

Support Documentation for the Third Quarter
of the Fiscal Year Ending March 31 , 2019

February 7 , 2019

Asanuma Corporation

- Contents -

1.	Consolidated Financial Results for the Third Quarter Fiscal Year Ending March 31 , 2019	.....	1
2.	Non-Consolidated Financial Results for the Third Quarter Fiscal Year Ending March 31 , 2019	.....	2
3.	Earnings Forecast for the Fiscal year Ending March 31 , 2019	.....	3
4.	Information concerning the Group companies	.....	4
5.	Breakdown of Orders (Non-Consolidated)	.....	5
6.	Breakdown of Net sales (Non-Consolidated)	.....	6
7.	Breakdown of Backlog (Non-Consolidated)	.....	7
8.	A principal Construction contracts	.....	8

1. Consolidated Financial Results for the Third Quarter Fiscal Year Ending March 31 , 2019

■ Consolidated Statement of Income

(Millions of yen)

	Before last Third Quarter [Dec 31, 2016]	Previous Third Quarter [Dec 31, 2017]	Current Third Quarter [Dec 31, 2018]		
	Results	Results	Results	YOY	Rate of change
Orders	122,586	105,648	104,219	△1,429	△1.4%
Net sales	93,782	103,947	85,586	△18,360	△17.7%
Construction contracts	92,999	103,122	84,814	△18,307	△17.8%
Other	783	824	772	△52	△6.4%
Gross profit	9,566	11,305	8,173	△3,131	△27.7%
Rate	10.2%	10.9%	9.5%	△1.3P	-
Construction contracts	9,348	11,095	8,003	△3,091	△27.9%
Rate	10.1%	10.8%	9.4%	△1.3P	-
Other	217	209	170	△39	△19.0%
Rate	27.8%	25.5%	22.0%	△3.4P	-
Selling, general and administrative expenses	4,533	5,090	5,595	504	9.9%
Operating income	5,032	6,214	2,577	△3,636	△58.5%
Rate	5.4%	6.0%	3.0%	△3.0P	-
Ordinary income	4,853	6,152	2,537	△3,614	△58.8%
Rate	5.2%	5.9%	3.0%	△3.0P	-
Profit attributable to	5,977	4,137	1,838	△2,299	△55.6%
Owners of parent	6.4%	4.0%	2.1%	△1.8P	-

■ Consolidated Balance Sheet

(Millions of yen)

	FY 2017/3	FY 2018/3	Current Third Quarter [Dec 31, 2018]		
	Results	Results	Results	YOY	Rate of change
Total assets	104,385	103,369	84,533	△18,835	△18.2%
Current assets	87,663	87,250	67,959	△19,291	△22.1%
Fixed assets	16,722	16,118	16,573	455	2.8%
Total liabilities	74,314	68,145	49,349	△18,795	△27.6%
Debt	14,841	13,407	11,792	△1,614	△12.0%
Current liabilities	63,613	55,670	36,488	△19,181	△34.5%
Short-term debt	8,717	5,452	3,434	△2,017	△37.0%
Fixed liabilities	10,700	12,474	12,860	385	3.1%
Long-term debt	6,124	7,954	8,357	403	5.1%
Net assets	30,071	35,223	35,183	△40	△0.1%
Shareholders' equity	28,032	32,413	32,100	△313	△1.0%
Accumulated other comprehensive income	1,930	2,694	2,895	200	7.5%
Non-controlling interests	108	115	188	72	62.7%
Capital adequacy ratio	28.7%	34.0%	41.4%	7.4P	-

(note) I apply some revision of "Accounting standard for deferred tax accounting" from the beginning of current first-quarter consolidated account period and rearrange it to the number that applied the accounting standards concerned about the balance sheet for FY2017/3 period and FY2018/3 period.

