

Support Documentation for the Second Quarter  
of the Fiscal Year Ending March 31 , 2022

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November 5 , 2021

Asanuma Corporation

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# 1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ended March 31, 2022

## Consolidated statement of income

(Millions of yen)

	Before last Second Quarter [September 30, 2019]	Previous Second Quarter [September 30, 2020]	Current Second Quarter [September 30, 2021]			
	Results	Results	Initial Plan	Results	YOY	Ratio to the plan
Orders	69,880	56,294	66,000	<b>59,047</b>	2,753	△6,952
Net sales	68,665	63,389	63,500	<b>59,689</b>	△3,700	△3,810
Construction contracts	68,097	62,839	63,000	<b>59,194</b>	△3,644	△3,805
Other	568	550	500	<b>494</b>	△55	△5
Gross profit	7,140	6,207	6,215	<b>5,720</b>	△487	△494
Rate	10.4%	9.8%	9.8%	<b>9.6%</b>	△0.2P	△0.2P
Construction contracts	7,008	5,999	6,085	<b>5,584</b>	△414	△500
Rate	10.3%	9.5%	9.7%	<b>9.4%</b>	△0.1P	△0.3P
Other	131	208	130	<b>136</b>	△72	6
Rate	23.1%	37.9%	26.0%	<b>27.5%</b>	△10.4P	1.5P
Selling, general and administrative expenses	3,769	4,047	4,150	<b>4,209</b>	161	59
Operating income	3,371	2,160	2,065	<b>1,511</b>	△648	△553
Rate	4.9%	3.4%	3.3%	<b>2.5%</b>	△0.9P	△0.8P
Ordinary income	3,280	2,104	1,990	<b>1,470</b>	△634	△519
Rate	4.8%	3.3%	3.1%	<b>2.5%</b>	△0.8P	△0.6P
Profit attributable to Owners of parent	2,191	1,249	1,300	<b>956</b>	△293	△343
Rate	3.2%	2.0%	2.0%	<b>1.6%</b>	△0.4P	△0.4P

## Consolidated balance sheet

(Millions of yen)

	FY2020/3	FY2021/3	Current Second Quarter [September 30, 2021]	
	Results	Results	Results	YOY
Total assets	103,044	92,176	<b>84,622</b>	△7,553
Current assets	87,310	76,560	<b>68,939</b>	△7,621
Fixed assets	15,734	15,615	<b>15,683</b>	67
Total liabilities	63,731	50,465	<b>44,175</b>	△6,290
Debt	11,363	11,026	<b>10,843</b>	△182
Current liabilities	49,940	36,644	<b>30,510</b>	△6,133
Short-term debt	1,807	1,806	<b>1,798</b>	△8
Fixed liabilities	13,790	13,821	<b>13,665</b>	△156
Long-term debt	9,556	9,219	<b>9,045</b>	△174
Net assets	39,313	41,710	<b>40,447</b>	△1,263
Shareholders' equity	37,297	39,688	<b>38,612</b>	△1,075
accumulated other comprehensive income	1,828	1,820	<b>1,614</b>	△205
Non-controlling interests	188	202	<b>220</b>	18
Capital adequacy ratio	38.0%	45.0%	<b>47.5%</b>	2.5P

## Consolidated Statements of Cash Flows

(Millions of yen)

	Before last Second Quarter	Previous Second Quarter	Current Second Quarter [September 30, 2021]	
	Results	Results	Results	YOY
Cash Flows from Operating Activities	4,764	△13,073	<b>9,760</b>	22,833
Cash Flows from Investing Activities	△345	△660	<b>△701</b>	△41
Cash Flows from Financing Activities	△1,378	△1,774	<b>△2,086</b>	△312
Cash and Cash Equivalents at end of year	26,550	14,233	<b>22,749</b>	8,515

## 2. Non-Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31 , 2022

### ■ Non-Consolidated statement of income

(Millions of yen)

