

Support Documentation for the First Quarter
of the Fiscal Year Ending March 31 , 2023

August 9 , 2022

Asanuma Corporation

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1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31 , 2023

■ Consolidated Statement of Income

| | | previous First Quarter [June 30, 2021] | Current First Quarter [June 30, 2022] | | |
|--|------------------------|---|--|-------|----------------|
| | | Results | Results | YOY | Rate of change |
| Orders | | 28,669 | 33,265 | 4,595 | 16.0% |
| Net sales | | 29,367 | 33,060 | 3,693 | 12.6% |
| | Construction contracts | 29,129 | 32,443 | 3,314 | 11.4% |
| | Other | 238 | 617 | 378 | 158.8% |
| Gross profit | | 2,375 | 3,328 | 952 | 40.1% |
| | Rate | 8.1% | 10.1% | 2.0P | - |
| | Construction contracts | 2,312 | 3,108 | 795 | 34.4% |
| | Rate | 7.9% | 9.6% | 1.6P | - |
| | Other | 62 | 219 | 156 | 249.9% |
| | Rate | 26.3% | 35.6% | 9.2P | - |
| Selling, general and administrative expenses | | 2,168 | 2,341 | 173 | 8.0% |
| Operating income | | 206 | 986 | 779 | 376.6% |
| | Rate | 0.7% | 3.0% | 2.3P | - |
| Ordinary income | | 229 | 1,205 | 975 | 424.3% |
| | Rate | 0.8% | 3.6% | 2.8P | - |
| Profit attributable to Owners of parent | | 133 | 760 | 627 | 470.7% |
| | Rate | 0.5% | 2.3% | 1.8P | - |

■ Progress rate for the Full year (Full year: FY2022/3 ⇒ Results, FY2023/3 ⇒ Plan)

| | | FY2022/3 | FY2023/3 |
|--|------------|----------|----------|
| Orders | 1Q Results | 28,669 | 33,265 |
| | Full year | 136,568 | 141,600 |
| | Progress | 21.0% | 23.5% |
| Net sales of completed construction contracts | 1Q Results | 29,129 | 32,443 |
| | Full year | 134,407 | 143,300 |
| | Progress | 21.7% | 22.6% |
| Gross profit on completed construction contracts | 1Q Results | 2,312 | 3,108 |
| | Full year | 13,136 | 14,340 |
| | Progress | 17.6% | 21.7% |
| Operating income | 1Q Results | 206 | 986 |
| | Full year | 4,835 | 5,610 |
| | Progress | 4.3% | 17.6% |

■ Consolidated Balance Sheet

(Millions of yen)

| | | FY2022/3 | Current First Quarter [June 30, 2022] | | |
|--|--|----------|--|--------|----------------|
| | | Results | Results | YOY | Rate of change |
| Total assets | | 90,537 | 89,098 | △1,438 | △1.6% |
| Current assets | | 73,500 | 71,954 | △1,545 | △2.1% |
| Fixed assets | | 17,036 | 17,144 | 107 | 0.6% |
| Total liabilities | | 47,663 | 48,238 | 574 | 1.2% |
| Debt(including Corporate bond) | | 10,679 | 10,591 | △87 | △0.8% |
| Current liabilities | | 34,647 | 35,327 | 680 | 2.0% |
| Short-term debt | | 2,506 | 2,506 | 0 | 0.0% |
| Fixed liabilities | | 13,016 | 12,910 | △106 | △0.8% |
| Long-term debt (including Corporate bond) | | 8,172 | 8,084 | △87 | △1.1% |
| Net assets | | 42,873 | 40,860 | △2,013 | △4.7% |
| Shareholders' equity | | 41,415 | 39,154 | △2,261 | △5.5% |
| accumulated other comprehensive income | | 784 | 1,229 | 445 | 56.7% |
| Non-controlling interests | | 673 | 476 | △197 | △29.3% |

| | | | | |
|------------------------|-------|--------------|-------|---|
| Capital adequacy ratio | 46.6% | 45.3% | △1.3P | - |
|------------------------|-------|--------------|-------|---|

(NOTE) For the first quarter of the current fiscal year, the provisional accounting treatment for business acquisition has been finalized, and each figure on the balance sheet for the fiscal year ended March 2022 reflects the finalization of the provisional accounting treatment.

