

Support Documentation for the Fiscal Year Ended March 31 , 2018

May 11 , 2018

Asanuma Corporation

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1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2018

■ Consolidated Statements of Income (Millions of Yen)

	FY2016/3 Results	FY2017/3 Results	FY2018/3			
			Initial Plan	Results	YoY	Ratio to the plan
Orders	139,998	153,096	125,000	138,765	△14,330	13,765
Net Sales	146,982	132,699	140,700	143,434	10,734	2,734
Construction Contracts	145,662	131,618	139,500	142,181	10,562	2,681
Other	1,319	1,080	1,200	1,253	172	53
Gross Profit	12,407	13,348	13,650	15,158	1,810	1,508
Rate	8.4%	10.1%	9.7%	10.6%	0.5P	0.9P
Construction Contracts	12,145	13,115	13,450	14,847	1,731	1,397
Rate	8.3%	10.0%	9.6%	10.4%	0.4P	0.8P
Other	261	232	200	311	78	111
Rate	19.8%	21.5%	16.7%	24.8%	3.3P	8.1P
Selling, General and Administrative Expenses	5,953	6,682	6,950	7,205	522	255
Operating Income	6,454	6,665	6,700	7,953	1,288	1,253
Rate	4.4%	5.0%	4.8%	5.5%	0.5P	0.7P
Ordinary Income	6,161	6,385	6,520	7,609	1,223	1,089
Rate	4.2%	4.8%	4.6%	5.3%	0.5P	0.7P
Profit Attributable to Owners of Parent	6,728	7,294	4,420	5,221	△2,073	801
Rate	4.6%	5.5%	3.1%	3.6%	△1.9P	0.5P

■ Consolidated Balance Sheets (Millions of Yen)

	FY2016/3 Results	FY2017/3 Results	FY2018/3	
			Results	YoY
Total Assets	106,063	104,395	103,415	△979
Current Assets	91,203	89,411	88,147	△1,264
Fixed Assets	14,860	14,984	15,268	284
Total Liabilities	86,138	74,324	68,191	△6,132
Debt	23,892	14,841	13,407	△1,434
Current Liabilities	73,335	63,613	55,670	△7,943
Short-term debt	16,720	8,717	5,452	△3,264
Fixed Liabilities	12,802	10,710	12,521	1,810
Long-term debt	7,171	6,124	7,954	1,830
Net Assets	19,925	30,071	35,223	5,152
Shareholders' Equity	18,728	28,032	32,413	4,381
Accumulated Other Comprehensive Income	1,081	1,930	2,694	764
Non-Controlling Interests	114	108	115	7

Capital Adequacy Ratio	18.7%	28.7%	33.9%	5.2P
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■ Consolidated Statements of Cash Flows

Cash Flows from Operating Activities	3,326	14,231	3,140	△11,091
Cash Flows from Investing Activities	△801	547	△698	△1,245
Cash Flows from Financing Activities	△2,619	△7,019	△2,191	4,828
Cash and Cash Equivalents at end of year	32,007	39,720	39,913	193

2. Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2018

■ Non-Consolidated Statements of Income

(Millions of Yen)