	Before last Second Quarter [September 30 , 2019]	Previous Second Quarter [September 30 , 2020]	Current Second Quarter [September 30, 2021]			
	Results	Results	Initial Plan	Results	YOY	Ratio to the plan
Orders	68,322	55,890	65,000	<b>58,356</b>	2,465	△6,643
Building construction	60,144	45,831	52,000	<b>50,535</b>	4,704	△1,464
Civil engineering	8,177	10,058	13,000	<b>7,820</b>	△2,238	△5,179
Net sales	67,802	62,597	62,200	<b>58,525</b>	△4,072	△3,674
Construction contracts	67,606	62,406	62,030	<b>58,351</b>	△4,054	△3,678
Building construction	56,418	50,691	50,600	<b>47,161</b>	△3,530	△3,438
Civil engineering	11,188	11,715	11,430	<b>11,190</b>	△524	△239
Other	195	190	170	<b>173</b>	△17	3
Gross profit	6,945	6,051	5,970	<b>5,513</b>	△537	△456
Rate	10.2%	9.7%	9.6%	<b>9.4%</b>	△0.3P	△0.2P
Construction contracts	6,885	5,951	5,920	<b>5,458</b>	△493	△461
Rate	10.2%	9.5%	9.5%	<b>9.4%</b>	△0.1P	△0.1P
Building construction	5,769	4,749	-	<b>4,161</b>	△588	-
Rate	10.2%	9.4%	-	<b>8.8%</b>	△0.6P	-
Civil engineering	1,115	1,201	-	<b>1,297</b>	95	-
Rate	10.0%	10.3%	-	<b>11.6%</b>	1.3P	-
Other	60	99	50	<b>55</b>	△44	5
Rate	30.9%	52.1%	29.4%	<b>31.9%</b>	△20.2P	2.5P
Selling, general and administrative expenses	3,614	3,891	3,900	<b>4,042</b>	151	142
Personal expenses	1,954	2,115	-	<b>2,130</b>	14	-
Expenses	1,659	1,775	-	<b>1,912</b>	136	-
Operating income	3,331	2,159	2,070	<b>1,471</b>	△688	△598
Rate	4.9%	3.5%	3.3%	<b>2.5%</b>	△1.0P	△0.8P
Ordinary income	3,270	2,106	2,000	<b>1,452</b>	△654	△547
Rate	4.8%	3.4%	3.2%	<b>2.5%</b>	△0.9P	△0.7P
Net income	2,206	1,275	1,310	<b>970</b>	△305	△339
Rate	3.3%	2.0%	2.1%	<b>1.7%</b>	△0.3P	△0.4P

### ■ Non-Consolidated balance sheet

(Millions of yen)

	FY2020/3	FY2021/3	Current Second Quarter [September 30, 2021]	
	Results	Results	Results	YOY
Total assets	98,382	88,274	<b>80,880</b>	△7,394
Current assets	82,389	72,178	<b>64,649</b>	△7,529
Fixed assets	15,993	16,095	<b>16,230</b>	135
Total liabilities	59,184	46,917	<b>40,789</b>	△6,128
Debt	8,110	8,110	<b>8,100</b>	△10
Current liabilities	48,859	35,788	<b>29,622</b>	△6,166
Short-term debt	1,470	1,470	<b>1,460</b>	△10
Fixed liabilities	10,325	11,129	<b>11,166</b>	37
Long-term debt	6,640	6,640	<b>6,640</b>	-
Net assets	39,198	41,356	<b>40,090</b>	△1,265
Shareholders' equity	37,004	39,397	<b>38,333</b>	△1,063
Valuation and translation adjustments	2,193	1,959	<b>1,756</b>	△202
Capital adequacy ratio	39.8%	46.8%	<b>49.6%</b>	2.8P

### 3. Earnings Forecast for the Fiscal year Ending March 31 , 2022

(Millions of yen)