2. Non-Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31 , 2023

■Non-Consolidated Statement of Income

| | Previous First Quarter [June 30, 2021] | Current First Quarter [June 30, 2022] | | |
|--|--|--|-------|----------------|
| | | Results | YOY | Rate of change |
| Orders | 28,650 | 32,092 | 3,442 | 12.0% |
| Building construction | 25,270 | 25,219 | △51 | △0.2% |
| Civil engineering | 3,379 | 6,873 | 3,493 | 103.4% |
| Net sales | 28,775 | 30,883 | 2,108 | 7.3% |
| Construction contracts | 28,691 | 30,784 | 2,093 | 7.3% |
| Building construction | 22,865 | 23,835 | 969 | 4.2% |
| Civil engineering | 5,825 | 6,949 | 1,123 | 19.3% |
| Other | 83 | 98 | 14 | 17.9% |
| Gross profit | 2,279 | 2,970 | 691 | 30.3% |
| Rate | 7.9% | 9.6% | 1.7P | - |
| Construction contracts | 2,253 | 2,932 | 679 | 30.1% |
| Rate | 7.9% | 9.5% | 1.6P | - |
| Building construction | 1,801 | 1,816 | 14 | 0.8% |
| Rate | 7.9% | 7.6% | △0.3P | - |
| Civil engineering | 451 | 1,116 | 664 | 147.2% |
| Rate | 7.8% | 16.1% | 8.3P | - |
| Other | 26 | 38 | 12 | 46.9% |
| Rate | 31.1% | 38.8% | 7.7P | - |
| Selling, general and administrative expenses | 2,083 | 2,120 | 37 | 1.8% |
| Personal expenses | 1,119 | 1,188 | 69 | 6.2% |
| Expenses | 964 | 931 | △32 | -3.3% |
| Operating income | 195 | 849 | 654 | 334.5% |
| Rate | 0.7% | 2.8% | 2.1P | - |
| Ordinary income | 247 | 1,064 | 816 | 330.5% |
| Rate | 0.9% | 3.4% | 2.5P | - |
| Net income | 164 | 689 | 524 | 318.6% |
| Rate | 0.6% | 2.2% | 1.6P | - |

■Non-Consolidated Balance Sheet

(Millions of yen)

| | FY2022/3 | Current First Quarter [June 30, 2022] | | |
|---|----------|--|--------|----------------|
| | | Results | YOY | Rate of change |
| Total assets | 84,959 | 83,615 | △1,343 | △1.6% |
| Current assets | 66,610 | 65,373 | △1,236 | △1.9% |
| Fixed assets | 18,348 | 18,241 | △106 | △0.6% |
| Total liabilities | 42,658 | 43,574 | 915 | 2.1% |
| Debt (including Corporate bond) | 8,100 | 8,100 | 0 | 0.0% |
| Current liabilities | 32,167 | 33,106 | 938 | 2.9% |
| Short-term debt | 2,160 | 2,160 | 0 | 0.0% |
| Fixed liabilities | 10,490 | 10,468 | △22 | △0.2% |
| Long-term debt (including Corporate bond) | 5,940 | 5,940 | - | - |
| Net assets | 42,300 | 40,041 | △2,259 | △5.3% |
| Shareholders' equity | 41,304 | 38,970 | △2,333 | △5.6% |
| valuation and translation adjustments | 996 | 1,070 | 73 | 7.4% |

| | | | | |
|------------------------|-------|-------|-------|---|
| Capital adequacy ratio | 49.8% | 47.9% | △1.9P | - |
|------------------------|-------|-------|-------|---|