2. Non-Consolidated Financial Results for the Third Quarter Fiscal Year Ending March 31 , 2019

■ Non-Consolidated Statement of Income

(Millions of yen)

	Before last Third Quarter [Dec 31 , 2016]	Previous Third Quarter [Dec 31, 2017]	Current Third Quarter [Dec 31, 2018]		
	Results	Results	Results	YOY	Rate of change
Orders	122,586	105,648	104,219	△1,429	△1.4%
Building construction	98,702	86,693	89,219	2,526	2.9%
Civil Engineering	23,883	18,955	14,999	△3,955	△20.9%
Net sales	93,380	103,515	85,126	△18,388	△17.8%
Construction contracts	92,999	103,122	84,814	△18,307	△17.8%
Building construction	72,682	86,157	69,144	△17,013	△19.7%
Civil Engineering	20,316	16,964	15,670	△1,294	△7.6%
Other	381	392	311	△80	△20.6%
Gross profit	9,459	11,193	8,091	△3,102	△27.7%
Rate	10.1%	10.8%	9.5%	△1.3P	-
Construction contracts	9,348	11,095	8,003	△3,091	△27.9%
Rate	10.1%	10.8%	9.4%	△1.4P	-
Building construction	7,219	8,154	6,382	△1,771	△21.7%
Rate	9.9%	9.5%	9.2%	△0.3P	-
Civil Engineering	2,129	2,941	1,621	△1,320	△44.9%
Rate	10.5%	17.3%	10.3%	△7.0P	-
Other	110	98	87	△10	△10.5%
Rate	29.0%	25.0%	28.2%	3.2P	-
Selling, general and administrative expenses	4,494	5,053	5,504	450	8.9%
Personal expenses	2,648	2,899	3,028	129	4.5%
Expenses	1,845	2,154	2,475	321	14.9%
Operating income	4,965	6,139	2,586	△3,552	△57.9%
Rate	5.3%	5.9%	3.0%	△2.9P	-
Ordinary income	4,835	6,112	2,579	△3,532	△57.8%
Rate	5.2%	5.9%	3.0%	△2.9P	-
Net income	5,983	4,110	1,882	△2,227	△54.2%
Rate	6.4%	4.0%	2.2%	△1.8P	-

■ Non-Consolidated Balance Sheet

(Millions of yen)

	FY2017/3	FY2018/3	Current Third Quarter [Dec 31, 2018]		
	Results	Results	Results	YOY	Rate of change
Total assets	98,125	96,962	79,618	△17,343	△17.9%
Current assets	81,490	80,859	62,810	△18,048	△22.3%
Fixed assets	16,634	16,102	16,808	705	4.4%
Total liabilities	67,705	61,861	44,645	△17,216	△27.8%
Debt	9,680	8,628	8,110	△518	△6.0%
Current liabilities	62,250	53,589	35,630	△17,959	△33.5%
Short-term debt	7,668	4,328	3,110	△1,218	△28.1%
Fixed liabilities	5,455	8,272	9,015	743	9.0%
Long-term debt	2,012	4,300	5,000	700	16.3%
Net assets	30,419	35,100	34,973	△127	△0.4%
Shareholders' equity	27,710	32,037	31,767	△269	△0.8%
Valuation and translation adjustments	2,709	3,063	3,205	142	4.6%
Capital adequacy ratio	31.0%	36.2%	43.9%	7.7P	-

(note) I apply some revision of "Accounting standard for deferred tax accounting" from the beginning of current first-quarter consolidated account period and rearrange it to the number that applied the accounting standards concerned about the balance sheet for FY2017/3 period and FY2018/3 period.

3. Earnings Forecast for the Fiscal year Ending March 31 , 2019

(Millions of yen)

