Support Documentation for the Third Quarter of the Fiscal Year Ending March 31, 2022

February 9, 2022

Asanuma Corporation

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1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Endig March 31, 2022

Consolida	ted State	ment of Income)			
		Before last Third Quarter [Dec 31 , 2019]	Previous Third Quarter [Dec 31, 2020]	Current Third Quarte [Dec 31, 2021]		rter
		Results	Results	Results	YOY	Rate of change
Orders		106,865	83,537	72,098	△11,439	△13.7%
Net sales		104,002	98,400	96,226	△2,174	△2.2%
Construction	n contracts	103,157	97,579	95,455	△2,124	△2.2%
Other	Other		821	771	△49	△6.1%
Gross profit		10,718	9,998	9,237	△761	△7.6%
	Rate	10.3%	10.2%	9.6%	△0.6P	-
Construction	n contracts	10,527	9,712	9,021	△690	△7.1%
	Rate	10.2%	10.0%	9.5%	△0.5P	-
Other		190	285	215	△70	△24.6%
	Rate	22.6%	34.8%	27.9%	△6.9P	-
Selling,general and administrative exp		5,721	6,134	6,424	290	4.7%
Operating inc		4,996	3,864	2,812	△1,051	△27.2%
	Rate	4.8%	3.9%	2.9%	△1.0P	-
Ordinary inco	me	4,912	3,820	2,807	△1,012	△26.5%
	Rate	4.7%	3.9%	2.9%	△1.0P	-
Profit attribut	able to	3,275	2,996	1,827	△1,169	△39.0%
Owners of pare	nt Rate	3.1%	3.0%	1.9%	△1.1P	-

Consolidated Balance		(M	illions of yen)		
	FY2020/3	FY2021/3		ent Third Qua Dec 31, 2021]	
	Results	Results	Results	YOY	Rate of change
Total assets	103,044	92,176	84,289	△7,886	△8.6%
Current assets	87,310	76,560	68,750	△7,809	△10.2%
Fixed assets	15,734	15,615	15,538	△76	△0.5%
Total liabilities	63,731	50,465	43,405	△7,060	△14.0%
Debt (including Corporate bond)	11,363	11,026	10,765	△260	△2.4%
Current libilities	49,940	36,644	29,804	△6,840	△18.7%
Short-term debt	1,807	1,806	1,804	Δ1	△0.1%
Fixed libilities	13,790	13,821	13,600	△220	△1.6%
Long-term debt (including Corporate bond)	9,556	9,219	8,960	△258	△2.8%
Net assets	39,313	41,710	40,884	△826	△2.0%
Shareholders' equity	37,297	39,688	39,487	△200	△0.5%
accumulated other comprehensive income	1,828	1,820	1,170	△649	△35.7%
Non-controlling interests	188	202	226	23	11.8%
	•				
Capital adequacy ratio	38.0%	45.0%	48.2%	3.2P	-

2. Non-Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2022

Non-Consolidated Statement of Income							
		Before last Third Quarter [Dec 31 , 2019]	Previous Third Quarter [Dec 31, 2020]		Current Third Quarter [Dec 31, 2021]		
		Results	Results	Results	YOY	Rate of change	
Orders		104,871	82,733	70,407	△12,325	△14.9%	
Building co	nstruction	88,004	62,694	56,998	△5,695	△9.1%	
Civil eng	ineering	16,866	20,039	13,408	△6,630	△33.1%	
Net sales		102,575	97,202	94,455	△2,747	△2.8%	
Construction	contracts	102,288	96,909	94,172	△2,736	△2.8%	
Building co	nstruction	85,989	78,378	76,678	△1,699	△2.2%	
Civil eng	ineering	16,299	18,530	17,493	△1,037	△5.6%	
Other		286	293	283	△10	△3.7%	
Gross profit		10,435	9,767	8,934	△833	△8.5%	
	Rate	10.2%	10.0%	9.5%	△0.5P	_	
Construction	contracts	10,348	9,637	8,843	△794	△8.2%	
	Rate	10.1%	9.9%	9.4%	△0.5P	_	
Building	construction	8,676	7,779	6,880	△899	△11.6%	
	Rate	10.1%	9.9%	9.0%	△0.9P	_	
Civil eng	ineering	1,672	1,857	1,962	104	5.6%	
<u> </u>	Rate	10.3%	10.0%	11.2%	1.2P	-	
Other		87	130	91	△39	△30.3%	
	Rate	30.4%	44.5%	32.2%	△12.3P	-	
Selling,general and admi	nistrative expenses	5,500	5,896	6,173	276	4.7%	
Personal exp	enses	2,965	3,192	3,280	88	2.8%	
Expenses		2,534	2,704	2,892	188	7.0%	
Operating incom	e	4,935	3,871	2,760	△1,110	△28.7%	
	Rate	4.8%	4.0%	2.9%	△1.1P	-	
Ordinary income		4,906	3,803	2,770	△1,033	△27.2%	
	Rate	4.8%	3.9%	2.9%	△1.0P		
Net income	ъ.	3,303	3,016	1,835	△1,181	△39.2%	
	Rate	3.2%	3.1%	1.9%	△1.2P	=	