	Consolidated					
	FY2020/3	FY2021/3	FY2022/3		Current Second Quarter	
	Results	Results	Initial Plan	YOY	Results	Progress
Orders	148,280	120,636	132,100	11,463	59,047	44.7%
Building construction	122,874	93,585	106,000	12,414	51,297	48.4%
Civil engineering	25,406	27,051	26,100	△951	7,750	29.7%
Net sales	141,472	138,934	140,000	1,065	59,689	42.6%
Construction contracts	140,034	137,846	139,000	1,153	59,194	42.6%
Building construction	116,575	110,145	114,400	4,254	47,904	41.9%
Civil engineering	23,459	27,701	24,600	△3,101	11,290	45.9%
Other	1,437	1,087	1,000	△87	494	49.5%
Gross profit	14,619	13,945	13,900	△45	5,720	41.2%
Rate	10.3%	10.0%	9.9%	△0.1P	9.6%	-
Construction contracts	14,292	13,580	13,635	54	5,584	41.0%
Rate	10.2%	9.9%	9.8%	△0.1P	9.4%	-
Other	327	364	265	△99	136	51.4%
Rate	22.7%	33.5%	26.5%	△7.0P	27.5%	-
Selling, general and administrative expenses	8,017	8,653	8,560	△93	4,209	49.2%
Operating income	6,601	5,291	5,340	48	1,511	28.3%
Rate	4.7%	3.8%	3.8%	0.0P	2.5%	-
Ordinary income	6,509	5,364	5,280	△84	1,470	27.8%
Rate	4.6%	3.9%	3.8%	△0.1P	2.5%	-
Net income	4,300	4,138	4,170	31	956	22.9%
Rate	3.0%	3.0%	3.0%	0.0P	1.6%	-

(Millions of yen)

	Non-Consolidated					
	FY2020/3	FY2021/3	FY2022/3		Current Second Quarter	
	Results	Results	Initial Plan	YOY	Results	Progress
	145,726	119,174	130,000	10,825	58,356	44.9%
	120,673	92,235	104,000	11,764	50,535	48.6%
	25,053	26,939	26,000	△939	7,820	30.1%
	139,039	137,105	136,840	△265	58,525	42.8%
	138,333	136,709	136,500	△209	58,351	42.7%
	114,899	109,180	112,200	3,019	47,161	42.0%
	23,434	27,529	24,300	△3,229	11,190	46.1%
	705	395	340	△55	173	50.9%
	14,222	13,609	13,400	△209	5,513	41.1%
	10.2%	9.9%	9.8%	△0.1P	9.4%	-
	14,033	13,446	13,300	△146	5,458	41.0%
	10.1%	9.8%	9.7%	△0.1P	9.4%	-
	189	163	100	△63	55	55.2%
	26.9%	41.3%	29.4%	△11.9P	31.9%	-
	7,700	8,332	7,990	△342	4,042	50.6%
	6,521	5,277	5,410	132	1,471	27.2%
	4.7%	3.8%	4.0%	0.2P	2.5%	-
	6,508	5,312	5,300	△12	1,452	27.4%
	4.7%	3.9%	3.9%	0.0P	2.5%	-
	4,346	4,139	4,200	60	970	23.1%
	3.1%	3.0%	3.1%	0.1P	1.7%	-

## 4. Information about Group Companies

### ■ Consolidated subsidiary (Millions of yen)

Asanuma Tatemono Corporation Insuranceagency Capital stock:20 Investment ratio:100%			
Statement of Income	Previous Second Quarter	Current Second Quarter	
	Results	Results	Increase (Decrease)
Net sales	101	69	△31
Operating income	43	16	△27
Ordinary income	43	16	△27
Net income	28	11	△16
Balance Sheet	FY2021/3	Current Second Quarter	
	Results	Results	Increase (Decrease)
Total assets	355	300	△55
Liability with interest	-	-	-
Net assets	299	271	△28

### ■ Consolidated subsidiary (PFI) (Millions of yen)

PFI(3companies) Total			
Statement of Income	Previous Second Quarter	Current Second Quarter	
	Results	Results	Increase (Decrease)
Net sales	436	265	△171
Operating income	25	23	△2
Ordinary income	22	20	△1
Net income	17	14	△2
Balance Sheet	FY2021/3	Current Second Quarter	
	Results	Results	Increase (Decrease)
Total assets	3,445	4,330	885
Liability with interest	3,063	2,880	△183
Loan value	(148)	(136)	(△11)
Net assets	220	237	16

(Millions of yen)

SINGAPORE PAINTS & CONTRACTOR PTE. LTD. Building painting and repair work contractors Capital stock:41 Investment ratio:80%			
Statement of Income	Previous Second Quarter	Current Second Quarter	
	Results	Results	Increase (Decrease)
Net sales	432	842	410
Operating income	△65	8	73
Ordinary income	△31	35	67
Net income	△31	33	65
Balance Sheet	FY2021/3	Current Second Quarter	
	Results	Results	Increase (Decrease)
Total assets	786	670	△115
Liability with interest	-	-	-
Net assets	378	432	53