	Consolidated					
	FY2017/3	FY2018/3	FY2019/3		Current Second Quarter	
	Results	Results	Initial Plan	YOY	Results	Progress
Orders	153,096	138,765	130,000	△8,765	104,219	80.2%
Building construction	119,754	115,171	108,000	△7,171	89,219	82.6%
Civil engineering	33,341	23,594	22,000	△1,594	14,999	68.2%
Net sales	132,699	143,434	129,500	△13,934	85,586	66.1%
Construction contracts	131,618	142,181	128,300	△13,881	84,814	66.1%
Building construction	104,231	119,134	103,400	△15,734	69,144	66.9%
Civil engineering	27,387	23,047	24,900	1,852	15,670	62.9%
Other	1,080	1,253	1,200	△53	772	64.3%
Gross profit	13,348	15,158	12,500	△2,658	8,173	65.4%
Rate	10.1%	10.6%	9.7%	△0.9P	9.5%	
Construction contracts	13,115	14,847	12,220	△2,627	8,003	65.5%
Rate	10.0%	10.4%	9.5%	△0.9P	9.4%	
Other	232	311	280	△31	170	60.8%
Rate	21.5%	24.8%	23.3%	△1.5P	22.0%	
Selling, general and administrative expenses	6,682	7,205	7,600	394	5,595	73.6%
Operating income	6,665	7,953	4,900	△3,053	2,577	52.6%
Rate	5.0%	5.5%	3.8%	△1.7P	3.0%	
Ordinary income	6,385	7,609	4,760	△2,849	2,537	53.3%
Rate	4.8%	5.3%	3.7%	△1.6P	3.0%	
Net income	7,294	5,221	3,240	△1,981	1,838	56.7%
Rate	5.5%	3.6%	2.5%	△1.1P	2.1%	

(Millions of yen)

	Non-Consolidated					
	FY2017/3	FY2018/3	FY2019/3		Current Second Quarter	
	Results	Results	Initial Plan	YOY	Results	Progress
Orders	153,096	138,765	130,000	△8,765	104,219	80.2%
Building construction	119,754	115,171	108,000	△7,171	89,219	82.6%
Civil engineering	33,341	23,594	22,000	△1,594	14,999	68.2%
Net sales	132,132	142,698	128,800	△13,898	85,126	66.1%
Construction contracts	131,618	142,181	128,300	△13,881	84,814	66.1%
Building construction	104,231	119,134	103,400	△15,734	69,144	66.9%
Civil engineering	27,387	23,047	24,900	1,852	15,670	62.9%
Other	513	516	500	△16	311	62.3%
Gross profit	13,207	14,983	12,340	△2,643	8,091	65.6%
Rate	10.0%	10.5%	9.6%	△0.9P	9.5%	
Construction contracts	13,115	14,847	12,220	△2,627	8,003	65.5%
Rate	10.0%	10.4%	9.5%	△0.9P	9.4%	
Other	92	136	120	△16	87	73.1%
Rate	17.9%	26.3%	24.0%	△2.3P	28.2%	
Selling, general and administrative expenses	6,624	7,154	7,540	385	5,504	73.0%
Operating income	6,582	7,828	4,800	△3,028	2,586	53.9%
Rate	5.0%	5.5%	3.7%	△1.8P	3.0%	
Ordinary income	6,361	7,523	4,680	△2,843	2,579	55.1%
Rate	4.8%	5.3%	3.6%	△1.7P	3.0%	
Net income	7,308	5,166	3,180	△1,986	1,882	59.2%
Rate	5.5%	3.6%	2.5%	△1.1P	2.2%	

4. Information concerning the Group companies

■ Consolidated subsidiary

(Millions of yen)

	Asanuma Tatemono Corporation Insuranceagency Capital stock:20 Investment ratio:100%		
Statement of Income	Previous Third Quarter	Current Third Quarter	
	Results	Results	Increase (Decrease)
Net sales	126	114	△12
Operating income	44	36	△7
Ordinary income	45	37	△7
Net income	29	25	△3
Balance Sheet	FY2018/3	Current Third Quarter	
	Results	Results	Increase (Decrease)
Total assets	439	307	△131
Liability with interest	-	-	-
Net assets	279	274	△5

(Millions of yen)

	SINGAPORE PAINTS & CONTRACTOR PTE. LTD. ※ ¹ Building painting and repair work contractors ※ ² Capital stock:40 Investment ratio:80%		
Statement of Income	Previous Third Quarter	Current Third Quarter	
	Results	Results	Increase (Decrease)
Net sales	-	-	-
Operating income	-	-	-
Ordinary income	-	-	-
Net income	-	-	-
Balance Sheet	FY2018/3	Current Third Quarter	
	Results	Results	Increase (Decrease)
Total assets	-	657	-
Liability with	-	-	-
Net assets	-	397	-

※¹ Profits and losses are not presented for SINGAPORE PAINTS, as the deemed acquisition date is December 31, 2018 and only the balance sheet is consolidated.