Non-Consolidated Balance Sheet (Millions					(illions of yen)
	FY2020/3	FY2021/3	Current Third Quar [Dec 31, 2021]		
	Results	Results	Results	YOY	Rate of change
Total assets	98,382	88,274	80,597	△7,676	△8.7%
Current assets	82,389	72,178	64,502	△7,676	△10.6%
Fixed assets	15,993	16,095	16,094	△0	△0.0%
Total liabilities	59,184	46,917	40,089	△6,827	△14.6%
Debt (including Corporate bond)	8,110	8,110	8,100	△10	△0.1%
Current libilities	48,859	35,788	28,891	△6,897	△19.3%
Short-term debt	1,470	1,470	1,460	△10	△0.7%
Fixed libilities	10,325	11,129	11,198	69	0.6%
Long-term debt (including Corporate bond)	6,640	6,640	6,640	-	-
Net assets	39,198	41,356	40,507	△848	△2.1%
Shareholders' equity	37,004	39,397	39,203	△193	△0.5%
Valuation and translation adjustments	2,193	1,959	1,303	△655	△33.4%
T					I.
Capital adequacy ratio	39.8%	46.8%	50.3%	3.5P	-

3. Earnings Forecast for the Fiscal year Ending March 31, 2022

			Consol	idated		
	FY2020/3	FY2021/3	FY20	22/3	Current Th	ird Quarter
	Results	Results	Initial Plan	YOY	Results	Progress
Orders	148,280	120,636	132,100	11,463	72,098	54.6%
Building construction	122,874	93,585	106,000	12,414	58,759	55.4%
Civil engineering	25,406	27,051	26,100	△951	13,338	51.1%
Net sales	141,472	138,934	140,000	1,065	96,226	68.7%
Construction contracts	140,034	137,846	139,000	1,153	95,455	68.7%
Building construction	116,575	110,145	114,400	4,254	77,793	68.0%
Civil engineering	23,459	27,701	24,600	△3,101	17,661	71.8%
Other	1,437	1,087	1,000	△87	771	77.1%
Gross profit	14,619	13,945	13,900	△45	9,237	66.5%
Rate	10.3%	10.0%	9.9%	△0.1P	9.6%	-
Construction contracts	14,292	13,580	13,635	54	9,021	66.2%
Rate	10.2%	9.9%	9.8%	△0.1P	9.5%	1
Other	327	364	265	△99	215	81.3%
Rate	22.7%	33.5%	26.5%	△ 7 .0P	27.9%	1
Selling,general and administrative expenses	8,017	8,653	8,560	△93	6,424	75.1%
Operating income	6,601	5,291	5,340	48	2,812	52.7%
Rate	4.7%	3.8%	3.8%	0.0P	2.9%	1
Ordinary income	6,509	5,364	5,280	△84	2,807	53.2%
Rate	4.6%	3.9%	3.8%	△0.1P	2.9%	-
Net income	4,300	4,138	4,170	31	1,827	43.8%
Rate	3.0%	3.0%	3.0%	0.0P	1.9%	_