■Progress rate for the Full year (Full year: FY2022/3⇒Results, FY2023/3⇒Plan)

| | | FY2022/3 | FY2023/3 |
|--|------------|----------|----------|
| Orders | 1Q Results | 28,650 | 32,092 |
| | Full year | 133,986 | 135,000 |
| | Progress | 21.4% | 23.8% |
| Net sales of completed construction contracts | 1Q Results | 28,691 | 30,784 |
| | Full year | 132,071 | 135,600 |
| | Progress | 21.7% | 22.7% |
| Gross profit on completed construction contracts | 1Q Results | 2,253 | 2,932 |
| | Full year | 12,898 | 13,500 |
| | Progress | 17.5% | 21.7% |
| Operating income | 1Q Results | 195 | 849 |
| | Full year | 4,954 | 5,310 |
| | Progress | 3.9% | 16.0% |

3. Information about Group Companies

■ Consolidated subsidiary

(Millions of yen)

| | Asanuma Tatemono Corporation Insuranceagency Capital stock:20 Investment ratio:100% | | | SINGAPORE PAINTS & CONTRACTOR PTE. LTD. Building painting and repair work contractors Capital stock:41 Investment ratio:80% | | | EVERGREEN ENGINEERING & CONSTRUCTION PTE. LTD. Equipment work business, Building maintenance business Capital stock:389 Investment ratio:80% | | |
|-------------------------|--|-----------------------|------------------------|--|-----------------------|------------------------|---|-----------------------|------------------------|
| Statement of Income | Previous First Quarter | Current First Quarter | | Previous First Quarter | Current First Quarter | | Previous First Quarter | Current First Quarter | |
| | Results | Results | Increase (Decrease) | Results | Results | Increase (Decrease) | Results | Results | Increase (Decrease) |
| Net sales | 30 | 40 | 9 | 437 | 521 | 83 | — | 1,477 | — |
| Operating income | 4 | 8 | 4 | △0 | △1 | 0 | — | 193 | — |
| Ordinary income | 4 | 8 | 4 | 15 | 10 | △5 | — | 217 | — |
| Net income | 3 | 5 | 1 | 11 | 6 | △5 | — | 184 | — |
| Balance Sheet | FY2022/3 | Current First Quarter | | FY2022/3 | Current First Quarter | | FY2022/3 | Current First Quarter | |
| | Results | Results | Increase (Decrease) | Results | Results | Increase (Decrease) | Results | Results | Increase (Decrease) |
| Total assets | 330 | 318 | △12 | 1,238 | 1,030 | △207 | 2,234 | 2,277 | 42 |
| Liability with interest | — | — | — | — | — | — | — | — | — |
| Net assets | 287 | 267 | △19 | 433 | 472 | 38 | 1,217 | 1,238 | 20 |

※Became a consolidated subsidiary in January 2022, and in the year ended March 31, 2022, only the balance sheet was consolidated.

■ Consolidated subsidiary (PFI)

| | PFI(3companies) Total | | |
|-------------------------|------------------------|-----------------------|------------------------|
| Statement of Income | Previous First Quarter | Current First Quarter | |
| | Results | Results | Increase (Decrease) |
| Net sales | 131 | 144 | 12 |
| Operating income | 12 | 7 | △5 |
| Ordinary income | 11 | 6 | △4 |
| Net income | 8 | 4 | △3 |
| Balance Sheet | FY2022/3 | Current First Quarter | |
| | Results | Results | Increase (Decrease) |
| Total assets | 3,649 | 3,174 | △475 |
| Liability with interest | 2,714 | 2,616 | △97 |
| Loan value | (135) | (125) | (△10) |
| Net assets | 251 | 256 | 4 |

<Overview of PFI>

| Name | Capital stock | Investment ratio | Relations |
|--------------------------------------|---------------|------------------|---------------|
| Utsunomiya Sato No Mori Funeral Hall | 10 | 42.5% | We lend funds |
| Sakurai School Lunch Facility | 10 | 50.0% | We lend funds |
| Odawara Funeral Hall | 10 | 40.0% | We lend funds |