※² 1SG\$ = 81.00yen
(Closing Rate)

■ Consolidated subsidiary (PFI)

(Millions of yen)

	PFI(4companies) Total		
Statement of Income	Previous Third Quarter	Current Third Quarter	
	Results	Results	Increase (Decrease)
Net sales	1,742	2,284	541
Operating income	29	3	△26
Ordinary income	12	△5	△18
Net income	9	△2	△11
Balance Sheet	FY2018/3	Current Third Quarter	
	Results	Results	Increase (Decrease)
Total assets	7,018	5,325	△1,692
Liability with interest	4,995	3,865	△1,130
Loan value	(219)	(183)	(△35)
Net assets	218	216	△2

<Overview of PFI>

(Millions of yen)

Name	Capital stock	Investment ratio	Relations
Hirakata Sinfonia	10	80.0%	—
Utsunomiya Sato No Mori Funeral Hall	10	42.5%	We lend funds
Sakurai School Lunch Facility	10	50.0%	We lend funds
Odawara Funeral Hall	10	40.0%	We lend funds

5. Breakdown of Orders (Non-Consolidated)

(Millions of yen)

		Previous Third Quarter		Current Third Quarter		
			Proportion		Proportion	YOY
Construction business						
Building construction	Public	24,320	28.1%	16,098	18.0%	△8,222
	Private	62,372	71.9%	73,121	82.0%	10,748
		86,693	100.0%	89,219	100.0%	2,526
Civil engineering	Public	16,863	89.0%	7,923	52.8%	△8,940
	Private	2,091	11.0%	7,075	47.2%	4,984
		18,955	100.0%	14,999	100.0%	△3,955
Total	Public	41,184	39.0%	24,022	23.0%	△17,162
	Private	64,464	61.0%	80,197	77.0%	15,732
		105,648	100.0%	104,219	100.0%	△1,429

By application

Building construction	Office	10,307	11.9%	7,832	8.8%	△2,475
	Hotel	5,847	6.7%	736	0.8%	△5,111
	Shop・Amusement	7,319	8.4%	5,415	6.1%	△1,904
	Factory・Warehouse	11,405	13.2%	21,272	23.8%	9,867
	Housing	20,798	24.0%	23,418	26.2%	2,620
	Education	12,411	14.3%	6,838	7.7%	△5,573
	Medical・Welfare	1,566	1.8%	1,273	1.4%	△292
	Other	2,316	2.7%	9,638	10.8%	7,322
	Renovation	14,722	17.0%	12,795	14.3%	△1,927
		86,693	100.0%	89,219	100.0%	2,526
Civil engineering	Erosion flood control	0	0.0%	532	3.6%	532
	Railway	443	2.3%	2,911	19.4%	2,467
	Water and Sewage	4,883	25.8%	1,685	11.2%	△3,197
	Develop	970	5.1%	2,099	14.0%	1,128
	Road	5,345	28.2%	1,531	10.2%	△3,814
	Other	4,512	23.8%	2,246	15.0%	△2,266
	Renovation	2,799	14.8%	3,992	26.6%	1,193
		18,955	100.0%	14,999	100.0%	△3,955
Total		105,648		104,219		△1,429

(Millions of yen)

		Previous Third Quarter		Current Third Quarter		
			Proportion		Proportion	YOY
By industry						
Public	Central	21,548	52.3%	8,918	37.1%	△12,629
	Local	19,636	47.7%	15,103	62.9%	△4,532
		41,184	100.0%	24,022	100.0%	△17,162
Private	Manufacturing industry	4,596	7.1%	21,308	26.6%	16,711
	Non-Manufacturing industry	59,867	92.9%	58,889	73.4%	△978
		64,464	100.0%	80,197	100.0%	15,732
Total		105,648		104,219		△1,429

