

Support Documentation for the First Quarter  
of the Fiscal Year Ending March 31 , 2024

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August 8 , 2023

Asanuma Corporation

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# 1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31 , 2024

## ■ Consolidated Statement of Income

	Previous First Quarter [June 30, 2022]	Previous First Quarter [June 30, 2023]	Current First Quarter [June 30, 2023]		
	Results	Results	Results	YOY	Rate of change
Orders	28,669	33,265	<b>44,697</b>	11,432	34.4%
Net sales	29,367	33,060	<b>30,179</b>	△2,881	△8.7%
Construction contracts	29,129	32,443	<b>29,534</b>	△2,909	△9.0%
Other	238	617	<b>644</b>	27	4.5%
Gross profit	2,375	3,328	<b>2,343</b>	△984	△29.6%
Rate	8.1%	10.1%	<b>7.8%</b>	△2.3P	-
Construction contracts	2,312	3,108	<b>2,152</b>	△955	△30.7%
Rate	7.9%	9.6%	<b>7.3%</b>	△2.3P	-
Other	62	219	<b>190</b>	△29	△13.4%
Rate	26.3%	35.6%	<b>29.5%</b>	△6.1P	-
Selling, general and administrative expenses	2,168	2,341	<b>2,424</b>	82	3.5%
Operating income	206	986	<b>△81</b>	△1,067	△108.2%
Rate	0.7%	3.0%	<b>△0.3%</b>	△3.3P	-
Ordinary income	229	1,205	<b>103</b>	△1,101	△91.4%
Rate	0.8%	3.6%	<b>0.3%</b>	△3.3P	-
Profit attributable to Owners of parent	133	760	<b>32</b>	△728	△95.7%
Rate	0.5%	2.3%	<b>0.1%</b>	△2.2P	-

## ■ Progress rate for the Full year (Full year: FY2022/3・2023/3⇒Results, FY2024/3⇒Plan)

		FY2022/3	FY2023/3	FY2024/3
Orders	1Q Results	28,669	33,265	44,697
	Full year	136,568	144,743	144,700
	Progress	21.0%	23.0%	30.9%
Net sales of completed construction contracts	1Q Results	29,129	32,443	29,534
	Full year	134,407	141,758	140,600
	Progress	21.7%	22.9%	21.0%
Gross profit on completed construction contracts	1Q Results	2,312	3,108	2,152
	Full year	13,136	14,341	13,650
	Progress	17.6%	21.7%	15.8%
Operating income	1Q Results	206	986	△81
	Full year	4,835	5,691	4,100
	Progress	4.3%	17.3%	△2.0%

## ■ Consolidated Balance Sheet

(Millions yen)

	Previous First Quarter [June 30, 2022]	Previous First Quarter [June 30, 2023]	Current First Quarter [June 30, 2023]		
	Results	Results	Results	YOY	Rate of change
Total assets	90,537	93,034	<b>88,039</b>	△4,995	△5.4%
Current assets	73,500	76,719	<b>71,345</b>	△5,373	△7.0%
Fixed assets	17,036	16,315	<b>16,693</b>	377	2.3%
Total liabilities	47,663	48,367	<b>45,886</b>	△2,480	△5.1%
Debt (including Corporate bond)	10,679	10,332	<b>10,244</b>	△87	△0.9%
Current liabilities	34,647	35,190	<b>32,831</b>	△2,358	△6.7%
Short-term debt	2,506	1,808	<b>1,789</b>	△18	△1.0%
Fixed liabilities	13,016	13,176	<b>13,054</b>	△122	△0.9%
Long-term debt (including Corporate bond)	8,172	8,524	<b>8,455</b>	△69	△0.8%
Net assets	42,873	44,667	<b>42,152</b>	△2,515	△5.6%
Shareholders' equity	41,415	42,646	<b>39,605</b>	△3,041	△7.1%
accumulated other comprehensive income	784	1,352	<b>1,780</b>	427	31.6%
Non-controlling interests	673	668	<b>767</b>	98	14.7%

Capital adequacy ratio	46.6%	47.3%	<b>47.0%</b>	△0.3P	-
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## 2. Non-Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31 , 2024