	FY2016/3 Results	FY2017/3 Results	FY2018/3			
			Initial Plan	Results	YoY	Ratio to the plan
Orders	139,998	153,096	125,000	138,765	△14,330	13,765
Building Construction	110,759	119,754	103,000	115,171	△4,582	12,171
Civil Engineering	29,239	33,341	22,000	23,594	△9,747	1,594
Net Sales	146,172	132,132	140,000	142,698	10,565	2,698
Construction Contracts	145,662	131,618	139,500	142,181	10,562	2,681
Building Construction	126,072	104,231	115,500	119,134	14,902	3,634
Civil Engineering	19,590	27,387	24,000	23,047	△4,340	△952
Other	509	513	500	516	3	16
Gross Profit	12,260	13,207	13,500	14,983	1,775	1,483
Rate	8.4%	10.0%	9.6%	10.5%	0.5P	0.9P
Construction Contracts	12,145	13,115	13,450	14,847	1,731	1,397
Rate	8.3%	10.0%	9.6%	10.4%	0.4P	0.8P
Building Construction	9,737	9,879	-	11,275	1,395	-
Rate	7.7%	9.5%	-	9.5%	0.0P	-
Civil Engineering	2,407	3,235	-	3,571	335	-
Rate	12.3%	11.8%	-	15.5%	3.7P	-
Other	114	92	50	136	44	86
Rate	22.5%	17.9%	10.0%	26.3%	8.4P	16.3P
Selling, General and Administrative Expenses	5,927	6,624	6,900	7,154	530	254
Personal Expenses	3,263	3,939	-	4,286	347	-
Expenses	2,663	2,685	-	2,868	182	-
Operating Income	6,332	6,582	6,600	7,828	1,245	1,228
Rate	4.3%	5.0%	4.7%	5.5%	0.5P	0.8P
Ordinary Income	6,063	6,361	6,450	7,523	1,162	1,073
Rate	4.1%	4.8%	4.6%	5.3%	0.5P	0.7P
Net Income	6,682	7,308	4,380	5,166	△2,142	786
Rate	4.6%	5.5%	3.1%	3.6%	△1.9P	0.5P

■ Non-Consolidated Balance Sheet

(Millions of Yen)

	FY2016/3 Results	FY2017/3 Results	FY2018/3	
			Results	YoY
Total Assets	99,176	98,134	97,173	△961
Current Assets	84,180	83,237	81,754	△1,482
Fixed Assets	14,996	14,897	15,418	521
Total Liabilities	78,270	67,715	62,072	△5,642
Debt	17,680	9,680	8,628	△1,052
Current Liabilities	72,068	62,250	53,589	△8,660
Short-term debt	15,668	7,668	4,328	△3,340
Fixed Liabilities	6,202	5,464	8,483	3,018
Long-term debt	2,012	2,012	4,300	2,288
Net Assets	20,905	30,419	35,100	4,680
Shareholders' Equity	18,392	27,710	32,037	4,326
Valuation and Translation Adjustments	2,513	2,709	3,063	354
Capital Adequacy Ratio	21.1%	31.0%	36.1%	5.1P

3. Earnings Forecast for the Fiscal year Ending March 31, 2019

(Millions of Yen)

(Millions of Yen)

	Consolidated					
	FY2017/3	FY2018/3		FY2019/3		
	Results	Results	YoY	Initial Plan	2 years ago ratio	YoY
Orders	153,096	138,765	△14,330	130,000	△23,096	△8,765
Building Construction	119,754	115,171	△4,582	108,000	△11,754	△7,171
Civil Engineering	33,341	23,594	△9,747	22,000	△11,341	△1,594
Net Sales	132,699	143,434	10,734	129,500	△3,199	△13,934
Construction Contracts	131,618	142,181	10,562	128,300	△3,318	△13,881
Building Construction	104,231	119,134	14,902	103,400	△831	△15,734
Civil Engineering	27,387	23,047	△4,340	24,900	△2,487	1,852
Other	1,080	1,253	172	1,200	119	△53
Gross Profit	13,348	15,158	1,810	12,500	△848	△2,658
Rate	10.1%	10.6%	0.5P	9.7%	△0.4P	△0.9P
Construction Contracts	13,115	14,847	1,731	12,220	△895	△2,627
Rate	10.0%	10.4%	0.4P	9.5%	△0.5P	△0.9P
Other	232	311	78	280	47	△31
Rate	21.5%	24.8%	3.3P	23.3%	1.8P	△1.5P
Selling, General and Administrative Expenses	6,682	7,205	522	7,600	917	394
Operating Income	6,665	7,953	1,288	4,900	△1,765	△3,053
Rate	5.0%	5.5%	0.5P	3.8%	△1.2P	△1.7P
Ordinary Income	6,385	7,609	1,223	4,760	△1,625	△2,849
Rate	4.8%	5.3%	0.5P	3.7%	△1.1P	△1.6P
Net Income	7,294	5,221	△2,073	3,240	△4,054	△1,981
Rate	5.5%	3.6%	△1.9P	2.5%	△3.0P	△1.1P