By region

Hokkaido	3,626	3.4%	1,116	1.1%	△2,509
Tohoku	7,178	6.8%	4,362	4.2%	△2,815
Tokyo	39,872	37.7%	46,373	44.5%	6,501
Overseas	482	0.5%	623	0.6%	141
Nagoya	10,027	9.5%	11,893	11.4%	1,866
Osaka	28,642	27.1%	24,303	23.3%	△4,339
Hiroshima	10,142	9.6%	7,885	7.6%	△2,257
Kyushu	6,160	5.8%	8,284	7.9%	2,124
Total	105,648	100.0%	104,219	100.0%	△1,429

By amount of money

※Only new orders

less than 5 billion of yen	13,975	14.6%	17,653	18.3%	3,677
5 to 10 billion of yen	20,463	21.4%	18,147	18.8%	△2,315
10 to 30 billion of yen	57,433	60.0%	32,506	33.7%	△24,927
more than 30 billion of yen	3,800	4.0%	28,037	29.1%	24,237
Total	95,673	100.0%	96,344	100.0%	671

6. Breakdown of Net sales (Non-Consolidated)

(Millions of yen)

		Previous Third Quarter		Current Third Quarter		
			Proportion		Proportion	YOY
Construction business						
Building construction	Public	19,643	22.8%	16,824	24.3%	△2,819
	Private	66,514	77.2%	52,320	75.7%	△14,194
		86,157	100.0%	69,144	100.0%	△17,013
Civil engineering	Public	12,325	72.7%	12,871	82.1%	546
	Private	4,639	27.3%	2,798	17.9%	△1,840
		16,964	100.0%	15,670	100.0%	△1,294
Total	Public	31,969	31.0%	29,695	35.0%	△2,273
	Private	71,153	69.0%	55,119	65.0%	△16,034
		103,122	100.0%	84,814	100.0%	△18,307

By application

Building construction	Office	4,192	4.9%	6,876	9.9%	2,684
	Hotel	5,723	6.6%	5,387	7.8%	△336
	Shop・Amusement	6,497	7.5%	3,615	5.2%	△2,882
	Factory・Warehouse	14,354	16.7%	9,417	13.6%	△4,936
	Housing	23,878	27.7%	15,445	22.3%	△8,432
	Education	6,887	8.0%	5,818	8.4%	△1,069
	Medical・Welfare	12,889	15.0%	3,345	4.8%	△9,544
	Other	3,012	3.5%	3,267	4.7%	254
	Renovation	8,721	10.1%	15,971	23.1%	7,249
		86,157	100.0%	69,144	100.0%	△17,013
Civil engineering	Erosion flood control	0	0.0%	40	0.3%	39
	Railway	1,870	11.0%	1,228	7.8%	△641
	Water and Sewage	3,042	17.9%	3,621	23.1%	579
	Develop	1,440	8.5%	645	4.1%	△794
	Road	2,710	16.0%	4,678	29.9%	1,968
	Other	3,708	21.9%	1,282	8.2%	△2,426
	Renovation	4,192	24.7%	4,174	26.6%	△17
		16,964	100.0%	15,670	100.0%	△1,294
Total		103,122		84,814		△18,307

(Millions of yen)

		Previous Third Quarter		Current Third Quarter		
			Proportion		Proportion	YOY
By industry						
Public	Central	16,801	52.6%	13,788	46.4%	△3,012
	Local	15,167	47.4%	15,907	53.6%	739
		31,969	100.0%	29,695	100.0%	△2,273
Private	Manufacturing industry	5,727	8.0%	6,766	12.3%	1,038
	Non-Manufacturing industry	65,426	92.0%	48,352	87.7%	△17,073
		71,153	100.0%	55,119	100.0%	△16,034
Total		103,122		84,814		△18,307

By region

Hokkaido	3,413	3.3%	1,083	1.3%	△2,329
Tohoku	8,227	8.0%	3,353	4.0%	△4,874
Tokyo	34,428	33.4%	29,687	35.0%	△4,741
Overseas	1,302	1.3%	1,309	1.5%	7
Nagoya	9,215	8.9%	10,146	12.0%	931
Osaka	28,731	27.9%	29,587	34.9%	856
Hiroshima	6,131	5.9%	5,634	6.6%	△496
Kyushu	12,975	12.6%	5,322	6.3%	△7,653
Total	103,122	100.0%	84,814	100.0%	△18,307