4. Breakdown of Orders (Non-Consolidated)

| | | Previous First Quarter | | Current First Quarter | | |
|-------------------------|---------|------------------------|------------|-----------------------|------------|--------|
| | | Results | Proportion | Results | Proportion | YoY |
| ■ Construction business | | | | | | |
| Building construction | Public | 4,777 | 18.9% | 10,779 | 42.7% | 6,001 |
| | Private | 20,492 | 81.1% | 14,440 | 57.3% | △6,052 |
| | | 25,270 | 100.0% | 25,219 | 100.0% | △51 |
| Civilengineering | Public | 2,349 | 69.5% | 4,277 | 62.2% | 1,927 |
| | Private | 1,030 | 30.5% | 2,595 | 37.8% | 1,565 |
| | | 3,379 | 100.0% | 6,873 | 100.0% | 3,493 |
| Total | Public | 7,127 | 24.9% | 15,056 | 46.9% | 7,929 |
| | Private | 21,523 | 75.1% | 17,036 | 53.1% | △4,486 |
| | | 28,650 | 100.0% | 32,092 | 100.0% | 3,442 |

| | | | | | | |
|-----------------------|-----------------------|--------|--------|--------|--------|--------|
| ■ By application | | | | | | |
| Building construction | Office | 225 | 0.9% | 3,276 | 13.0% | 3,050 |
| | Hotel | 345 | 1.4% | 76 | 0.3% | △269 |
| | Shop・Amusement | 2 | 0.0% | 265 | 1.1% | 263 |
| | Factory・Warehouse | 10,609 | 42.0% | 2,066 | 8.2% | △8,542 |
| | Housing | 5,197 | 20.6% | 6,691 | 26.5% | 1,493 |
| | Education | 3,888 | 15.4% | 4,410 | 17.5% | 522 |
| | Medical・Welfare | 3 | 0.0% | 17 | 0.1% | 14 |
| | Other | 36 | 0.1% | 4,893 | 19.4% | 4,856 |
| | Renovation | 4,962 | 19.6% | 3,521 | 14.0% | △1,440 |
| | | 25,270 | 100.0% | 25,219 | 100.0% | △51 |
| Civilengineering | Erosion flood control | 521 | 15.4% | 454 | 6.6% | △67 |
| | Railway | 765 | 22.7% | 165 | 2.4% | △600 |
| | Water and Sewage | 24 | 0.7% | 337 | 4.9% | 312 |
| | Develop | 10 | 0.3% | 2,399 | 34.9% | 2,388 |
| | Road | 585 | 17.3% | 947 | 13.8% | 362 |
| | Other | 1,471 | 43.5% | 2,568 | 37.4% | 1,097 |
| | | 3,379 | 100.0% | 6,873 | 100.0% | 3,493 |
| Total | | 28,650 | | 32,092 | | 3,442 |

(Millions of yen)

| | | Previous First Quarter | | Current First Quarter | | |
|---------------|----------------------------|------------------------|------------|-----------------------|------------|--------|
| | | Results | Proportion | Results | Proportion | YoY |
| ■ By industry | | | | | | |
| Public | Central | 3,708 | 52.0% | 9,573 | 63.6% | 5,864 |
| | Local | 3,418 | 48.0% | 5,483 | 36.4% | 2,064 |
| | | 7,127 | 100.0% | 15,056 | 100.0% | 7,929 |
| Private | Manufacturing industry | 5,377 | 25.0% | 5,964 | 35.0% | 586 |
| | Non-Manufacturing industry | 16,145 | 75.0% | 11,072 | 65.0% | △5,073 |
| | | 21,523 | 100.0% | 17,036 | 100.0% | △4,486 |
| Total | | 28,650 | | 32,092 | | 3,442 |