	Non-Consolidated					
	FY2017/3	FY2018/3		FY2019/3		
	Results	Results	YoY	Initial Plan	2 years ago ratio	YoY
Orders	153,096	138,765	△14,330	130,000	△23,096	△8,765
Building Construction	119,754	115,171	△4,582	108,000	△11,754	△7,171
Civil Engineering	33,341	23,594	△9,747	22,000	△11,341	△1,594
Net Sales	132,132	142,698	10,565	128,800	△3,332	△13,898
Construction Contracts	131,618	142,181	10,562	128,300	△3,318	△13,881
Building Construction	104,231	119,134	14,902	103,400	△831	△15,734
Civil Engineering	27,387	23,047	△4,340	24,900	△2,487	1,852
Other	513	516	3	500	△13	△16
Gross Profit	13,207	14,983	1,775	12,340	△867	△2,643
Rate	10.0%	10.5%	0.5P	9.6%	△0.4P	△0.9P
Construction Contracts	13,115	14,847	1,731	12,220	△895	△2,627
Rate	10.0%	10.4%	0.4P	9.5%	△0.5P	△0.9P
Other	92	136	44	120	27	△16
Rate	17.9%	26.3%	8.4P	24.0%	6.1P	△2.3P
Selling, General and Administrative Expenses	6,624	7,154	530	7,540	915	385
Operating Income	6,582	7,828	1,245	4,800	△1,782	△3,028
Rate	5.0%	5.5%	0.5P	3.7%	△1.3P	△1.8P
Ordinary Income	6,361	7,523	1,162	4,680	△1,681	△2,843
Rate	4.8%	5.3%	0.5P	3.6%	△1.2P	△1.7P
Net Income	7,308	5,166	△2,142	3,180	△4,128	△1,986
Rate	5.5%	3.6%	△1.9P	2.5%	△3.0P	△1.1P

4. Information about Group Companies

■ Consolidated Subsidiary

(Millions of Yen)

	Asanuma Tatemono Corporation Insuranceagency Capital Stock:20 millions of yen Investment Ratio:100%		
	FY2017/3	FY2018/3	
	Results	Results	Increase (Decrease)
Net Sales	155	164	9
Operating Income	47	55	7
Ordinary Income	48	56	7
Net Income	34	36	1
Total Assets	429	439	9
Interest-bearing debt	-	-	-
Net Assets	272	279	7

■ Consolidated Subsidiary (PFI)

(Millions of Yen)

	PFI(4companies) Total		
	FY2017/3	FY2018/3	
	Results	Results	Increase (Decrease)
Net sales	1,554	3,556	2,002
Operating income	47	70	23
Ordinary income	14	47	33
Net income	11	32	20
Total assets	5,857	7,018	1,160
Interest-bearing debt	5,478	4,995	△482
Loan from Parent Company	(320)	(219)	(△101)
Net Assets	185	218	32

■ Overview of PFI

(Millions of Yen)

Name	Capital Stock	Investment ratio	Relations
Hirakata Sinfonia	10	80.0%	We lend funds
Utsunomiya Sato No Mori Funeral Hall	10	42.5%	We lend funds
Sakurai School Lunch Facility	10	50.0%	We lend funds
Odawara Funeral Hall	10	40.0%	We lend funds