### <Overview of PFI>

(Millions of yen)

Name	Capital stock	Investment ratio	Relations
Utsunomiya Sato No Mori Funeral Hall	10	42.5%	We lend funds
Sakurai School Lunch Facility	10	50.0%	We lend funds
Odawara Funeral Hall	10	40.0%	We lend funds

## 5. Breakdown of Orders (Non-Consolidated)

(Millions of yen)

(Millions of yen)

		Previous Second Quarter		Current Second Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>Construction business</b>						
Building construction	Public	9,724	21.2%	<b>11,492</b>	22.7%	1,767
	Private	36,106	78.8%	<b>39,043</b>	77.3%	2,936
		45,831	100.0%	<b>50,535</b>	100.0%	4,704
Civil engineering	Public	4,733	47.1%	<b>6,524</b>	83.4%	1,791
	Private	5,325	52.9%	<b>1,295</b>	16.6%	△4,029
		10,058	100.0%	<b>7,820</b>	100.0%	△2,238
Total	Public	14,457	25.9%	<b>18,016</b>	30.9%	3,559
	Private	41,432	74.1%	<b>40,339</b>	69.1%	△1,093
		55,890	100.0%	<b>58,356</b>	100.0%	2,465

		Previous Second Quarter		Current Second Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>By industry</b>						
Public	Central	5,264	36.4%	<b>10,200</b>	56.6%	4,936
	Local	9,193	63.6%	<b>7,816</b>	43.4%	△1,377
		14,457	100.0%	<b>18,016</b>	100.0%	3,559
Private	Manufacturing industry	8,313	20.1%	<b>8,705</b>	21.6%	392
	Non-Manufacturing industry	33,118	79.9%	<b>31,633</b>	78.4%	△1,485
		41,432	100.0%	<b>40,339</b>	100.0%	△1,093
Total		55,890		<b>58,356</b>		2,465

### By application

Building construction	Office	10,301	22.5%	<b>368</b>	0.7%	△9,932
	Hotel	4,740	10.3%	<b>881</b>	1.7%	△3,859
	Shop・Amusement	3,093	6.7%	<b>20</b>	0.0%	△3,072
	Factory・Warehouse	2,233	4.9%	<b>14,882</b>	29.5%	12,649
	Housing	8,639	18.9%	<b>15,468</b>	30.6%	6,828
	Education	5,797	12.7%	<b>4,752</b>	9.4%	△1,045
	Medical・Welfare	1,978	4.3%	<b>2,673</b>	5.3%	694
	Other	41	0.1%	<b>1,696</b>	3.4%	1,654
	Renovation	9,004	19.6%	<b>9,791</b>	19.4%	786
		45,831	100.0%	<b>50,535</b>	100.0%	4,704
Civil engineering	Erosion flood control	90	0.9%	<b>881</b>	11.3%	790
	Railway	995	9.9%	<b>995</b>	12.7%	0
	Water and Sewage	825	8.2%	<b>1,514</b>	19.4%	689
	Develop	2,618	26.0%	<b>1,880</b>	24.0%	△738
	Road	3,324	33.1%	<b>1,053</b>	13.5%	△2,270
	Other	2,203	21.9%	<b>1,493</b>	19.1%	△709
		10,058	100.0%	<b>7,820</b>	100.0%	△2,238
Total		55,890		<b>58,356</b>		2,465

### By region

Hokkaido	2,761	4.9%	<b>2,648</b>	4.5%	△113
Tohoku	356	0.6%	<b>3,288</b>	5.6%	2,932
Tokyo	19,625	35.1%	<b>15,049</b>	25.8%	△4,576
Overseas	397	0.7%	<b>31</b>	0.1%	△365
Nagoya	5,284	9.5%	<b>14,120</b>	24.2%	8,836
Osaka	17,681	31.6%	<b>12,663</b>	21.7%	△5,017
Hiroshima	3,981	7.1%	<b>4,001</b>	6.9%	20
Kyushu	6,198	11.1%	<b>6,584</b>	11.3%	385
Total	55,890	100.0%	<b>58,356</b>	100.0%	2,465