| ■ By region | | | | | | |
|-------------|----------|--------|--------|--------|--------|--------|
| Hokkaido | | 38 | 0.1% | 3,303 | 10.3% | 3,265 |
| Tohoku | | 2,719 | 9.5% | 1,380 | 4.3% | △1,338 |
| Tokyo | | 5,889 | 20.6% | 9,593 | 29.9% | 3,703 |
| | Overseas | 12 | 0.0% | 352 | 1.1% | 340 |
| Nagoya | | 7,557 | 26.4% | 3,971 | 12.4% | △3,585 |
| Osaka | | 7,733 | 27.0% | 7,292 | 22.7% | △441 |
| Hiroshima | | 1,282 | 4.5% | 973 | 3.0% | △309 |
| Kyushu | | 3,428 | 12.0% | 5,578 | 17.4% | 2,149 |
| Total | | 28,650 | 100.0% | 32,092 | 100.0% | 3,442 |

| | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|
| ■ By amount of money | | | | | |
| ※Only new orders | | | | | |
| less than 5 billion of yen | 2,469 | 9.3% | 5,096 | 19.2% | 2,626 |
| 5 to 10 billion of yen | 7,533 | 28.4% | 713 | 2.7% | △6,820 |
| 10 to 30 billion of yen | 10,561 | 39.8% | 16,190 | 61.1% | 5,629 |
| more than 30 billion of yen | 5,998 | 22.6% | 4,495 | 17.0% | △1,503 |
| Total | 26,562 | 100.0% | 26,494 | 100.0% | △67 |

5. Breakdown of Net sales (Non-Consolidated)

| | | Previous First Quarter | | Current First Quarter | | |
|-------------------------|---------|------------------------|------------|-----------------------|------------|-------|
| | | Results | Proportion | Results | Proportion | YoY |
| ■ Construction business | | | | | | |
| Building construction | Public | 4,988 | 21.8% | 4,422 | 18.6% | △565 |
| | Private | 17,877 | 78.2% | 19,413 | 81.4% | 1,535 |
| | | 22,865 | 100.0% | 23,835 | 100.0% | 969 |
| Civilengineering | Public | 4,320 | 74.2% | 5,296 | 76.2% | 976 |
| | Private | 1,505 | 25.8% | 1,652 | 23.8% | 146 |
| | | 5,825 | 100.0% | 6,949 | 100.0% | 1,123 |
| Total | Public | 9,308 | 32.4% | 9,719 | 31.6% | 410 |
| | Private | 19,383 | 67.6% | 21,065 | 68.4% | 1,682 |
| | | 28,691 | 100.0% | 30,784 | 100.0% | 2,093 |

| | | | | | | |
|-----------------------|-----------------------|--------|--------|--------|--------|--------|
| ■ By application | | | | | | |
| Building construction | Office | 3,447 | 15.1% | 2,328 | 9.8% | △1,118 |
| | Hotel | 489 | 2.1% | 1,105 | 4.6% | 615 |
| | Shop・Amusement | 474 | 2.1% | 269 | 1.1% | △204 |
| | Factory・Warehouse | 5,245 | 22.9% | 5,282 | 22.2% | 36 |
| | Housing | 5,689 | 24.9% | 8,419 | 35.3% | 2,729 |
| | Education | 2,409 | 10.5% | 1,401 | 5.9% | △1,008 |
| | Medical・Welfare | 670 | 2.9% | 955 | 4.0% | 285 |
| | Other | 691 | 3.0% | 1,387 | 5.8% | 696 |
| | Renovation | 3,746 | 16.4% | 2,686 | 11.3% | △1,060 |
| | | 22,865 | 100.0% | 23,835 | 100.0% | 969 |
| Civilengineering | Erosion flood control | 120 | 2.1% | 703 | 10.1% | 583 |
| | Railway | 937 | 16.1% | 634 | 9.1% | △303 |
| | Water and Sewage | 1,559 | 26.8% | 1,697 | 24.4% | 137 |
| | Develop | 795 | 13.7% | 1,348 | 19.4% | 552 |
| | Road | 1,040 | 17.9% | 1,407 | 20.2% | 366 |
| | Other | 1,371 | 23.5% | 1,158 | 16.7% | △213 |
| | | 5,825 | 100.0% | 6,949 | 100.0% | 1,123 |
| Total | | 28,691 | | 30,784 | | 2,093 |