By amount of money

less than 5 billion of yen	12,123	11.8%	14,775	17.4%	2,652
5 to 10 billion of yen	17,495	17.0%	14,372	16.9%	△3,122
10 to 30 billion of yen	46,760	45.3%	38,909	45.9%	△7,851
more than 30 billion of yen	26,743	25.9%	16,757	19.8%	△9,986
Total	103,122	100.0%	84,814	100.0%	△18,307

7. Breakdown of Backlog (Non-Consolidated)

(Millions of yen)

		Previous Third Quarter		Current Third Quarter		
			Proportion		Proportion	YOY
■ Construction business						
Building construction	Public	30,934	29.1%	37,356	30.6%	6,421
	Private	75,387	70.9%	84,545	69.4%	9,157
		106,321	100.0%	121,901	100.0%	15,579
Civil engineering	Public	27,897	80.9%	21,835	67.5%	△6,061
	Private	6,583	19.1%	10,530	32.5%	3,947
		34,480	100.0%	32,366	100.0%	△2,114
Total	Public	58,832	41.8%	59,192	38.4%	359
	Private	81,970	58.2%	95,075	61.6%	13,105
		140,802	100.0%	154,267	100.0%	13,465

■ By application

Building construction	Office	9,680	9.1%	14,996	12.3%	5,316
	Hotel	8,191	7.7%	1,848	1.5%	△6,343
	Shop・Amusement	5,773	5.4%	6,451	5.3%	677
	Factory・Warehouse	13,811	13.0%	25,141	20.6%	11,330
	Housing	34,980	32.9%	37,274	30.6%	2,293
	Education	12,909	12.1%	12,704	10.4%	△205
	Medical・Welfare	6,389	6.0%	1,117	0.9%	△5,272
	Other	4,696	4.4%	13,488	11.1%	8,791
	Renovation	9,887	9.3%	8,879	7.3%	△1,008
		106,321	100.0%	121,901	100.0%	15,579
Civil engineering	Erosion flood control	0	0.0%	492	1.5%	492
	Railway	3,878	11.2%	5,350	16.5%	1,471
	Water and Sewage	8,419	24.4%	6,809	21.0%	△1,610
	Develop	678	2.0%	2,163	6.7%	1,485
	Road	11,550	33.5%	7,754	24.0%	△3,796
	Other	1,784	5.2%	2,515	7.8%	731
	Renovation	8,169	23.7%	7,279	22.5%	△889
		34,480	100.0%	32,366	100.0%	△2,114
Total		140,802		154,267		13,465

(Millions of yen)

		Previous Third Quarter		Current Third Quarter		
			Proportion		Proportion	YOY
■ By industry						
Public	Central	28,282	48.1%	25,132	42.5%	△3,150
	Local	30,549	51.9%	34,059	57.5%	3,510
		58,832	100.0%	59,192	100.0%	359
Private	Manufacturing industry	3,912	4.8%	17,993	18.9%	14,080
	Non-Manufacturing industry	78,057	95.2%	77,081	81.1%	△975
		81,970	100.0%	95,075	100.0%	13,105
Total		140,802		154,267		13,465

■ By region

Hokkaido	1,904	1.4%	631	0.4%	△1,273
Tohoku	4,657	3.3%	5,208	3.4%	551
Tokyo	57,972	41.2%	67,492	43.8%	9,520
Overseas	3,987	2.8%	2,560	1.7%	△1,427
Nagoya	14,946	10.6%	13,675	8.9%	△1,270
Osaka	44,737	31.8%	40,849	26.5%	△3,888
Hiroshima	9,711	6.9%	10,535	6.8%	824
Kyushu	6,872	4.9%	15,874	10.3%	9,001
Total	140,802	100.0%	154,267	100.0%	13,465

■ By amount of money

less than 5 billion of yen	11,330	8.0%	14,470	9.4%	3,139
5 to 10 billion of yen	22,218	15.8%	22,735	14.7%	517
10 to 30 billion of yen	75,685	53.8%	67,839	44.0%	△7,845
more than 30 billion of yen	31,568	22.4%	49,222	31.9%	17,654
Total	140,802	100.0%	154,267	100.0%	13,465