■ Non-Consolidated Statement of Income

	Previous First Quarter [June 30, 2022]	Previous First Quarter [June 30, 2023]	Current First Quarter [June 30, 2023]		
	Results	Results	Results	YOY	Rate of change
Orders	28,650	32,092	<b>40,688</b>	8,595	26.8%
Building construction	25,270	25,219	<b>35,750</b>	10,531	41.8%
Civil engineering	3,379	6,873	<b>4,937</b>	△1,935	△28.2%
Net sales	28,775	30,883	<b>27,581</b>	△3,301	△10.7%
Construction contracts	28,691	30,784	<b>27,487</b>	△3,297	△10.7%
Building construction	22,865	23,835	<b>23,047</b>	△788	△3.3%
Civil engineering	5,825	6,949	<b>4,439</b>	△2,509	△36.1%
Other	83	98	<b>94</b>	△4	△4.5%
Gross profit	2,279	2,970	<b>1,700</b>	△1,270	△42.8%
Rate	7.9%	9.6%	<b>6.2%</b>	△3.4P	-
Construction contracts	2,253	2,932	<b>1,669</b>	△1,262	△43.1%
Rate	7.9%	9.5%	<b>6.1%</b>	△3.4P	-
Building construction	1,801	1,816	<b>1,145</b>	△670	△36.9%
Rate	7.9%	7.6%	<b>5.0%</b>	△2.6P	-
Civil engineering	451	1,116	<b>524</b>	△591	△53.0%
Rate	7.8%	16.1%	<b>11.8%</b>	△4.3P	-
Other	26	38	<b>30</b>	△7	△19.8%
Rate	31.1%	38.8%	<b>32.6%</b>	△6.2P	-
Selling, general and administrative expenses	2,083	2,120	<b>2,212</b>	91	4.3%
Personal expenses	1,119	1,188	<b>1,188</b>	0	△0.0%
Expenses	964	931	<b>1,023</b>	91	9.9%
Operating income	195	849	<b>△511</b>	△1,361	△160.2%
Rate	0.7%	2.8%	<b>△1.9%</b>	△4.7P	-
Ordinary income	247	1,064	<b>△290</b>	△1,354	△127.3%
Rate	0.9%	3.4%	<b>△1.1%</b>	△4.5P	-
Net income	164	689	<b>△189</b>	△878	△127.5%
Rate	0.6%	2.2%	<b>△0.7%</b>	△2.9P	-

■ Non-Consolidated Balance Sheet

(Millions yen)

	Previous First Quarter [June 30, 2022]	Previous First Quarter [June 30, 2023]	Current First Quarter [June 30, 2023]		
	Results	Results	Results	YOY	Rate of change
Total assets	84,959	85,917	<b>81,121</b>	△4,796	△5.6%
Current assets	66,610	68,204	<b>62,912</b>	△5,292	△7.8%
Fixed assets	18,348	17,713	<b>18,208</b>	495	2.8%
Total liabilities	42,658	42,871	<b>40,992</b>	△1,878	△4.4%
Debt (including Corporate bond)	8,100	8,100	<b>8,100</b>	-	-
Current liabilities	32,167	31,813	<b>29,945</b>	△1,868	△5.9%
Short-term debt	2,160	1,460	<b>1,460</b>	-	-
Fixed liabilities	10,490	11,057	<b>11,047</b>	△10	△0.1%
Long-term debt (including Corporate bond)	5,940	6,640	<b>6,640</b>	-	-
Net assets	42,300	43,046	<b>40,128</b>	△2,917	△6.8%
Shareholders' equity	41,304	41,942	<b>38,678</b>	△3,263	△7.8%
Valuation and translation adjustment	996	1,103	<b>1,449</b>	345	31.3%

Capital adequacy ratio	49.8%	50.1%	<b>49.5%</b>	△0.3P	-
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■ Progress rate for the Full year (Full year: FY2022/3・FY2023/3⇒Results, FY2024/3⇒Plan)