### By amount of money

※Only new orders

less than 5 billion of yen	7,901	16.0%	<b>7,847</b>	14.6%	△53
5 to 10 billion of yen	8,908	18.0%	<b>13,645</b>	25.4%	4,737
10 to 30 billion of yen	23,434	47.4%	<b>26,301</b>	48.9%	2,866
more than 30 billion of yen	9,159	18.5%	<b>5,998</b>	11.2%	△3,161
Total	49,403	100.0%	<b>53,792</b>	100.0%	4,388

## 6. Breakdown of Net sales (Non-Consolidated)

(Millions of yen)

(Millions of yen)

		Previous Second Quarter		Current Second Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>Construction business</b>						
Building construction	Public	12,518	24.7%	<b>10,498</b>	22.3%	△2,020
	Private	38,172	75.3%	<b>36,662</b>	77.7%	△1,509
		50,691	100.0%	<b>47,161</b>	100.0%	△3,530
Civil engineering	Public	7,992	68.2%	<b>8,557</b>	76.5%	564
	Private	3,722	31.8%	<b>2,633</b>	23.5%	△1,088
		11,715	100.0%	<b>11,190</b>	100.0%	△524
Total	Public	20,511	32.9%	<b>19,055</b>	32.7%	△1,456
	Private	41,895	67.1%	<b>39,296</b>	67.3%	△2,598
		62,406	100.0%	<b>58,351</b>	100.0%	△4,054

		Previous Second Quarter		Current Second Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>By industry</b>						
Public	Central	9,982	48.7%	<b>8,496</b>	44.6%	△1,486
	Local	10,528	51.3%	<b>10,559</b>	55.4%	30
		20,511	100.0%	<b>19,055</b>	100.0%	△1,456
Private	Manufacturing industry	7,995	19.1%	<b>7,011</b>	17.8%	△983
	Non-Manufacturing industry	33,899	80.9%	<b>32,285</b>	82.2%	△1,614
		41,895	100.0%	<b>39,296</b>	100.0%	△2,598
Total		62,406		<b>58,351</b>		△4,054

### By application

Building construction	Office	4,423	8.7%	<b>7,895</b>	16.7%	3,471
	Hotel	4,282	8.4%	<b>1,497</b>	3.2%	△2,785
	Shop・Amusement	1,248	2.5%	<b>1,071</b>	2.3%	△177
	Factory・Warehouse	10,759	21.2%	<b>10,150</b>	21.5%	△608
	Housing	12,369	24.4%	<b>11,718</b>	24.8%	△650
	Education	4,030	8.0%	<b>4,828</b>	10.2%	798
	Medical・Welfare	873	1.7%	<b>1,489</b>	3.2%	616
	Other	2,749	5.4%	<b>744</b>	1.6%	△2,005
	Renovation	9,954	19.6%	<b>7,764</b>	16.5%	△2,189
			50,691	100.0%	<b>47,161</b>	100.0%
Civil engineering	Erosion flood control	434	3.7%	<b>316</b>	2.8%	△118
	Railway	1,749	14.9%	<b>1,661</b>	14.9%	△87
	Water and Sewage	2,231	19.1%	<b>2,953</b>	26.4%	722
	Develop	391	3.3%	<b>1,518</b>	13.6%	1,127
	Road	3,091	26.4%	<b>1,888</b>	16.9%	△1,202
	Other	3,816	32.6%	<b>2,851</b>	25.5%	△964
		11,715	100.0%	<b>11,190</b>	100.0%	△524
Total		62,406		<b>58,351</b>		△4,054

### By region

Hokkaido	1,963	3.1%	<b>896</b>	1.5%	△1,067
Tohoku	3,789	6.1%	<b>3,282</b>	5.6%	△506
Tokyo	21,048	33.7%	<b>23,307</b>	39.9%	2,258
Overseas	390	0.6%	<b>347</b>	0.6%	△43
Nagoya	5,785	9.3%	<b>6,413</b>	11.0%	628
Osaka	19,270	30.9%	<b>17,879</b>	30.6%	△1,391
Hiroshima	3,722	6.0%	<b>2,548</b>	4.4%	△1,173
Kyushu	6,826	10.9%	<b>4,023</b>	6.9%	△2,802
Total	62,406	100.0%	<b>58,351</b>	100.0%	△4,054