(Millions of yen)

| | | Previous First Quarter | | Current First Quarter | | |
|---------------|----------------------------|------------------------|------------|-----------------------|------------|-------|
| | | Results | Proportion | Results | Proportion | YoY |
| ■ By industry | | | | | | |
| Public | Central | 4,051 | 43.5% | 5,171 | 53.2% | 1,119 |
| | Local | 5,256 | 56.5% | 4,548 | 46.8% | △708 |
| | | 9,308 | 100.0% | 9,719 | 100.0% | 410 |
| Private | Manufacturing industry | 2,900 | 15.0% | 3,056 | 14.5% | 155 |
| | Non-Manufacturing industry | 16,482 | 85.0% | 18,008 | 85.5% | 1,526 |
| | | 19,383 | 100.0% | 21,065 | 100.0% | 1,682 |
| Total | | 28,691 | | 30,784 | | 2,093 |

| ■ By region | | | | | | |
|-------------|----------|--------|--------|--------|--------|-------|
| Hokkaido | | 357 | 1.2% | 1,406 | 4.6% | 1,049 |
| Tohoku | | 1,553 | 5.4% | 1,382 | 4.5% | △170 |
| Tokyo | | 11,498 | 40.1% | 10,626 | 34.5% | △871 |
| | Overseas | 182 | 0.6% | 54 | 0.2% | △128 |
| Nagoya | | 3,250 | 11.3% | 4,393 | 14.3% | 1,143 |
| Osaka | | 8,473 | 29.5% | 8,449 | 27.4% | △24 |
| Hiroshima | | 1,151 | 4.0% | 2,736 | 8.9% | 1,584 |
| Kyushu | | 2,406 | 8.4% | 1,788 | 5.8% | △618 |
| Total | | 28,691 | 100.0% | 30,784 | 100.0% | 2,093 |

| ■By amount of money | | | | | |
|-----------------------------|--------|--------|---------------|--------|-------|
| less than 5 billion of yen | 4,090 | 14.3% | 4,231 | 13.7% | 141 |
| 5 to 10 billion of yen | 4,873 | 17.0% | 4,904 | 15.9% | 31 |
| 10 to 30 billion of yen | 12,743 | 44.4% | 14,420 | 46.8% | 1,677 |
| more than 30 billion of yen | 6,984 | 24.3% | 7,228 | 23.5% | 244 |
| Total | 28,691 | 100.0% | 30,784 | 100.0% | 2,093 |

6. Breakdown of Backlog (Non-Consolidated)

| | | Previous First Quarter | | Current First Quarter | | |
|-------------------------|---------|------------------------|------------|-----------------------|------------|--------|
| | | Results | Proportion | Results | Proportion | YoY |
| ■ Construction business | | | | | | |
| Building construction | Public | 26,781 | 23.7% | 30,611 | 26.7% | 3,829 |
| | Private | 86,418 | 76.3% | 83,953 | 73.3% | △2,465 |
| | | 113,200 | 100.0% | 114,564 | 100.0% | 1,364 |
| Civilengineering | Public | 21,368 | 69.1% | 20,472 | 62.3% | △896 |
| | Private | 9,573 | 30.9% | 12,370 | 37.7% | 2,796 |
| | | 30,942 | 100.0% | 32,842 | 100.0% | 1,899 |
| Total | Public | 48,150 | 33.4% | 51,083 | 34.7% | 2,932 |
| | Private | 95,992 | 66.6% | 96,323 | 65.3% | 331 |
| | | 144,143 | 100.0% | 147,407 | 100.0% | 3,263 |