		FY2022/3	FY2023/3	FY2024/3
Orders	1Q Results	28,650	32,092	40,688
	Full year	133,986	135,943	135,000
	Progress	21.4%	23.6%	30.1%
Net sales of completed construction contracts	1Q Results	28,691	30,784	27,487
	Full year	132,071	132,247	130,600
	Progress	21.7%	23.3%	21.0%
Gross profit on completed construction contracts	1Q Results	2,253	2,932	1,669
	Full year	12,898	12,961	12,485
	Progress	17.5%	22.6%	13.4%
Operating income	1Q Results	195	849	△511
	Full year	4,954	4,704	3,720
	Progress	3.9%	18.0%	△13.7%

### 3. Information about Group Companies

#### ■ Consolidated subsidiary

(Millions yen)

	Asanuma Tatemono Corporation Insuranceagency Capital stock:20 Investment ratio:100%			SINGAPORE PAINTS & CONTRACTOR PTE. LTD. Building painting and repair work contractors Capital stock:41 Investment ratio:80%			EVERGREEN ENGINEERING & CONSTRUCTION PTE. LTD. Equipment work business、Building maintenance business Capital stock:389 Investment ratio:80%		
Statement of Income	Previous First Quarter	Current First Quarter		Previous First Quarter	Current First Quarter		Previous First Quarter	Current First Quarter	
	Results	Results	Increase (Decrease)	Results	Results	Increase (Decrease)	Results	Results	Increase (Decrease)
Net sales	40	39	△1	521	1,118	597	1,477	1,298	△179
Operating income	8	7	△1	△1	85	86	193	398	204
Ordinary income	8	7	△1	10	89	78	217	428	211
Net income	5	4	△1	6	75	69	184	355	170
Balance Sheet	Previous First Quarter	Current First Quarter		Previous First Quarter	Current First Quarter		Previous First Quarter	Current First Quarter	
	Results	Results	Increase (Decrease)	Results	Results	Increase (Decrease)	Results	Results	Increase (Decrease)
Total assets	457	302	△155	1,282	1,468	186	4,060	4,080	19
Liability with interest	-	0	-	30	30	-	-	-	-
Net assets	282	269	△13	558	660	101	2,190	2,587	396

#### ■ Consolidated subsidiary ( PFI )

	PFI(3companies) Total		
Statement of Income	Previous First Quarter	Current First Quarter	
	Results	Results	Increase (Decrease)
Net sales	144	146	2
Operating income	7	7	0
Ordinary income	6	5	0
Net income	4	4	0
Balance Sheet	Previous First Quarter	Current First Quarter	
	Results	Results	Increase (Decrease)
Total assets	2,975	2,821	△154
Liability with interest	2,354	2,257	△97
Loan value	(123)	(112)	(△10)
Net assets	268	272	4

#### <Overview of PFI>

Name	Capitalstock	Investment ratio	Relations
Mitsunomiya Sato No Mori Funeral Hall	10	42.5%	Parent company lending funds
Sakurai School Lunch Facility	10	50.0%	Parent company lending funds
Odawara Funeral Hall	10	40.0%	Parent company lending funds

## 4. Breakdown of Orders (Non-Consolidated)

		Previous First Quarter		Current First Quarter		
		Results	Proportion	Results	Proportion	YOY
■ Construction business						
Building construction	Public	10,779	42.7%	2,505	7.0%	△8,273
	Private	14,440	57.3%	33,245	93.0%	18,804
		25,219	100.0%	35,750	100.0%	10,531
Civilengineering	Public	4,277	62.2%	2,571	52.1%	△1,706
	Private	2,595	37.8%	2,366	47.9%	△229
		6,873	100.0%	4,937	100.0%	△1,935
Total	Public	15,056	46.9%	5,076	12.5%	△9,979
	Private	17,036	53.1%	35,611	87.5%	18,575
		32,092	100.0%	40,688	100.0%	8,595

■ By application						
Building construction	Office	3,276	13.0%	2,539	7.1%	△736
	Hotel	76	0.3%	5,434	15.2%	5,358
	Shop・Amusement	265	1.1%	1,148	3.2%	882
	Factory・Warehouse	2,066	8.2%	4,786	13.4%	2,719
	Housing	6,691	26.5%	9,967	27.9%	3,276
	Education	4,410	17.5%	1,410	3.9%	△2,999
	Medical・Welfare	17	0.1%	1	0.0%	△15
	Other	4,893	19.4%	472	1.3%	△4,420
	Renovation	3,521	14.0%	9,988	27.9%	6,467
		25,219	100.0%	35,750	100.0%	10,531
Civilengineering	Erosion flood control	454	6.6%	0	0.0%	△454
	Railway	165	2.4%	442	9.0%	277
	Water and Sewage	337	4.9%	232	4.7%	△104
	Develop	2,399	34.9%	1,379	27.9%	△1,020
	Road	947	13.8%	93	1.9%	△854
	Other	2,568	37.4%	2,790	56.5%	221
		6,873	100.0%	4,937	100.0%	△1,935
Total		32,092		40,688		8,595