### By amount of money

less than 5 billion of yen	7,524	12.1%	<b>8,235</b>	14.1%	710
5 to 10 billion of yen	9,695	15.5%	<b>10,831</b>	18.6%	1,136
10 to 30 billion of yen	31,103	49.8%	<b>24,195</b>	41.5%	△6,908
more than 30 billion of yen	14,083	22.6%	<b>15,089</b>	25.9%	1,006
Total	62,406	100.0%	<b>58,351</b>	100.0%	△4,054



## 7. Breakdown of Backlog (Non-Consolidated)

(Millions of yen)

(Millions of yen)

		Previous Second Quarter		Current Second Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>Construction business</b>						
Building construction	Public	35,515	28.9%	<b>27,986</b>	24.5%	△7,528
	Private	87,428	71.1%	<b>86,184</b>	75.5%	△1,244
		122,943	100.0%	<b>114,170</b>	100.0%	△8,773
Civil engineering	Public	22,495	69.6%	<b>21,307</b>	71.0%	△1,188
	Private	9,820	30.4%	<b>8,711</b>	29.0%	△1,109
		32,316	100.0%	<b>30,018</b>	100.0%	△2,297
Total	Public	58,010	37.4%	<b>49,293</b>	34.2%	△8,717
	Private	97,249	62.6%	<b>94,895</b>	65.8%	△2,353
		155,260	100.0%	<b>144,188</b>	100.0%	△11,071

		Previous Second Quarter		Current Second Quarter		
		Results	Proportion	Results	Proportion	YOY
<b>By industry</b>						
Public	Central	18,397	31.7%	<b>21,017</b>	42.6%	2,620
	Local	39,613	68.3%	<b>28,275</b>	57.4%	△11,337
		58,010	100.0%	<b>49,293</b>	100.0%	△8,717
Private	Manufacturing industry	15,709	16.2%	<b>13,194</b>	13.9%	△2,514
	Non-Manufacturing industry	81,539	83.8%	<b>81,700</b>	86.1%	161
		97,249	100.0%	<b>94,895</b>	100.0%	△2,353
Total		155,260		<b>144,188</b>		△11,071

### By application

Building construction	Office	25,209	20.5%	<b>14,398</b>	12.6%	△10,811
	Hotel	5,666	4.6%	<b>3,287</b>	2.9%	△2,379
	Shop・Amusement	3,293	2.7%	<b>775</b>	0.7%	△2,517
	Factory・Warehouse	19,883	16.2%	<b>22,087</b>	19.3%	2,204
	Housing	31,190	25.4%	<b>45,331</b>	39.7%	14,141
	Education	13,050	10.6%	<b>8,102</b>	7.1%	△4,948
	Medical・Welfare	3,882	3.2%	<b>5,534</b>	4.8%	1,651
	Other	7,471	6.1%	<b>3,934</b>	3.4%	△3,537
	Renovation	13,294	10.8%	<b>10,717</b>	9.4%	△2,577
		122,943	100.0%	<b>114,170</b>	100.0%	△8,773
Civil engineering	Erosion flood control	66	0.2%	<b>1,516</b>	5.1%	1,449
	Railway	5,516	17.1%	<b>7,405</b>	24.7%	1,888
	Water and Sewage	12,647	39.1%	<b>9,224</b>	30.7%	△3,422
	Develop	2,538	7.9%	<b>3,263</b>	10.9%	725
	Road	5,532	17.1%	<b>4,248</b>	14.2%	△1,283
	Other	6,014	18.6%	<b>4,360</b>	14.5%	△1,653
		32,316	100.0%	<b>30,018</b>	100.0%	△2,297
Total		155,260		<b>144,188</b>		△11,071

### By region

Hokkaido	3,074	2.0%	<b>4,832</b>	3.4%	1,758
Tohoku	3,180	2.0%	<b>5,457</b>	3.8%	2,277
Tokyo	62,984	40.6%	<b>53,056</b>	36.8%	△9,927
Overseas	314	0.2%	<b>86</b>	0.1%	△227
Nagoya	16,520	10.6%	<b>22,416</b>	15.5%	5,896
Osaka	48,885	31.5%	<b>41,533</b>	28.8%	△7,351
Hiroshima	5,666	3.6%	<b>8,769</b>	6.1%	3,103
Kyushu	14,949	9.6%	<b>8,120</b>	5.6%	△6,828
Total	155,260	100.0%	<b>144,188</b>	100.0%	△11,071