	(Millions of yen)							
Non-Consolidated FY2020/3 FY2021/3 FY2022/3 Current Third Quarter								
FY2020/3	FY2021/3	FY20	22/3	Current Th	ird Quarter			
Results	Results	Initial Plan	YOY	Results	Progress			
145,726	119,174	130,000	10,825	70,407	54.2%			
120,673	92,235	104,000	11,764	56,998	54.8%			
25,053	26,939	26,000	△939	13,408	51.6%			
139,039	137,105	136,840	△265	94,455	69.0%			
138,333	136,709	136,500	△209	94,172	69.0%			
114,899	109,180	112,200	3,019	76,678	68.3%			
23,434	27,529	24,300	△3,229	17,493	72.0%			
705	395	340	△55	283	83.3%			
14,222	13,609	13,400	△209	8,934	66.7%			
10.2%	9.9%	9.8%	△0.1P	9.5%	-			
14,033	13,446	13,300	△146	8,843	66.5%			
10.1%	9.8%	9.7%	△0.1P	9.4%	-			
189	163	100	△63	91	91.1%			
26.9%	41.3%	29.4%	△11.9P	32.2%	-			
7,700	8,332	7,990	△342	6,173	77.3%			
6,521	5,277	5,410	132	2,760	51.0%			
4.7%	3.8%	4.0%	0.2P	2.9%	-			
6,508	5,312	5,300	△12	2,770	52.3%			
4.7%	3.9%	3.9%	0.0P	2.9%	-			
4,346	4,139	4,200	60	1,835	43.7%			
3.1%	3.0%	3.1%	0.1P	1.9%	-			

4. Information about Group Companies

Consolidated subsidiary

	Asanur	Asanuma Tatemono Corporation				
	Insuranceagency					
		Capital stock:20				
	Ir	ivestment ratio:100	1%			
	Previous Third Quarter	Current Th	ird Quarter			
Statement of Income	Results	Results	Increase (Decrease)			
Net sales	143	107	△35			
Operating income	56	26	△29			
Ordinary income	57	26	△30			
Net income	43	17	△25			
	FY2021/3	Current Th	ird Quarter			
Balance Sheet	Results	Results	Increase (Decrease)			
Total assets	355	310	△45			
Liability with interest	-	-	_			
Net assets	299	277	△22			

■Consolidated subsidiary (PFI)

(Millions of yen)

	PFI(3companies) Total				
	Previous Third Quarter	Current Th	ird Quarter		
Statement of Income	Results	Results	Increase (Decrease)		
Net sales	652	401	△251		
Operating income	39	36	△2		
Ordinary income	34	32	Δ1		
Net income	26	23	△2		
Balance Sheet	FY2021/3	Current Th	ird Quarter		
Datafice Sileet	Results	Results	(Dograda)		
Total assets	3,445	4,240	795		
Liability with interest	3,063	2,801	△262		
Loan value	(148)	(136)	(△11)		
Net assets	220	246	25		

(Millions of yen)

	(MIIIIOIS OI YEI)						
	SINGAPORE PA	SINGAPORE PAINTS & CONTRACTOR PTE. LTD.					
	Building painting and repair work contractors						
		Capital stock:41					
	I	nvestment ratio:809	6				
	Previous Third Quarter	Current Th	ird Quarter				
Statement of Income	Results	Results	Increase (Decrease)				
Net sales	670	1,282	612				
Operating income	△95	0	96				
Ordinary income	△33	39	72				
Net income	△40	30	71				
	FY2021/3	Current Th	ird Quarter				
Balance Sheet	Results	Results	Increase (Decrease)				
Total assets	786	689	△96				
Liability with interest	_	-	-				
Net assets	378	429	50				

<Overview of PFI>

Name	Capital stock	Investment ratio	Relations
Utsunomiya Sato No Mori Funeral Hall	10	42.5%	We lend funds
Sakurai School Lunch Facility	10	50.0%	We lend funds
Odawara Funeral Hall	10	40.0%	We lend funds