		Previous First Quarter		Current First Quarter		
		Results	Proportion	Results	Proportion	YOY
(Millions yen)						
Public	Central	9,573	63.6%	2,898	57.1%	△6,674
	Local	5,483	36.4%	2,178	42.9%	△3,304
		15,056	100.0%	5,076	100.0%	△9,979
Private	Manufacturing industry	5,964	35.0%	11,764	33.0%	5,800
	Non-Manufacturing industry	11,072	65.0%	23,847	67.0%	12,775
		17,036	100.0%	35,611	100.0%	18,575
Total		32,092		40,688		8,595

■ By region					
Hokkaido	3,303	10.3%	112	0.3%	△3,191
Tohoku	1,380	4.3%	4,070	10.0%	2,690
Tokyo	9,593	29.9%	15,482	38.1%	5,889
Overseas	352	1.1%	455	1.1%	103
Nagoya	3,971	12.4%	3,641	8.9%	△330
Osaka	7,292	22.7%	11,927	29.3%	4,635
Hiroshima	973	3.0%	831	2.0%	△141
Kyushu	5,578	17.4%	4,622	11.4%	△955
Total	32,092	100.0%	40,688	100.0%	8,595

■ By amount of money ※Only new orders					
less than 500	5,096	19.2%	6,408	17.9%	1,312
500 to 1,000	713	2.7%	3,771	10.5%	3,058
1,000 to 3,000	16,190	61.1%	7,733	21.5%	△8,457
more than 3,000	4,495	17.0%	17,977	50.1%	13,482
Total	26,494	100.0%	35,891	100.0%	9,396

## 5. Breakdown of Net sales (Non-Consolidated)

		Previous First Quarter		Current First Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>■ Construcion business</b>						
Building construction	Public	4,422	18.6%	3,022	13.1%	△1,399
	Private	19,413	81.4%	20,024	86.9%	611
		23,835	100.0%	23,047	100.0%	△788
Civilengineering	Public	5,296	76.2%	2,893	65.2%	△2,403
	Private	1,652	23.8%	1,546	34.8%	△105
		6,949	100.0%	4,439	100.0%	△2,509
Total	Public	9,719	31.6%	5,915	21.5%	△3,803
	Private	21,065	68.4%	21,571	78.5%	505
		30,784	100.0%	27,487	100.0%	△3,297

<b>■ By application</b>						
Building construction	Office	2,328	9.8%	1,110	4.8%	△1,218
	Hotel	1,105	4.6%	719	3.1%	△385
	Shop・Amusement	269	1.1%	363	1.6%	94
	Factory・Warehouse	5,282	22.2%	8,037	34.9%	2,755
	Housing	8,419	35.3%	6,238	27.1%	△2,181
	Education	1,401	5.9%	2,271	9.9%	869
	Medical・Welfare	955	4.0%	497	2.2%	△458
	Other	1,387	5.8%	344	1.5%	△1,043
	Renovation	2,686	11.3%	3,466	15.0%	780
		23,835	100.0%	23,047	100.0%	△788
Civilengineering	Erosion flood control	703	10.1%	119	2.7%	△584
	Railway	634	9.1%	203	4.6%	△431
	Water and Sewage	1,697	24.4%	801	18.1%	△895
	Develop	1,348	19.4%	1,040	23.4%	△308
	Road	1,407	20.2%	1,109	25.0%	△298
	Other	1,158	16.7%	1,165	26.2%	7
		6,949	100.0%	4,439	100.0%	△2,509
Total		30,784		27,487		△3,297