### By amount of money

less than 5 billion of yen	8,141	5.2%	<b>10,979</b>	7.6%	2,837
5 to 10 billion of yen	21,898	14.1%	<b>21,300</b>	14.8%	△598
10 to 30 billion of yen	69,249	44.6%	<b>67,312</b>	46.7%	△1,937
more than 30 billion of yen	55,969	36.0%	<b>44,596</b>	30.9%	△11,372
Total	155,260	100.0%	<b>144,188</b>	100.0%	△11,071

## 8. A principal Construction contracts

■ First half of the FY Ending March 31 , 2022 Orders					※JV:only our order		(Millions of yen)	
	Type of project	Client	Industry	JV	Contract price	Order date	Completion date	Place
Building construction	Distribution Warehouse	SENKO Co., Ltd.	Private	Single	5,998	2021/6	2023/3	Aichi
	Housing	Urban Renaissance Agency	Public	Single	2,672	2021/8	2023/8	Tokyo
	Gymnasium	Kikuyo Town	Public	JVSP	1,977	2021/5	2023/6	Kumamoto
	Housing	Takara Leben Tohoku CO.,LTD.	Private	Single	1,848	2021/5	2023/3	Akita
	Factory	YACHIYO Electrical Construction CO., Ltd.	Public	Single	1,250	2021/6	2022/6	Osaka
Civil engineering	Land Reclamation	Urban Renaissance Agency	Public	Single	1,815	2021/7	2023/8	Aichi
	River	Kanto Regional Development Bureau	Public	Single	521	2021/5	2022/1	Saitama
	Sewer	Bureau of Sewerage Tokyo Metropolitan Government	Public	Single	519	2021/6	2022/11	Tokyo

■ First half of the FY Ending March 31 , 2022 Net sales					※JV:only our order			
	Type of project	Client	Industry	JV	Net sales	Order date	Completion date	Place
Building construction	Distribution Warehouse	Daiwa House Kohoku SPC	Private	Single	4,530	2020/4	2022/3	Kanagawa
	Hotel	FRIEND STAGE Co.,Ltd.	Private	Single	1,004	2020/4	2021/12	Tokyo
	Amusement	Tokyo Tatemono Resort Co., Ltd.	Private	Single	1,002	2020/9	2021/12	Saitama
	Office	Yamatokoriyama City	Public	JVSP	948	2019/12	2023/6	Nara
	Office	Sumitomo Realty&Development Co., Ltd.	Private	Single	927	2020/2	2022/2	Tokyo
	Housing	Kitasuzurandai Ekimae Redevelopment Co., Ltd.	Private	Single	890	2019/9	2022/5	Hyogo
Civil engineering	Sewer	Shizuoka City	Public	JVSP	459	2020/3	2021/10	Shizuoka
	Road	Nagoya Expressway Public Corporation	Public	Single	457	2019/7	2022/6	Aichi

■ First half of the FY Ending March 31 , 2022 Backlog					※JV:only our order			
	Type of project	Client	Industry	JV	Backlog	Order date	Completion date	Place
Building construction	Housing	SEKISUI HEIM Tokai Co.,Ltd.	Private	Single	4,103	2019/8	2023/3	Aichi
	Office	DMG MORI CO., LTD.	Private	Single	3,032	2020/10	2022/2	Nara
	Housing	Marujin Holdings Company, Limited	Private	Single	2,906	2020/9	2022/10	Tokyo
	Police Station	Tokyo Metropolitan Government	Public	JVSP	2,554	2018/9	2022/9	Tokyo
	Housing	Urban Renaissance Agency	Public	Single	2,517	2020/12	2023/2	Osaka
Civil engineering	Train Station	Kansai Rapid Railway Co.,Ltd.	Private	JVSB	3,378	2020/12	2028/3	Osaka
	Sewer	Higashiosaka City Water and Sewer Bureau	Public	Single	2,413	2019/12	2023/3	Osaka
	Sewer	Bureau of Waterworks Tokyo Metropolitan Government	Public	JVSP	1,820	2020/3	2023/4	Tokyo