5. Breakdown of Orders (Non-Consolidated)

		FY2017/3		FY2018/3		
		proportion		proportion	proportion	YoY
■ Construction business						
Building Construction	Public	26,066	21.8%	38,461	33.4%	12,394
	Private	93,687	78.2%	76,710	66.6%	△16,976
		119,754	100.0%	115,171	100.0%	△4,582
Civil Engineering	Public	23,787	71.3%	20,065	85.0%	△3,722
	Private	9,553	28.7%	3,528	15.0%	△6,024
		33,341	100.0%	23,594	100.0%	△9,747
Total	Public	49,854	32.6%	58,526	42.2%	8,671
	Private	103,241	67.4%	80,239	57.8%	△23,001
		153,096	100.0%	138,765	100.0%	△14,330

■ By application

Building Construction	Office	1,593	1.3%	17,379	15.1%	15,785
	Hotel	5,592	4.7%	5,748	5.0%	156
	Shop・Amusement	6,411	5.4%	9,331	8.1%	2,920
	Factory・Warehouse	20,209	16.9%	15,999	13.9%	△4,209
	Housing	35,749	29.9%	23,419	20.3%	△12,329
	Education	9,392	7.8%	14,564	12.6%	5,171
	Medical・Welfare	18,405	15.4%	1,680	1.5%	△16,725
	Other	4,306	3.6%	5,512	4.8%	1,205
	Renovation	18,093	15.1%	21,535	18.7%	3,441
		119,754	100.0%	115,171	100.0%	△4,582
Civil Engineering	Erosion・Flood control	11	0.0%	0	0.0%	△10
	Railway	3,828	11.5%	841	3.6%	△2,986
	Water・Sewer	6,703	20.1%	6,385	27.1%	△317
	Develop	2,846	8.5%	1,432	6.1%	△1,414
	Road	5,185	15.6%	6,115	25.9%	929
	Other	6,185	18.6%	4,760	20.2%	△1,424
	Renovation	8,580	25.7%	4,057	17.2%	△4,523
		33,341	100.0%	23,594	100.0%	△9,747
Total		153,096		138,765		△14,330

		FY2017/3		FY2018/3		
		proportion		proportion	proportion	YoY
■ By industry						
Public	Central	26,035	52.2%	28,761	49.1%	2,726
	Local	23,819	47.8%	29,764	50.9%	5,944
		49,854	100.0%	58,526	100.0%	8,671
Private	Manufacturing industry	9,991	9.7%	6,129	7.6%	△3,862
	Non-Manufacturing industry	93,249	90.3%	74,110	92.4%	△19,138
		103,241	100.0%	80,239	100.0%	△23,001
Total		153,096		138,765		△14,330

■ By region

Hokkaido	3,718	2.4%	3,690	2.7%	△27	
Tohoku	9,762	6.4%	8,718	6.3%	△1,043	
Tokyo		53,191	34.7%	48,226	34.8%	△4,965
	Overseas	2,082	1.4%	293	0.2%	△1,788
Nagoya	17,632	11.5%	12,055	8.7%	△5,577	
Osaka	46,494	30.4%	40,017	28.8%	△6,477	
Hiroshima	5,257	3.4%	11,443	8.2%	6,186	
Kyushu	17,038	11.1%	14,614	10.5%	△2,424	
Total	153,096	100.0%	138,765	100.0%	△14,330	

■ By Amount of money

※Only new orders

less than 5 Billions of Yen	20,499	14.1%	19,071	15.0%	△1,428
5 to 10 Billions of Yen	24,698	17.0%	25,867	20.3%	1,169
10 to 30 Billions of Yen	55,672	38.2%	68,271	53.7%	12,599
more than 30 Billions of Yen	44,787	30.7%	13,949	11.0%	△30,838
Total	145,658	100.0%	127,159	100.0%	△18,498

