.0% | 34,957  | 100.0% | 1,447   |
|         | Manufacturing industry     | 37,782  | 29.2%  | 24,909  | 15.3%  | △12,873 |
| Private | Non-Manufacturing industry | 91,704  | 70.8%  | 138,065 | 84.7%  | 46,361  |
|         |                            | 129,486 | 100.0% | 162,974 | 100.0% | 33,488  |
|         | Total                      | 162,996 |        | 197,932 |        | 34,935  |

### ■By Type of Projects

|                      | Office                    | 11,750  | 8.9%   | 5,636   | 3.3%   | △6,114 |
|----------------------|---------------------------|---------|--------|---------|--------|--------|
|                      | Hotel                     | 6,905   | 5.2%   | 4,662   | 2.8%   | ∆2,243 |
|                      | Shop · Amusement          | 4,742   | 3.6%   | 3,362   | 2.0%   | △1,379 |
|                      | Factory $\cdot$ Warehouse | 34,733  | 26.3%  | 74,016  | 43.9%  | 39,283 |
| Building             | Housing                   | 45,840  | 34.7%  | 53,379  | 31.7%  | 7,539  |
| construction         | Education                 | 5,828   | 4.4%   | 2,828   | 1.7%   | △2,999 |
|                      | Medical $\cdot$ Welfare   | 1,019   | 0.8%   | 0       | 0.0%   | △1,019 |
|                      | Other                     | 4,365   | 3.3%   | 2,400   | 1.4%   | △1,965 |
|                      | Renovation                | 17,004  | 12.9%  | 22,238  | 13.2%  | 5,234  |
|                      |                           | 132,189 | 100.0% | 168,524 | 100.0% | 36,334 |
|                      | Erosion flood control     | 803     | 2.6%   | 1,169   | 4.0%   | 366    |
|                      | Railway                   | 5,949   | 19.3%  | 7,463   | 25.4%  | 1,513  |
|                      | Water and Sewage          | 4,937   | 16.0%  | 6,583   | 22.4%  | 1,646  |
| Civil<br>engineering | Develop                   | 3,446   | 11.2%  | 1,453   | 4.9%   | △1,992 |
| engineering          | Road                      | 8,442   | 27.4%  | 6,140   | 20.9%  | ∆2,302 |
|                      | Other                     | 7,228   | 23.5%  | 6,597   | 22.4%  | △631   |
|                      |                           | 30,807  | 100.0% | 29,408  | 100.0% | △1,399 |
|                      | Total                     | 162,996 |        | 197,932 |        | 34,935 |

#### ■By region

| Hokkaido  |        | 3,972   | 2.4%   | 8,197   | 4.1%   | 4,225  |
|-----------|--------|---------|--------|---------|--------|--------|
| Tohoku    |        | 7,038   | 4.3%   | 6,032   | 3.0%   | △1,006 |
| Tokyo     |        | 65,711  | 40.3%  | 83,849  | 42.4%  | 18,137 |
| Ove       | erseas | 454     | 0.3%   | 189     | 0.1%   | ∆264   |
| Nagoya    |        | 12,644  | 7.8%   | 17,120  | 8.6%   | 4,476  |
| Osaka     |        | 51,471  | 31.6%  | 57,405  | 29.0%  | 5,933  |
| Hiroshima |        | 5,940   | 3.6%   | 13,127  | 6.6%   | 7,187  |
| Kyushu    |        | 16,217  | 9.9%   | 12,199  | 6.2%   | ∆4,018 |
| Т         | otal   | 162,996 | 100.0% | 197,932 | 100.0% | 34,935 |

#### ■By Volume of Projects

| less than 500   | 12,106  | 7.4%   | 8,960   | 4.5%   | ∆3,145  |
|-----------------|---------|--------|---------|--------|---------|
| 500 to 1,000    | 11,993  | 7.4%   | 10,677  | 5.4%   | △1,315  |
| 1,000 to 3,000  | 79,231  | 48.6%  | 61,180  | 30.9%  | △18,050 |
| more than 3,000 | 59,665  | 36.6%  | 117,112 | 59.2%  | 57,447  |
| Total           | 162,996 | 100.0% | 197,932 | 100.0% | 34,935  |

(million yen)