5. Breakdown of Orders (Non-Consolidated)

		Previous Third	Quarter		Third Qua	
		Results	Proportion	Results	Proportion	YOY
Constructrion b		10754	00.0%	10 100	00.00/	368
Building construction	Public	12,754	20.3%	13,123	23.0%	
constituction	Private	49,939	79.7%	43,875	77.0%	△6,063
	Г	62,694	100.0%	56,998	100.0%	△5,695
Civil	Public	10,803	53.9%	10,210	76.1%	△592
engineering	Private	9,236	46.1%	3,198	23.9%	△6,037
		20,039	100.0%	13,408	100.0%	△6,630
Total	Public	23,557	28.5%	23,333	33.1%	△224
	Private	59,175	71.5%	47,074	66.9%	△12,101
!		82,733	100.0%	70,407	100.0%	△12,325
By application						
Building	Office	11,018	17.6%	1,177	2.1%	△9,840
construction	Hotel	4,748	7.6%	905	1.6%	△3,843
	Shop •Amusement	3,194	5.1%	50	0.1%	△3,144
	Factory • Warehouse	6,547	10.4%	16,619	29.2%	10.071
	Housing					△3,152
	Education	19,321	30.8%	16,169	28.4%	△830
	Medical•Welfare	6,099	9.7%	5,269	9.2%	
		2,002	3.2%	2,713	4.8%	711
	Other	▲ 1,602	-2.6%	1,711	3.0%	3,313
	Renovation	11,363	18.1%	12,382	21.7%	1,019
	1	62,694	100.0%	56,998	100.0%	△5,695
Civil	Erosion flood control	640	3.2%	958	7.1%	317
engineering	Railway	4,735	23.6%	2,172	16.2%	△2,562
	Water and Sewage	1,754	8.8%	2,849	21.2%	1,094
	Develop	4,085	20.4%	2,330	17.4%	△1,755
	Road	4,095	20.4%	2,937	21.9%	△1,157
	Other	4,728	23.6%	2,160	16.1%	△2,567
l		20,039	100.0%	13,408	100.0%	△6,630
To	tal	82,733	100,070	70,407	100,070	△12,325

					(Mi	llions of yen)
		Previous Third	Quarter	Current	arter	
		Results	Proportion	Results	Proportion	YOY
By indus	try					
Public	Central	12,651	53.7%	13,741	58.9%	1,089
rubiic	Local	10,906	46.3%	9,592	41.1%	△1,314
		23,557	100.0%	23,333	100.0%	△224
Private	Manufacturing industry	8,561	14.5%	10,839	23.0%	2,278
Frivate	Non-Manufacturing industry	50,614	85.5%	36,235	77.0%	△14,379
		59,175	100.0%	47,074	100.0%	△12,101
	Total			70,407		△12,325

By region					
Hokkaido	2,932	3.5%	2,708	3.8%	△224
Tohoku	2,311	2.8%	3,757	5.3%	1,445
Tokyo	28,775	34.8%	17,509	24.9%	△11,266
Overseas	330	0.4%	56	0.1%	△273
Nagoya	5,717	6.9%	14,639	20.8%	8,922
Osaka	35,814	43.3%	18,594	26.4%	△17,220
Hiroshima	4,448	5.4%	7,544	10.7%	3,096
Kyushu	2,732	3.3%	5,654	8.0%	2,921
Total	82,733	100.0%	70,407	100.0%	△12,325

■By amount of money	፠ Only new orders	
less than 5 billion of y	en 13,451 17.6%	13,052 20.9% △398
5 to 10 billion of y	en 12,265 16.0%	16,226 26.0% 3,961
10 to 30 billion of y	en 29,799 39.0%	27,098 43.4% △2,701
more than 30 billion of y	en 20,952 27.4%	5,998 9.6% △14,954
Total	76,469 100.0%	62,375 100.0% △14,093