6. Breakdown of Net Sales (Non-Consolidated)

		FY2017/3		FY2018/3		
		proportion		proportion		YoY
■ Construction business						
Building Construction	Public	23,272	22.3%	26,636	22.4%	3,364
	Private	80,959	77.7%	92,498	77.6%	11,538
		104,231	100.0%	119,134	100.0%	14,902
Civil Engineering	Public	21,757	79.4%	16,640	72.2%	△5,116
	Private	5,629	20.6%	6,406	27.8%	776
		27,387	100.0%	23,047	100.0%	△4,340
Total	Public	45,029	34.2%	43,277	30.4%	△1,752
	Private	86,589	65.8%	98,904	69.6%	12,315
		131,618	100.0%	142,181	100.0%	10,562

■ By application

Building Construction	Office	6,265	6.0%	6,903	5.8%	637
	Hotel	4,963	4.8%	7,317	6.1%	2,353
	Shop・Amusement	4,009	3.8%	9,632	8.1%	5,623
	Factory・Warehouse	9,194	8.8%	19,473	16.3%	10,278
	Housing	28,536	27.4%	32,181	27.0%	3,644
	Education	15,496	14.9%	10,265	8.6%	△5,230
	Medical・Welfare	12,949	12.4%	16,204	13.6%	3,255
	Other	2,168	2.1%	3,788	3.2%	1,619
	Renovation	20,646	19.8%	13,367	11.2%	△7,279
		104,231	100.0%	119,134	100.0%	14,902
Civil Engineering	Erosion・Flood control	305	1.1%	0	0.0%	△305
	Railway	1,408	5.1%	2,479	10.8%	1,071
	Water・Sewer	4,390	16.0%	4,219	18.3%	△171
	Develop	3,489	12.7%	1,871	8.1%	△1,618
	Road	3,260	11.9%	4,129	17.9%	868
	Other	9,664	35.3%	4,189	18.2%	△5,474
	Renovation	4,868	17.8%	6,158	26.7%	1,289
	27,387	100.0%	23,047	100.0%	△4,340	
Total	131,618		142,181		10,562	

		FY2017/3		FY2018/3		
		proportion		proportion		YoY
■ By industry						
Public	Central	25,086	55.7%	22,295	51.5%	△2,791
	Local	19,942	44.3%	20,981	48.5%	1,038
		45,029	100.0%	43,277	100.0%	△1,752
Private	Manufacturing industry	10,412	12.0%	7,720	7.8%	△2,692
	Non-Manufacturing industry	76,176	88.0%	91,183	92.2%	15,007
		86,589	100.0%	98,904	100.0%	12,315
Total		131,618		142,181		10,562

■ By region

Hokkaido	3,086	2.3%	4,784	3.4%	1,697	
Tohoku	15,247	11.6%	10,225	7.2%	△5,021	
Tokyo		41,097	31.2%	49,951	35.1%	8,854
	Overseas	950	0.7%	1,855	1.3%	905
Nagoya	13,500	10.3%	14,260	10.0%	760	
Osaka	38,989	29.6%	38,709	27.2%	△279	
Hiroshima	6,885	5.2%	8,858	6.2%	1,973	
Kyushu	12,811	9.7%	15,390	10.8%	2,579	
Total	131,618	100.0%	142,181	100.0%	10,562	

■ By Amount of money

less than 5 Billions of Yen	21,749	16.5%	17,944	12.6%	△3,804
5 to 10 Billions of Yen	35,547	27.0%	24,368	17.1%	△11,179
10 to 30 Billions of Yen	55,101	41.9%	64,504	45.4%	9,402
more than 30 Billions of Yen	19,220	14.6%	35,364	24.9%	16,143
Total	131,618	100.0%	142,181	100.0%	10,562

7. Breakdown of Backlog (Non-Consolidated)

(Millions of Yen)