FY2025

### 8. Major Projects

| ■1Q FY                | ■1Q FY Ending 31 , March Orders |  |          |        |                |            |                 | (million yen) |  |
|-----------------------|---------------------------------|--|----------|--------|----------------|------------|-----------------|---------------|--|
|                       | Type of project                 | Client   | Industry | JΛ     | Contract price | Order date | Completion date | Place         |  |
|                       | Warehouse                       | Shiraoka Development Specific Purpose Company  | Private  | Single | 8,959          | 2024/6     | 2026/2          | Saitama       |  |
|                       | Refrigerated warehouse          | General Local Estate Co., Ltd. $\cdot$ HASEKO Corporation $\cdot$ Keihan Real Estate Co., Ltd. | Private  | Single | 5,180          | 2024/6     | 2026/1          | Hyogo         |  |
| Building construction | Housing                         | Sumitomo Realty & Development Co., Ltd.  | Private  | Single | 3,940          | 2024/6     | 2027/3          | Tokyo         |  |
|                       | Bathing facilities              | JR Chuo Line Community Design Co., Ltd.  | Private  | Single | 2,056          | 2024/6     | 2025/12         | Tokyo         |  |
|                       | Plant                           | Subaru Corporation   | Private  | Single | 1,535          | 2024/6     | 2025/8          | Gunma         |  |
| Civil                 | Excavation survey               | Tokyo Metropolitan Education Support Organization  | Private  | Single | 295            | 2024/4     | 2025/3          | Tokyo         |  |
| engineering           | Excavation survey               | Tokyo Metropolitan Education Support Organization  | Private  | Single | 211            | 2024/4     | 2025/3          | Tokyo         |  |

### ■1Q FY Ending 31 , March Net sales

|              | Type of project | Client                                  | Industry | JΛ     | Net sales | Order date | Completion date | Place     |
|--------------|-----------------|---|----------|--------|-----------|------------|-----------------|-----------|
| Building     | Plant           | KYOCERA Corporation                     | Private  | Single | 234       | 2023/4     | 2024/5          | Kagoshima |
| construction | Shopping mall   | AEON KYUSHU Co., Ltd.                   | Private  | Single | 209       | 2024/1     | 2024/6          | Hukushima |
| Civil        | facility        | Fukushima environmental regional office | Public   | JVSB   | 281       | 2023/4     | 2024/6          | Hukushima |
| engineering  | Bridge          | Nagoya City                             | Public   | Single | 228       | 2023/11    | 2024/6          | Aichi     |

### $\blacksquare 1Q$ FY Ending 31 , March Backlog

| ■1Q FY                | Ending 31, March Ba | acklog   |          |        | <b>%JV: only our or</b> | der        |                 |           |
|-----------------------|---------------------|--|----------|--------|-------------------------|------------|-----------------|-----------|
|                       | Type of project     | Client   | Industry | JV     | Projects of Process     | Order date | Completion date | Place     |
|                       | Warehouse           | Chiba Freight Facilities Specific Purpose Company                        | Private  | Single | 17,551                  | 2024/1     | 2025/9          | Chiba     |
|                       | Housing             | Sumitomo Realty & Development Co., Ltd.                                  | Private  | Single | 5,852                   | 2023/6     | 2027/4          | Tokyo     |
| Building construction | Housing             | NTT Urban Development Corporation • MITSUBISHI ESTATE RESIDENCE CO.,LTD. | Private  | Single | 5,649                   | 2024/3     | 2026/10         | Hiroshima |
|                       | Cultural center     | Nara prefecture  | Public   | JVSB   | 3,474                   | 2023/12    | 2027/3          | Nara      |
|                       | Warehouse           | SENKO Group Holdings Co.,Ltd.  | Private  | Single | 3,188                   | 2023/11    | 2025/1          | Osaka     |
|                       | Railway             | Kansai Rapid Railway Co.,Ltd.  | Private  | JVSB   | 3,060                   | 2020/12    | 2028/3          | Osaka     |
| engineering           | Road                | West Nippon Expressway Company Limited                                   | Public   | Single | 2,583                   | 2022/2     | 2026/10         | Kyoto     |
|                       | Road                | West Nippon Expressway Company Limited                                   | Public   | Single | 1,845                   | 2023/3     | 2027/9          | Osaka     |