6. Breakdown of Net sales (Non-Consolidated)

		Previous Third	Quarter	Current	Third Quarter	
		Results	Proportion	Results	Proportion	YOY
Constructrion 1	ousiness	<u> </u>				
Building	Public	19,007	24.3%	17,320	22.6%	△1,687
construction	Private	59,370	75.7%	59,358	77.4%	△11
		78,378	100.0%	76,678	100.0%	△1,699
Civil	Public	12,353	66.7%	13,876	79.3%	1,522
engineering	Private	6,177	33.3%	3,617	20.7%	△2,560
		18,530	100.0%	17,493	100.0%	△1,037
Total	Public	31,361	32.4%	31,196	33.1%	△164
	Private	65,547	67.6%	62,975	66.9%	△2,572
		96,909	100.0%	94,172	100.0%	△2,736
■By application						
Building	Office	7,343	9.4%	12,620	16.5%	5,277
construction	Hotel	5,576	7.1%	3,074	4.0%	△2,501
	Shop •Amusement	2,438	3.1%	1,805	2.4%	△632
	Factory • Warehouse	15,617	19.9%	16,985	22.2%	1,367
	Housing	19,340	24.7%	19,023	24.8%	△317
	Education	7,228	9.2%	7,227	9.4%	0
	Medical•Welfare	2,282	2.9%	2,382	3.1%	100
	Other	4,095	5.2%	1,416	1.8%	△2,678
	Renovation	14,456	18.4%	12,142	15.8%	△2,313
		78,378	100.0%	76,678	100.0%	△1,699
Civil	Erosion flood control	520	2.8%	730	4.2%	210
engineering	Railway	2,793	15.1%	2,431	13.9%	△361
	Water and Sewage	3,522	19.0%	4,468	25.5%	945
	Develop	876	4.7%	2,521	14.4%	1,645
	Road	4,620	24.9%	2,927	16.7%	△1,693
	Other	6,197	33.4%	4,413	25.2%	△1,783
	-	18,530	100.0%	17,493	100.0%	△1,037
To	tal	96,909	100.070	94,172	100,070	△2,736
		00,000		V-IJA I II	1	

					(Mi	llions of yen)
		Previous Third	Quarter	Current	arter	
		Results	Proportion	Results	Proportion	YOY
By indus	try					
Public	Central	15,682	50.0%	14,666	47.0%	△1,015
r ubiic	Local	15,678	50.0%	16,529	53.0%	851
		31,361	100.0%	31,196	100.0%	△164
Private	Manufacturing industry	12,074	18.4%	11,935	19.0%	△139
Private	Non-Manufacturing industry	53,473	81.6%	51,040	81.0%	△2,432
			100.0%	62,975	100.0%	△2,572
Total		96,909		94,172		△2,736

By region Hokkaido 2,491 2.6% 1,880 2.0% △610 Tohoku 5,739 5.9% 5,188 5.5% △551 Tokyo 34,164 35.3% 37,760 40.1% 3,595 Overseas 464 0.5% 442 0.5% △22 Nagoya 8,283 10,265 1,981 8.5% 10.9% Osaka 29,862 30.8% 28,547 30.3% △1,315 Hiroshima 5,757 5.9% 4,490 4.8% △1,267 Kyushu 6,041 10,610 10.9% 6.4% △4,569 Total 96,909 100.0% **94,172** 100.0% △2,736

■By amount of money			
less than 5 billion of yen	10,968 11.3%	13,504 14.3%	2,535
5 to 10 billion of yen	15,396 15.9%	16,907 18.0%	1,511
10 to 30 billion of yen	48,355 49.9%	38,624 41.0%	△9,731
more than 30 billion of yen	22,188 22.9%	25,136 26.7%	2,947
Total	96,909 100.0%	94,172 100.0%	△2,736