		FY2017/3		FY2018/3		
		proportion		proportion		YoY
■ Construction business						
Building Construction	Public	26,257	24.8%	38,081	37.4%	11,824
	Private	79,528	75.2%	63,741	62.6%	△15,787
		105,785	100.0%	101,823	100.0%	△3,962
Civil Engineering	Public	23,359	71.9%	26,783	81.1%	3,424
	Private	9,130	28.1%	6,253	18.9%	△2,877
		32,490	100.0%	33,037	100.0%	546
Total	Public	49,616	35.9%	64,865	48.1%	15,249
	Private	88,659	64.1%	69,994	51.9%	△18,664
		138,276	100.0%	134,860	100.0%	△3,415

■ By application

Building Construction	Office	3,565	3.4%	14,041	13.8%	10,476
	Hotel	8,067	7.6%	6,499	6.4%	△1,568
	Shop・Amusement	4,952	4.7%	4,651	4.6%	△300
	Factory・Warehouse	16,760	15.8%	13,286	13.0%	△3,473
	Housing	38,060	36.0%	29,299	28.8%	△8,761
	Education	7,386	7.0%	11,684	11.5%	4,298
	Medical・Welfare	17,713	16.7%	3,189	3.1%	△14,524
	Other	5,392	5.1%	7,116	7.0%	1,724
	Renovation	3,887	3.7%	12,055	11.8%	8,167
		105,785	100.0%	101,823	100.0%	△3,962
Civil Engineering	Erosion・Flood control	0	0.0%	0	0.0%	0
	Railway	5,305	16.3%	3,667	11.1%	△1,637
	Water・Sewer	6,578	20.2%	8,745	26.5%	2,166
	Develop	1,147	3.5%	709	2.1%	△438
	Road	8,915	27.4%	10,901	33.0%	1,986
	Other	980	3.0%	1,551	4.7%	570
Renovation	9,562	29.4%	7,461	22.6%	△2,101	
		32,490	100.0%	33,037	100.0%	546
Total		138,276		134,860		△3,415

(Millions of Yen)

		FY2017/3		FY2018/3		
		proportion		proportion		YoY
■ By industry						
Public	Central	23,535	47.4%	30,002	46.3%	6,466
	Local	26,081	52.6%	34,863	53.7%	8,782
		49,616	100.0%	64,865	100.0%	15,249
Private	Manufacturing industry	5,043	5.7%	3,452	4.9%	△1,591
	Non-Manufacturing industry	83,615	94.3%	66,542	95.1%	△17,073
		88,659	100.0%	69,994	100.0%	△18,664
Total		138,276		134,860		△3,415

■ By region

Hokkaido	1,692	1.2%	597	0.4%	△1,094	
Tohoku	5,706	4.1%	4,199	3.1%	△1,507	
Tokyo		52,528	38.0%	50,803	37.7%	△1,724
	Overseas	4,807	3.5%	3,245	2.4%	△1,562
Nagoya	14,134	10.2%	11,928	8.8%	△2,205	
Osaka	44,826	32.4%	46,133	34.2%	1,307	
Hiroshima	5,700	4.1%	8,285	6.1%	2,585	
Kyushu	13,688	9.9%	12,912	9.6%	△776	
Total	138,276	100.0%	134,860	100.0%	△3,415	

■ By Amount of money

less than 5 Billions of Yen	9,500	6.9%	10,429	7.7%	929
5 to 10 Billions of Yen	20,601	14.9%	20,791	15.4%	189
10 to 30 Billions of Yen	57,822	41.8%	70,210	52.1%	12,388
more than 30 Billions of Yen	50,352	36.4%	33,429	24.8%	△16,922
Total	138,276	100.0%	134,860	100.0%	△3,415