		Previous First Quarter		Current First Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>■ By industry</b>						
Public	Central	5,171	53.2%	3,854	65.1%	△1,317
	Local	4,548	46.8%	2,061	34.9%	△2,486
		9,719	100.0%	5,915	100.0%	△3,803
Private	Manufacturing industry	3,056	14.5%	5,749	26.7%	2,692
	Non-Manufacturing industry	18,008	85.5%	15,821	73.3%	△2,186
		21,065	100.0%	21,571	100.0%	505
Total		30,784		27,487		△3,297

■By region					
Hokkaido	1,406	4.6%	1,066	3.9%	△340
Tohoku	1,382	4.5%	2,004	7.3%	621
Tokyo	10,626	34.5%	9,183	33.4%	△1,443
Overseas	54	0.2%	13	0.0%	△40
Nagoya	4,393	14.3%	2,145	7.8%	△2,248
Osaka	8,449	27.4%	10,098	36.7%	1,649
Hiroshima	2,736	8.9%	1,024	3.7%	△1,712
Kyushu	1,788	5.8%	1,964	7.1%	176
Total	30,784	100.0%	27,487	100.0%	△3,297

■By amount of money					
less than 500	4,231	13.7%	3,090	11.2%	△1,140
500 to 1,000	4,904	15.9%	3,329	12.1%	△1,575
1,000 to 3,000	14,420	46.8%	13,678	49.8%	△741
more than 3,000	7,228	23.5%	7,388	26.9%	160
Total	30,784	100.0%	27,487	100.0%	△3,297

## 6. Breakdown of Backlog (Non-Consolidated)

		Previous First Quarter		Current First Quarter		
		Results	Proportion	Results	Proportion	YOY
■ Construction business						
Building construction	Public	30,611	26.7%	16,426	12.4%	△14,185
	Private	83,953	73.3%	115,763	87.6%	31,809
		114,564	100.0%	132,189	100.0%	17,624
Civilengineering	Public	20,472	62.3%	17,084	55.5%	△3,388
	Private	12,370	37.7%	13,723	44.5%	1,353
		32,842	100.0%	30,807	100.0%	△2,034
Total	Public	51,083	34.7%	33,510	20.6%	△17,573
	Private	96,323	65.3%	129,486	79.4%	33,162
		147,407	100.0%	162,996	100.0%	15,589

■ By application						
Building construction	Office	9,930	8.7%	11,750	8.9%	1,819
	Hotel	3,448	3.0%	6,905	5.2%	3,456
	Shop・Amusement	785	0.7%	4,742	3.6%	3,956
	Factory・Warehouse	28,623	25.0%	34,733	26.3%	6,109
	Housing	44,031	38.4%	45,840	34.7%	1,808
	Education	9,797	8.6%	5,828	4.4%	△3,969
	Medical・Welfare	2,589	2.3%	1,019	0.8%	△1,570
	Other	6,180	5.4%	4,365	3.3%	△1,814
	Renovation	9,176	8.0%	17,004	12.9%	7,827
		114,564	100.0%	132,189	100.0%	17,624
Civilengineering	Erosion flood control	371	1.1%	803	2.6%	432
	Railway	7,029	21.4%	5,949	19.3%	△1,079
	Water and Sewage	8,059	24.5%	4,937	16.0%	△3,122
	Develop	5,264	16.0%	3,446	11.2%	△1,817
	Road	8,023	24.4%	8,442	27.4%	419
	Other	4,094	12.5%	7,228	23.5%	3,133
		32,842	100.0%	30,807	100.0%	△2,034
Total		147,407		162,996		15,589

		Previous First Quarter		Current First Quarter		
		Results	Proportion	Results	Proportion	YOY
(Millions yen)						
■ By industry						
Public	Central	29,318	57.4%	21,919	65.4%	△7,399
	Local	21,764	42.6%	11,591	34.6%	△10,173
		51,083	100.0%	33,510	100.0%	△17,573
Private	Manufacturing industry	19,630	20.4%	37,782	29.2%	18,151
	Non-Manufacturing industry	76,693	79.6%	91,704	70.8%	15,010
		96,323	100.0%	129,486	100.0%	33,162
Total		147,407		162,996		15,589