8. A principal Construction contracts

■3Q FY Eniding March 31 ,2019 Orders					※JV: only our order		(Millions of yen)	
	Type of project	Client	Industry	JV	Contract price	Order date	Completion date	Place
Building construction	Housing	MISAWA HOMES CO., LTD. TOYOTA HOUSING CORPORATION	Private	Single	4,843	2018/12	2021/3	Tokyo
	Police Station	Tokyo Metropolitan Government	Public	JVSP	4,702	2018/9	2022/9	Tokyo
	Distribution Warehouse	Shimohana Logistics Co., Ltd	Private	Single	4,317	2018/9	2020/2	Saitama
	Distribution Warehouse	TOSOH LOGISTICS CORPORATION	Private	Single	4,159	2018/12	2020/1	Yamaguchi
	Factory	SUGAWA SHATAI CO., LTD.	Private	Single	3,670	2018/11	2020/6	Kyoto
	Housing	Tsutsujigaoka mansion Rebuilding Union	Private	Single	2,780	2018/11	2021/12	Tokyo
	Office	Chiba Hino Motors, Ltd.	Private	Single	1,790	2018/11	2019/11	Chiba
Civil engineering	Sewer	Uji City	Public	JVSP	732	2018/10	2020/10	Kyoto
	Sewer	Bureau of Sewerage Tokyo Metropolitan Government	Public	Single	620	2018/12	2020/7	Tokyo
	Road	Kanto Regional Development Bureau	Public	Single	596	2018/12	2020/2	Ibaraki

■3Q FY Eniding March 31 ,2019 Net sales					※JV: only our order			
	Type of project	Client	Industry	JV	Net sales	Order date	Completion date	Place
Building construction	Amusement	Ganges SPC	Private	Single	2,702	2018/3	2019/1	Osaka
	Hospital	Medical Corporation Seiwakinshukai	Private	JVSB	1,811	2017/2	2018/8	Osaka
	Housing	Sekisui House, Ltd.	Private	Single	1,451	2015/12	2018/8	Tokyo
	Distribution Warehouse	Shimohana Logistics Co., Ltd	Private	Single	1,317	2018/3	2019/6	Osaka
	Housing	TOKYU LAND CORPORATION	Private	Single	1,269	2017/3	2019/2	Tokyo
	School	Mitsubishi Estate Residence Co., Ltd.	Public	JVSP	1,031	2017/8	2019/2	Osaka
Civil engineering	Road	West Nippon Expressway Company Limited	Public	Single	1,235	2016/8	2019/2	Wakayama
	Sewer	Bureau of Sewerage Tokyo Metropolitan Government	Public	Single	643	2017/2	2019/7	Tokyo

■3Q FY Eniding March 31 ,2019 Backlog					※JV: only our order			
	Type of project	Client	Industry	JV	Backlog	Order date	Completion date	Place
Building construction	Housing	Daiwa House Industry Co., Ltd. Nankai Fudosan Co.,Ltd. Nankai Electric Railway Co., Ltd. ORIX Real Estate Corporation	Private	Single	3,721	2016/6	2019/9	Shiga
	Office	Kama City	Public	Single	3,025	2018/3	2020/3	Fukuoka
	Housing	Panasonic Homes Co., Ltd.	Private	Single	2,962	2017/9	2019/10	Tokyo
	Office	Bureau of Transportation Tokyo Metropolitan Government	Public	Single	2,270	2018/3	2020/1	Tokyo
	School	Tokyo Metropolitan Government	Public	JVSP	1,905	2017/12	2020/5	Tokyo
	School	Urban Renaissance Agency	Public	Single	1,720	2017/12	2019/5	Osaka
Civil engineering	Sewer	Hirakata City Waterworks Bureau	Public	Single	2,241	2017/12	2021/2	Osaka
	Road	West Nippon Expressway Company Limited	Public	Single	1,771	2017/8	2019/10	Kyoto