8. A Principal Construction Contracts

■FY2018/3 Orders		※JV:only our orders						(Millions of Yen)	
	Types of Project	Orderer Name	Industry	JV	Contract Price	Order Date	Completion Date	Place	
Building Construction	Housing	Panasonic Homes Co., Ltd.	Private	Single	3,800	2017/9	2019/10	Tokyo	
	Office	Kama City	Public	Single	3,779	2018/3	2020/3	Fukuoka	
	Office	Bureau of Transportation Tokyo Metropolitan Government	Public	Single	3,195	2018/3	2020/1	Tokyo	
	Distribution Warehouse	Shimohana Logistics Co., Ltd.	Private	Single	3,175	2018/3	2019/6	Osaka	
	Office	Okinawa Defence Bureau	Public	Single	2,300	2018/2	2020/3	Okinawa	
	School	Tokyo Metropolitan Government	Public	JVSP	1,968	2017/12	2020/5	Tokyo	
	School	Urban Renaissance Agency	Public	Single	1,950	2017/12	2019/5	Osaka	
Civil Engineering	Sewer	Hirakata City Waterworks Bureau	Public	Single	2,500	2017/12	2021/2	Osaka	
	Road	West Nippon Expressway Company Limited	Public	Single	2,438	2017/8	2019/10	Kyoto	
	Railway	Japan Railway Construction, Transport and Technology Agency	Public	JVSB	1,705	2017/9	2023/7	Hokkaido	
■FY2018/3 Net Sales		※JV:only our orders							
	Types of Project	Orderer Name	Industry	JV	Contract Price	Order Date	Completion Date	Place	
Building Construction	Distribution Warehouse	Daiwa House Industry Co., Ltd.	Private	Single	10,018	2016/7	2018/2	Saitama	
	Housing	Hankyu Hanshin Properties Corp.	Private	Single	4,073	2015/6	2018/3	Tokyo	
	Hospital	Ashiya Central Hospital	Public	Single	3,624	2016/9	2017/12	Fukuoka	
	Hospital	Social Medical Corporation Soseikai	Private	Single	3,176	2015/12	2017/12	Osaka	
	Distribution Warehouse	Shimohana Logistics Co., Ltd.	Private	Single	3,029	2016/11	2018/3	Saitama	
	School	Moriguchi City	Public	Single	2,708	2016/6	2018/3	Osaka	
	Housing	Urban Renaissance Agency	Public	Single	2,636	2016/1	2018/3	Chiba	
Civil Engineering	Decontamination	Fukushima Regional Environment Office	Public	JVSB	12,828	2015/6	2017/10	Fukushima	
	Seawall	Iwate Prefecture	Public	JVSP	2,144	2014/9	2018/3	Iwate	
	Develop	Urban Renaissance Agency	Public	Single	1,541	2015/7	2017/11	Chiba	
■FY2018/3 Backlog		※Without New orders		※JV:only our orders					
	Types of Project	Orderer Name	Industry	JV	Contract Price	Order Date	Completion Date	Place	
Building Construction	Housing	Sekisui House, Ltd.	Private	Single	6,983	2015/12	2018/8	Tokyo	
	Housing	Daiwa House Industry Co., Ltd.	Private	Single	5,515	2016/6	2019/9	Shiga	
		Nankai Fudosan Co.,Ltd.							
		Nankai Electric Railway Co., Ltd.							
	Hotel	ORIX Real Estate Corporation	Private	JVSP	3,892	2015/11	2019/1	Guam	
	Hospital	TNN GUAM	Private	Single	3,339	2015/11	2019/1	Osaka	
	Hotel	General Foundation Seikenkai	Private	Single	2,298	2016/11	2018/7	Hyogo	
Funeral Hall	Koushien Kaihatsu LLC.	Private	Single	2,164	2016/5	2019/12	Kanagawa		
Civil Engineering	Road	Odawara Funeral Hall PFICo., Ltd.	Public	Single	2,164	2016/5	2019/12	Kanagawa	
	Road	Kanto Regional Development Bureau	Public	JVSB	4,179	2016/3	2019/3	Tokyo	
	Road	West Nippon Expressway Company Limited	Public	Single	2,696	2016/7	2019/2	Wakayama	
	Sewer	Hirakata City Waterworks Bureau	Public	Single	2,465	2016/9	2019/3	Osaka	