7. Breakdown of Backlog (Non-Consolidated)

		Previous Third Quarter Current Third Qu			Third Qua		
		Results	Proportion	Results	Proportion	YOY	
Constructrion b		II	ī				
Building	Public	32,055	28.6%	22,795	25.0%	△9,260	
construction	Private	80,064	71.4%	68,320	75.0%	△11,743	
		112,120	100.0%	91,116	100.0%	△21,004	
Civil	Public	24,205	68.2%	19,673	67.1%	△4,531	
engineering	Private	11,275	31.8%	9,630	32.9%	△1,645	
		35,480	100.0%	29,303	100.0%	△6,177	
Total	Public	56,261	38.1%	42,468	35.3%	△13,792	
	Private	91,340	61.9%	77,951	64.7%	△13,388	
'		147,601	100.0%	120,420	100.0%	△27,181	
By application			•			-	
Building	Office	23,007	20.5%	10,482	11.5%	△12,524	
construction	Hotel	4,380	3.9%	1,734	1.9%	△2,646	
	Shop •Amusement	2,205	2.0%	19	0.0%	△2,185	
	Factory • Warehouse	19,338	17.2%	16,988	18.6%	△2,349	
	Housing	34,901	31.1%	38,728	42.5%	3,826	
	Education	10,154	9.1%	6,231	6.8%	△3,922	
	Medical•Welfare	2,498	2.2%	4,681	5.1%	2,183	
	Other	4,483	4.0%	3,278	3.6%	△1,204	
	Renovation	11,152	9.9%	8,971	9.8%	△2,180	
'		112,120	100.0%	91,116	100.0%	△21,004	
Civil	Erosion flood control	530	1.5%	1,178	4.0%	647	
engineering	Railway	8,212	23.1%	7,812	26.7%	△400	
	Water and Sewage	12,285	34.6%	9,044	30.9%	△3,240	
	Develop	3,520	9.9%	2,710	9.2%	△810	
	Road	4,774	13.5%	5,093	17.4%	319	
	Other	6,157	17.4%	3,464	11.8%	△2,692	
l	<u> </u>	35,480	100.0%	29,303	100.0%	△6,177	
To	tal	147,601	100.0/0	120,420	100.0/0	△27,181	

					(Mi	llions of yen)
		Previous Third	Quarter	Current	rter	
		Results	Proportion	Results	Proportion	YOY
By indus	try					
Public	Central	20,084	35.7%	18,387	43.3%	△1,697
I ubiic	Local	36,177	64.3%	24,081	56.7%	△12,095
		56,261	100.0%	42,468	100.0%	△13,792
Private	Manufacturing industry	11,877	13.0%	10,403	13.3%	△1,473
Private	Non-Manufacturing industry	79,462	87.0%	67,547	86.7%	△11,915
			100.0%	77,951	100.0%	△13,388
	Total			120,420		△27,181

■By region					
Hokkaido	2,718	1.8%	3,908	3.2%	1,190
Tohoku	3,185	2.2%	4,021	3.3%	835
Tokyo	59,017	40.0%	41,064	34.1%	△17,953
Overseas	173	0.1%	14	0.0%	△158
Nagoya	14,454	9.8%	19,084	15.8%	4,630
Osaka	56,427	38.2%	36,795	30.6%	△19,631
Hiroshima	4,098	2.8%	8,481	7.0%	4,382
Kyushu	7,699	5.2%	7,064	5.9%	△635
Total	147,601	100.0%	120.420	100.0%	△27,181

By amount of	money						
less than 5	billion of	yen	10,374	7.0%	11,402	9.5%	1,027
5 to 10	billion of	yen	18,538	12.6%	17,122	14.2%	△1,416
10 to 30	billion of	yen	58,742	39.8%	57,359	47.6%	△1,383
more than 30) billion of	yen	59,945	40.6%	34,536	28.7%	△25,408
-	Γotal		147,601	100.0%	120,420	100.0%	△27,181