■ By region						
Hokkaido		5,495	3.7%	3,972	2.4%	△1,522
Tohoku		3,358	2.3%	7,038	4.3%	3,680
Tokyo		54,920	37.3%	65,711	40.3%	10,790
Overseas		198	0.1%	454	0.3%	255
Nagoya		19,922	13.5%	12,644	7.8%	△7,278
Osaka		46,156	31.3%	51,471	31.6%	5,314
Hiroshima		4,257	2.9%	5,940	3.6%	1,682
Kyushu		13,296	9.0%	16,217	9.9%	2,921
Total		147,407	100.0%	162,996	100.0%	15,589

■ By amount of money						
less than 500		11,011	7.5%	12,106	7.4%	1,095
500 to 1,000		12,405	8.4%	11,993	7.4%	△412
1,000 to 3,000		71,103	48.2%	79,231	48.6%	8,128
more than 3,000		52,887	35.9%	59,665	36.6%	6,778
Total		147,407	100.0%	162,996	100.0%	15,589

## 7. A principal Construction contracts

### ■1Q FY Ending 31 , March Orders

※JV:only our order

(Millions yen)

	Type of project	Client	Industry	JV	Contract price	Order date	Completion date	Place
Building construction	Housing	Sumitomo Realty & Development Co., Ltd.	Private	Single	6,142	2023/6	2027/2	Tokyo
	Factory	DMG MORI CO., LTD.	Private	Single	5,445	2023/4	2024/8	Nara
	Hotel	Kyoritsu Maintenance Co., Ltd.	Private	Single	3,245	2023/4	2025/7	Kumamoto
	Housing	Takara Leben Co.,Ltd.	Private	Single	3,145	2023/4	2025/3	Yamagata
	Hotel	NIPPON STEEL KOWA REAL ESTATE CO.,LTD.	Private	Single	2,180	2023/5	2025/5	Tokyo
Civil engineering	Bridge	NAGOYA EXPRESSWAY PUBLIC CORPORATION	Public	Single	1,140	2023/6	2026/6	Aichi
	Decontamination	Fukushima Regional Environment Office	Public	JVSB	657	2023/4	2024/3	Fukushima
	Railroad	Kintetsu Railway Co.,Ltd	Private	Single	376	2023/6	2024/3	Osaka

### ■1Q FY Ending 31 , March Net sales

※JV:only our order

	Type of project	Client	Industry	JV	Contract price	Order date	Completion date	Place
Building construction	Housing	Saison Realty Co.,Ltd.	Private	Single	300	2022/3	2023/6	Tokyo
	Office	Yamatokoriyama City	Public	JVSP	251	2019/12	2023/6	Nara
	Office	AYGLLC	Private	Single	209	2023/2	2023/6	Kanagawa
	Hospital	Medical Yujin clini ccorporation	Private	Single	140	2023/2	2023/5	Tokyo
Civil engineering	Decontamination	Fukushima Regional Environment Office	Public	JVSB	304	2022/5	2023/6	Fukushima
	Utility tunnel	Tokyo Regional Civil Aviation Bureau	Public	Single	87	2022/5	2023/5	Tokyo
	Road	Kanto Regional Development Breau	Public	JVSB	76	2021/4	2023/6	Tokyo

### ■1Q FY Ending 31 , March Backlog

※JV:only our order

	Type of project	Client	Industry	JV	Contract price	Order date	Completion date	Place
Building construction	Factory	SUBARU CORPORATION	Private	Single	4,806	2022/12	2024/9	Gunma
	Office	West Nippon Expressway Company Limited	Public	Single	3,879	2022/6	2025/4	Fukuoka
	Housing	SAIBU GAS HOLDINGS CO.,LTD.	Private	Single	3,524	2022/3	2025/5	Fukuoka
	Housing	TOKYU LAND CORPORATION	Private	Single	3,435	2022/9	2025/10	Tokyo
	Housing	Urban Renaissance Agency	Public	Single	2,568	2022/3	2025/2	Hyogo
Civil engineering	Bridge	West Nippon Expressway Company Limited	Public	Single	3,184	2022/2	2026/8	Kyoto
	Railway	Kansai Rapid Railway Co.,Ltd.	Private	JVSB	3,137	2020/12	2028/3	Osaka
	Bridge	West Nippon Expressway Company Limited	Public	Single	2,220	2023/3	2027/9	Osaka