■ By application

| | | | | | | |
|-----------------------|-----------------------|---------|--------|---------|--------|--------|
| Building construction | Office | 18,727 | 16.5% | 9,930 | 8.7% | △8,796 |
| | Hotel | 3,759 | 3.3% | 3,448 | 3.0% | △310 |
| | Shop・Amusement | 1,353 | 1.2% | 785 | 0.7% | △568 |
| | Factory・Warehouse | 22,580 | 19.9% | 28,623 | 25.0% | 6,043 |
| | Housing | 40,490 | 35.8% | 44,031 | 38.4% | 3,541 |
| | Education | 9,667 | 8.5% | 9,797 | 8.6% | 130 |
| | Medical・Welfare | 3,683 | 3.3% | 2,589 | 2.3% | △1,093 |
| | Other | 3,098 | 2.7% | 6,180 | 5.4% | 3,081 |
| | Renovation | 9,839 | 8.7% | 9,176 | 8.0% | △663 |
| | | 113,200 | 100.0% | 114,564 | 100.0% | 1,364 |
| Civilengineering | Erosion flood control | 1,351 | 4.4% | 371 | 1.1% | △980 |
| | Railway | 7,899 | 25.5% | 7,029 | 21.4% | △869 |
| | Water and Sewage | 9,129 | 29.5% | 8,059 | 24.5% | △1,070 |
| | Develop | 2,116 | 6.8% | 5,264 | 16.0% | 3,147 |
| | Road | 4,628 | 15.0% | 8,023 | 24.4% | 3,394 |
| | Other | 5,817 | 18.8% | 4,094 | 12.5% | △1,722 |
| | | 30,942 | 100.0% | 32,842 | 100.0% | 1,899 |
| Total | | 144,143 | | 147,407 | | 3,263 |

(Millions of yen)

| | | Previous First Quarter | | Current First Quarter | | |
|---------------|----------------------------|------------------------|------------|-----------------------|------------|--------|
| | | Results | Proportion | Results | Proportion | YoY |
| ■ By industry | | | | | | |
| Public | Central | 18,969 | 39.4% | 29,318 | 57.4% | 10,349 |
| | Local | 29,180 | 60.6% | 21,764 | 42.6% | △7,416 |
| | | 48,150 | 100.0% | 51,083 | 100.0% | 2,932 |
| Private | Manufacturing industry | 13,977 | 14.6% | 19,630 | 20.4% | 5,653 |
| | Non-Manufacturing industry | 82,015 | 85.4% | 76,693 | 79.6% | △5,322 |
| | | 95,992 | 100.0% | 96,323 | 100.0% | 331 |
| Total | | 144,143 | | 147,407 | | 3,263 |

■ By region

| | | | | | |
|-----------|---------|--------|---------|--------|--------|
| Hokkaido | 2,762 | 1.9% | 5,495 | 3.7% | 2,733 |
| Tohoku | 6,618 | 4.6% | 3,358 | 2.3% | △3,260 |
| Tokyo | 55,706 | 38.6% | 54,920 | 37.3% | △786 |
| Overseas | 230 | 0.2% | 198 | 0.1% | △31 |
| Nagoya | 19,016 | 13.2% | 19,922 | 13.5% | 905 |
| Osaka | 46,008 | 31.9% | 46,156 | 31.3% | 147 |
| Hiroshima | 7,448 | 5.2% | 4,257 | 2.9% | △3,190 |
| Kyushu | 6,582 | 4.6% | 13,296 | 9.0% | 6,713 |
| Total | 144,143 | 100.0% | 147,407 | 100.0% | 3,263 |

■ By amount of money

| | | | | | |
|-----------------------------|---------|--------|---------|--------|--------|
| less than 5 billion of yen | 9,564 | 6.6% | 11,011 | 7.5% | 1,446 |
| 5 to 10 billion of yen | 21,440 | 14.9% | 12,405 | 8.4% | △9,034 |
| 10 to 30 billion of yen | 61,173 | 42.4% | 71,103 | 48.2% | 9,929 |
| more than 30 billion of yen | 51,964 | 36.1% | 52,887 | 35.9% | 922 |
| Total | 144,143 | 100.0% | 147,407 | 100.0% | 3,263 |