8. A principal Construction contracts

3Q FY Eniding Mar	ch 31,2022 Orders				₩JV:only our ore	ler	(Mil	lions of yen)
	Type of project	Client	Industry	JV	Contract price	Order date	Completion date	Place
	Warehouse	SenkoCompanyLimited.	Private	Single	5,998	2021/6	2023/3	Aichi
	Housing	Urban Renaissance Agency	Public	Single	2,672	2021/8	2023/8	Tokyo
Building construction Housing Education Gimnasium SEKISUI CHEMICAL CO., LTD. HASEKO Real Estate Development,inc. Kyoto City Kikuyo Town SEKISUI CHEMICAL CO., LTD. HASEKO Real Estate Development,inc. Fublic Fubl	2023/3	Hokkaido						
	Education	Kyoto City	Public	JVSP	2,139	2021/11	2023/10	Kyoto
	Gimnasium	Kikuyo Town	Public	JVSP	1,977	2021/5	2023/6	Kumamoto
	Housing	Takara Leben Tohoku CO.,LTD.	Private	Single	1,848	2021/5	2023/3	Akita
	Factory	G HOLDINGS INC.	Public Single 2,672 2021/8 2023/8 Tokyo L CO., LTD. ate Development,inc. Public JVSP 2,139 2021/11 2023/10 Kyoto Public JVSP 1,977 2021/5 2023/6 Kumamotoku CO.,LTD. Private Single 1,848 2021/5 2023/3 Akita Private Single 1,656 2021/9 2022/9 Aichi Agency Public Single 1,815 2021/7 2023/8 Aichi	Aichi				
	Develop	Urban Renaissance Agency	Public	Single	1,815	2021/7	2023/8	Aichi
Civil engineering	Road	West Nippon Expressway Company Limited	Public	Single	1,478	2021/12	2025/4	Kyoto
	Water and Sewage	Kirishima City	Public	JVSP	708	2021/10	2024/11	Kagoshima

■30 FY Eniding Mar	ch 31,2022 Net sales				፠JV:only our or	der		
	Type of project	Client	Industry	JV	Net sales	Order date	Completion date	Place
	Distribution Warehouse	Daiwa House Kohoku SPC	Private	Single	6,277	2020/3	2022/3	Kanagawa
	Warehouse	DMG MORI CO., LTD.	Private	Single	3,053	cles Order date Completion date 177 2020/3 2022/3 153 2020/9 2022/3 124 2019/8 2023/3 133 2020/4 2021/12 193 2020/9 2021/12 176 2019/10 2023/6 199 2019/9 2022/5 166 2020/12 2022/5	Nara	
	Housing	SEKISUI HEIM Tokai Co.,Ltd.	Private	Single	1,924	2019/8	2023/3	Aichi
Building construction	Hotel	FRIEND STAGE Co.,Ltd.	Private	Single	1,933	2020/4	2021/12	Tokyo
	Amusement	Tokyo Tatemono Resort Co., Ltd.	Private	Single	1,793	2020/9	2021/12	Saitama
	Office	Yamatokoriyama City	Public	Single	1,776	2019/10	2023/6	Nara
	Housing	Kitasuzurandai Ekimae Redevelopment Co., Ltd.	Private	Single	1,599	2019/9	2022/5	Hyogo
Civil on sinconin s	Develop	Urban Renaissance Agency	Public	Single	666	2020/12	2022/5	Osaka
Civil engineering	Other Facilities	North Kanto defense Bureau	Public	Single	665	2020/12	2021/12	Saitama

■3Q FY Eniding March 31,2022 Backlog			፠JV:only our order					
	Type of project	Client	Industry	JV	Backlog	Order date	Completion date	Place
Building construction	Housing	Marujin Holdings Company, Limited	Private	Single	2,652	2020/9	2022/10	Tokyo
	Housing	Urban Renaissance Agency	Public	Single	2,183	2020/12	2023/2	Osaka
	Police Station	Tokyo Metropolitan Government	Public	JVSP	1,771	2018/9	2022/9	Tokyo
	Housing	Tokyu Housing Lease Corporation	Private	Single	1,719	2021/1	2023/1	Tokyo
Civil engineering	Railway	Kansai Rapid Railway Co.,Ltd.	Private	JVSB	3,378	2020/12	2028/3	Osaka
	Sewer	Higashiosaka City Water and Sewer Bureau	Public	Single	2,141	2019/12	2023/3	Osaka
	Sewer	Bureau of Waterworks Tokyo Metropolitan Government	Public	JVSP	1,566	2020/3	2023/4	Tokyo