7. A principal Construction contracts

■ 1Q FY Ending 31, March Orders

※JV:only our order (Millions of yen)

| | Type of project | Client | Industry | JV | Contract price | Order date | Completion date | Place |
|-----------------------|--|---|----------|--------|----------------|------------|-----------------|-----------|
| Building construction | Office | West Nippon Expressway Company Limited | Public | Single | 4,495 | 2022/6 | 2025/4 | Fukuoka |
| | Housing | NIPPON STEEL KOWA REAL ESTATE CO.,LTD. | Private | Single | 2,735 | 2022/5 | 2023/12 | Tokyo |
| | Housing | SEKISUI CHEMICAL CO., LTD. HASEKO Real Estate Development,inc. | Private | Single | 2,352 | 2022/6 | 2023/12 | Hokkaido |
| | Factory | DMG MORI CO., LTD. | Private | Single | 1,900 | 2022/5 | 2023/5 | Mie |
| | School | Ota City | Public | JVSP | 1,589 | 2022/5 | 2024/3 | Tokyo |
| | Univercity | Hokkaido Univercity | Public | Single | 713 | 2022/6 | 2023/9 | Hokkaido |
| Civil engineering | Decontamination | Fukushima Regional Environment Office | Public | JVSB | 1,153 | 2022/5 | 2023/3 | Fukushima |
| | Buried cultural property excavation survey | Tokyo Metropolitan Sports Culture Corporation | Private | Single | 1,054 | 2022/4 | 2023/3 | Tokyo |
| | Rainwater storage facility | Kurume City | Public | JVSP | 322 | 2022/6 | 2023/12 | Fukuoka |

■ 1Q FY Ending 31, March Net sales

※JV:only our order

| | Type of project | Client | Industry | JV | Net sales | Order date | Completion date | Place |
|-----------------------|-----------------|---------------------------------------|----------|--------|-----------|------------|-----------------|-----------|
| Building construction | Housing | Takara Leben Co.,Ltd. | Private | Single | 647 | 2020/9 | 2022/6 | Hokkaido |
| | welfare | Social Welfare Corporation Misasakai | Private | Single | 475 | 2021/3 | 2022/5 | Hiroshima |
| | Housing | Takara Leben Co.,Ltd. | Private | Single | 387 | 2021/6 | 2022/6 | Tokyo |
| | Office | ONOKEN CO.,LTD | Private | Single | 260 | 2021/9 | 2022/5 | Fukuoka |
| | Housing | Sumitomo Realty&Development Co., Ltd. | Private | Single | 248 | 2020/6 | 2022/4 | Tokyo |
| Civil engineering | Bridge | Kanto Regional Development Breau | Public | Single | 586 | 2020/8 | 2022/6 | Ibaragi |
| | River | Kanto Regional Development Breau | Public | Single | 206 | 2021/9 | 2022/6 | Saitama |
| | River | Kanto Regional Development Breau | Public | Single | 194 | 2021/5 | 2022/5 | Saitama |

■ 1Q FY Ending 31, March Backlog

※新規受注除く

※JV:only our order

| | Type of project | Client | Industry | JV | Backlog | Order date | Completion date | Place |
|-----------------------|------------------------|--|----------|--------|---------|------------|-----------------|-------|
| Building construction | Distribution Warehouse | Marutokusaangyo | Private | Single | 5,161 | 2022/3 | 2024/1 | Aichi |
| | Warehouse | NaraChuouAnex SPC | Private | Single | 4,507 | 2022/3 | 2023/7 | Nara |
| | Distribution Warehouse | SENKO Co., Ltd. | Private | Single | 3,418 | 2021/6 | 2023/3 | Aichi |
| | Housing | Urban Renaissance Agency | Public | Single | 3,231 | 2022/3 | 2025/2 | Hyogo |
| | Hotel | SEKISUI House,Ltd. | Private | Single | 3,047 | 2022/1 | 2023/11 | Tokyo |
| Civil engineering | Bridge | West Nippon Expressway Company Limited | Public | Single | 3,512 | 2022/2 | 2026/8 | Kyoto |
| | Train Station | Kansai Rapid Railway Co.,Ltd. | Private | JVSB | 3,310 | 2020/12 | 2028/3 | Osaka |
| | Develop | Yahata Inter South Land readjustment association And Kyotanabe Matsui Inter West Land readjustment association | Private | Single | 2,150 | 2022/3 | 2024/4 | Kyoto |